Information Memorandum Date: April 27, 2018 Private & Confidential For Private Circulation Only

(This Information Memorandum is neither a prospectus nor a statement in lieu of a prospectus)

## INFORMATION MEMORANDUM



#### FIVE-STAR BUSINESS FINANCE LIMITED

A public limited company incorporated under the Companies Act, 1956 Date of Incorporation: May 07, 1984 Registered Office: 39, Outer Circular Road, Kilpauk Garden Colony, Chennai, Tamil Nadu – 600 010 Corporate Office: New No.27, Old No.4, Taylors Road, Kilpauk, Chennai, Tamil Nadu – 600 010 Telephone No.: 044- 4610 6200 Website: www.fivestargroup.in

Information Memorandum for issue of Debentures on a private placement basis on

#### April 27, 2018

Issue of 650 (Six Hundred and Fifty) Secured, Rated, Senior, Redeemable, Taxable, Transferable, Listed, Non-Convertible Debentures of face value of Rs. 10,00,000/- (Rupees Ten Lakhs Only) each, aggregating up to Rs. 65,00,00,000/- (Rupees Sixty Five Crores Only) issued on a fully paid basis and on a private placement basis (the "Issue") as part of the second series ("Series B Debentures") of the proposed issue of 2,000 (Two Thousand) Secured, Rated, Redeemable, Listed Non-Convertible Debentures of face value of Rs. 10,00,000/- (Rupees Ten Lakhs Only) each, aggregating up to Rs. 200,00,000/- (Rupees Two Hundred Crores Only).

#### Background

This Information Memorandum is related to the Debentures to be issued by Five-Star Business Finance Limited (the "Issuer" or "Company") on a private placement basis and contains relevant information and disclosures required for the purpose of issuing of the Debentures. The issue of the Debentures comprised in the Issue and described under this Information Memorandum has been authorized by the Issuer through resolutions passed by the shareholders of the Issuer on March 26, 2018 and the Board of Directors of the Issuer on February 28, 2018 and the Memorandum and Articles of Association of the Company. Pursuant to the resolution passed by the Company's shareholders dated March 26, 2018 in accordance with provisions of the Companies Act, 2013, the Company has been authorized to borrow, upon such terms and conditions as the Board may think fit, for amounts up to INR 1,500,00,00,000/- (Rupees Fifteen Hundred Crores only). The present issue of NCDs in terms of this Information Memorandum is within the overall powers of the Board as per the above shareholder resolution(s).

#### **General Risks**

Investment in debt and debt related securities involve a degree of risk and Investors should not invest any funds in the debt instruments, unless they can afford to take the risks attached to such investments and only after reading the information carefully. For taking an investment decision, the Investors must rely on their own examination of the Company and the Issue including the risks involved. The Debentures have not been recommended or approved by Securities and Exchange Board of India ("SEBI") nor does SEBI guarantee the accuracy or adequacy of this document. Specific attention of Investors is invited to the statement of Risk Factors of this memorandum of private placement for issue of Debentures on a private



placement basis ("**Information Memorandum**" or "**Disclosure Document**"). This Information Memorandum has not been submitted, cleared or approved by SEBI.

### **Issuer's Absolute Responsibility**

The Issuer, having made all reasonable inquiries, confirms and represents that the information contained in this Information Memorandum/ Disclosure Document is true and correct in all material respects and is not misleading in any material respect, that the opinions and intentions expressed herein are honestly held and that there are no other facts, the omission of which makes this document as a whole or any of such information or the expression of any such opinions or intentions misleading in any material respect. The Issuer is solely responsible for the correctness, adequacy and disclosure of all relevant information herein.

## **Credit Rating**

The Debentures proposed to be issued by the Issuer have been rated by CARE Ratings Limited ("**Rating Agency / CARE**"). The Rating Agency has, vide its letter dated March 17, 2018 assigned a rating of "CARE A- (Positive)" in respect of the Debentures. The above rating is not a recommendation to buy, sell or hold securities and Investors should take their own decision. The ratings may be subject to revision or withdrawal at any time by the rating agency and should be evaluated independently of any other ratings. Please refer to **Annexure III** of this Information Memorandum for the letter dated March 17, 2018 from the Rating Agency assigning the credit rating abovementioned and the letter dated March 17, 2018 issued by the Rating Agency disclosing the rating rationale adopted for the aforesaid rating.

### **Issue Schedule**

Issue Opens on: April 27, 2018 Issue Closing on: April 27, 2018 Deemed Date of Allotment: April 27, 2018

The Issuer reserves the right to change the Issue Schedule including the Deemed Date of Allotment at its sole discretion, without giving any reasons or prior notice. The Issue shall be open for subscription during the banking hours on each day during the period covered by the Issue Schedule.

The Debentures are proposed to be listed on the wholesale debt market of the Bombay Stock Exchange ("BSE").

Sole Arranger



Vivriti Capital Private Limited 12th Floor, Prestige Polygon, Anna Salai, Rathna Nagar, Teynampet, Chennai, Tamil Nadu – 600035 Website: <u>www.vivriticapital.com</u> Email: <u>contact@vivriticapital.com</u> **Debenture Trustee** 



Catalyst Trusteeship Limited 83-87, 8th Floor, B wing, Mittal Tower, Nariman Point, Mumbai, Maharashtra -400021 Tel.: +91-22-49220503 Fax: +91-22-49220505 Email: umesh.salvi@ctltrustee.com **Registrar and Transfer Agent** 



NSDL Database Management Limited Trade World, A – Wing, 4th & 5th Floors, Kamala Mills Compound, Lower Parel, Mumbai – 4000013 Tel: 91-22-24994200 Email: info\_ndml@nsdl.co.in

### I. DISCLAIMER CLAUSE:

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THIS INFORMATION MEMORANDUM HAS BEEN PREPARED TO PROVIDE GENERAL INFORMATION ABOUT THE COMPANY TO POTENTIAL INVESTORS TO WHOM IT IS ADDRESSED AND WHO ARE WILLING AND ELIGIBLE TO SUBSCRIBE TO THE DEBENTURES. THIS INFORMATION MEMORANDUM DOES NOT PURPORT TO CONTAIN ALL THE INFORMATION THAT ANY POTENTIAL INVESTOR MAY REQUIRE. NEITHER THIS INFORMATION MEMORANDUM NOR ANY OTHER INFORMATION SUPPLIED IN CONNECTION WITH THE DEBENTURES IS INTENDED TO PROVIDE THE BASIS OF ANY CREDIT OR OTHER EVALUATION NOR SHOULD ANY RECIPIENT OF THIS INFORMATION MEMORANDUM CONSIDER SUCH RECEIPT A RECOMMENDATION TO PURCHASE ANY DEBENTURES. EACH INVESTOR CONTEMPLATING THE PURCHASE OF ANY DEBENTURES SHOULD MAKE HIS OWN INDEPENDENT INVESTIGATION OF THE FINANCIAL CONDITION AND AFFAIRS OF THE COMPANY, AND HIS OWN APPRAISAL OF THE CREDITWORTHINESS OF THE COMPANY. POTENTIAL INVESTORS SHOULD CONSULT THEIR OWN FINANCIAL, LEGAL, TAX AND OTHER PROFESSIONAL ADVISORS AS TO THE RISKS AND INVESTMENT CONSIDERATIONS ARISING FROM AN INVESTMENT IN THE DEBENTURES AND SHOULD POSSESS THE APPROPRIATE RESOURCES TO ANALYSE SUCH INVESTMENT AND THE SUITABILITY OF SUCH INVESTMENT TO SUCH INVESTOR'S PARTICULAR CIRCUMSTANCES. IT IS THE RESPONSIBILITY OF INVESTORS TO ALSO ENSURE THAT THEY WILL SELL THESE DEBENTURES IN STRICT ACCORDANCE WITH THIS INFORMATION MEMORANDUM AND OTHER APPLICABLE LAWS, SO THAT THE SALE DOES NOT CONSTITUTE AN OFFER TO THE PUBLIC WITHIN THE MEANING OF THE COMPANIES ACT, 1956 OR THE COMPANIES ACT, 2013, AS APPLICABLE. NONE OF THE INTERMEDIARIES OR THEIR AGENTS OR ADVISORS ASSOCIATED WITH THIS ISSUE UNDERTAKE TO REVIEW THE FINANCIAL CONDITION OR AFFAIRS OF THE COMPANY DURING THE LIFE OF THE ARRANGEMENTS CONTEMPLATED BY THIS INFORMATION MEMORANDUM OR HAVE ANY RESPONSIBILITY TO ADVISE ANY INVESTOR OR POTENTIAL INVESTOR IN THE DEBENTURES OF ANY INFORMATION AVAILABLE WITH OR

SUBSEQUENTLY COMING TO THE ATTENTION OF THE INTERMEDIARIES, AGENTS OR ADVISORS.

THE COMPANY CONFIRMS THAT, AS OF THE DATE HEREOF, THIS INFORMATION MEMORANDUM CONTAINS INFORMATION THAT IS ACCURATE IN ALL MATERIAL RESPECTS AND DOES NOT CONTAIN ANY UNTRUE STATEMENT OF A MATERIAL FACT, OR OMITS TO STATE ANY MATERIAL FACT, NECESSARY TO MAKE THE STATEMENTS HEREIN, THAT WOULD BE, IN THE LIGHT OF CIRCUMSTANCES UNDER WHICH THEY ARE MADE, NOT MISLEADING. NO PERSON HAS BEEN AUTHORIZED TO GIVE ANY INFORMATION OR TO MAKE ANY REPRESENTATION NOT CONTAINED OR INCORPORATED BY REFERENCE IN THIS INFORMATION MEMORANDUM OR IN ANY MATERIAL MADE AVAILABLE BY THE COMPANY TO ANY POTENTIAL INVESTOR PURSUANT HERETO AND, IF GIVEN OR MADE, SUCH INFORMATION OR REPRESENTATION MUST NOT BE RELIED UPON AS HAVING BEEN AUTHORIZED BY THE COMPANY. THE INTERMEDIARIES AND THEIR AGENTS OR ADVISORS ASSOCIATED WITH THIS ISSUE HAVE NOT SEPARATELY THE INFORMATION CONTAINED HEREIN. ACCORDINGLY, NO VERIFIED REPRESENTATION, WARRANTY OR UNDERTAKING, EXPRESS OR IMPLIED, IS MADE AND NO RESPONSIBILITY IS ACCEPTED BY ANY SUCH INTERMEDIARY AS TO THE ACCURACY OR COMPLETENESS OF THE INFORMATION CONTAINED IN THIS INFORMATION MEMORANDUM OR ANY OTHER INFORMATION PROVIDED BY THE COMPANY. ACCORDINGLY, ALL SUCH INTERMEDIARIES ASSOCIATED WITH THIS ISSUE SHALL HAVE NO LIABILITY IN RELATION TO THE INFORMATION CONTAINED IN THIS INFORMATION MEMORANDUM OR ANY OTHER INFORMATION PROVIDED BY THE COMPANY IN CONNECTION WITH THE ISSUE.

THE CONTENTS OF THIS INFORMATION MEMORANDUM ARE INTENDED TO BE USED ONLY BY THOSE INVESTORS TO WHOM IT IS ISSUED. IT IS NOT INTENDED FOR DISTRIBUTION TO ANY OTHER PERSON AND SHOULD NOT BE REPRODUCED BY THE RECIPIENT.

EACH COPY OF THIS INFORMATION MEMORANDUM IS SERIALLY NUMBERED AND THE PERSON, TO WHOM A COPY OF THE INFORMATION MEMORANDUM IS SENT, IS ALONE ENTITLED TO APPLY FOR THE DEBENTURES. NO INVITATION IS BEING MADE TO ANY PERSONS OTHER THAN THOSE TO WHOM APPLICATION FORMS ALONG WITH THIS INFORMATION MEMORANDUM HAVE BEEN SENT. ANY APPLICATION BY A PERSON TO WHOM THE INFORMATION MEMORANDUM AND/OR THE APPLICATION FORM HAS NOT BEEN SENT BY THE COMPANY SHALL BE REJECTED WITHOUT ASSIGNING ANY REASON.

THE PERSON WHO IS IN RECEIPT OF THIS INFORMATION MEMORANDUM SHALL MAINTAIN UTMOST CONFIDENTIALITY REGARDING THE CONTENTS OF THIS INFORMATION MEMORANDUM AND SHALL NOT REPRODUCE OR DISTRIBUTE IN WHOLE OR PART OR MAKE ANY ANNOUNCEMENT IN PUBLIC OR TO A THIRD PARTY REGARDING ITS CONTENTS, WITHOUT THE PRIOR WRITTEN CONSENT OF THE COMPANY.

EACH PERSON RECEIVING THIS INFORMATION MEMORANDUM ACKNOWLEDGES THAT:

- SUCH PERSON HAS BEEN AFFORDED AN OPPORTUNITY TO REQUEST AND TO REVIEW AND HAS RECEIVED ALL ADDITIONAL INFORMATION CONSIDERED BY AN INDIVIDUAL TO BE NECESSARY TO VERIFY THE ACCURACY OF OR TO SUPPLEMENT THE INFORMATION HEREIN; AND
- SUCH PERSON HAS NOT RELIED ON ANY INTERMEDIARY THAT MAY BE ASSOCIATED WITH ISSUANCE OF THE DEBENTURES IN CONNECTION WITH ITS INVESTIGATION OF THE ACCURACY OF SUCH INFORMATION OR ITS INVESTMENT DECISION.

THE COMPANY DOES NOT UNDERTAKE TO UPDATE THE INFORMATION MEMORANDUM TO REFLECT SUBSEQUENT EVENTS AFTER THE DATE OF THE INFORMATION MEMORANDUM AND THUS IT SHOULD NOT BE RELIED UPON WITH RESPECT TO SUCH SUBSEQUENT EVENTS WITHOUT FIRST CONFIRMING ITS ACCURACY WITH THE COMPANY. NEITHER THE DELIVERY OF THIS INFORMATION MEMORANDUM NOR ANY SALE OF DEBENTURES MADE HEREUNDER UNDER ANY CIRCUMSTANCES, **CONSTITUTE** SHALL, Α REPRESENTATION OR CREATE ANY IMPLICATION THAT THERE HAS BEEN NO CHANGE IN THE AFFAIRS OF THE COMPANY SINCE THE DATE HEREOF.

THIS INFORMATION MEMORANDUM DOES NOT CONSTITUTE, NOR MAY IT BE USED FOR OR IN CONNECTION WITH, AN OFFER OR SOLICITATION BY ANYONE IN ANY JURISDICTION IN WHICH SUCH OFFER OR SOLICITATION IS NOT AUTHORIZED OR TO ANY PERSON TO WHOM IT IS UNLAWFUL TO MAKE SUCH AN OFFER OR SOLICITATION. NO ACTION IS BEING TAKEN TO PERMIT AN OFFERING OF THE DEBENTURES OR THE DISTRIBUTION OF THIS INFORMATION MEMORANDUM IN ANY JURISDICTION WHERE SUCH ACTION IS REQUIRED. THE DISTRIBUTION OF THIS INFORMATION MEMORANDUM AND THE OFFERING AND SALE OF THE DEBENTURES MAY BE RESTRICTED BY LAW IN CERTAIN JURISDICTIONS. PERSONS INTO WHOSE POSSESSION THIS INFORMATION MEMORANDUM COMES ARE REQUIRED TO INFORM THEMSELVES ABOUT AND TO OBSERVE ANY SUCH RESTRICTIONS.

THE INFORMATION MEMORANDUM IS MADE AVAILABLE TO POTENTIAL INVESTORS IN THE ISSUE ON THE STRICT UNDERSTANDING THAT IT IS CONFIDENTIAL

**Disclaimer of the Arranger: Five Star Business Finance Limited** (the "**Issuer**"/"**Company**") has authorized the Arranger to distribute this Information Memorandum in connection with the proposed issue of the Debentures (the "**Transaction**").

Nothing in this Information Memorandum constitutes an offer of securities for sale in the United States or any other jurisdiction where such offer or placement would be in violation of any law, rule or regulation.

The Issuer has prepared this Information Memorandum and the Issuer is solely responsible for its contents. The Issuer will comply with all laws, rules and regulations and has obtained all regulatory, governmental and corporate approval for the issuance of the Debentures. All the information contained in this Information Memorandum has been provided by the Issuer or is

publicly available information, and such information has not been independently verified by the Arranger. No representation or warranty, expressed or implied, is or will be made, and no responsibility or liability is or will be accepted, by the Arranger or its affiliates for the accuracy, completeness, reliability, correctness or fairness of this Information Memorandum or any of the information or opinions contained therein, and the Arranger hereby expressly disclaims, to the fullest extent permitted by law, any responsibility for the contents of this Information memorandum and any liability, whether arising in tort or contract or otherwise, relating to or resulting from this Information Memorandum or any information or errors contained therein or any omissions therefrom. By accepting this Information Memorandum, you agree that the Arranger will not have any such liability.

You should carefully read and retain this Information Memorandum. However, you are not to construe the contents of this Information Memorandum as investment, legal, accounting, regulatory or tax advice, and You should consult with your own advisors as to all legal, accounting, regulatory, tax, financial and related matters concerning an investment in the Debentures.

Stock Exchange Disclaimer Clause: It is to be distinctly understood that filing of this Information Memorandum with the Stock Exchange should not, in any way, be deemed or construed that the same has been cleared or approved by the Stock Exchange. The Stock Exchange does not take any responsibility either for the financial soundness of any scheme or the project for which the issue is proposed to be made, or for the correctness of the statements made or opinions expressed in this Information Memorandum.

## II. DEFINITIONS AND ABBRIEVIATIONS

Act	Means Companies Act, 2013, and for any matters or affairs prior to
	the notification of the relevant provisions of the Companies Act,
	2013, the Companies Act, 1956 and shall include any re-enactment,
	amendment or modification of the Companies Act, 2013, as in
	effect from time to time
Agreement of	Means the unattested agreement of hypothecation, dated on or
Hypothecation	about the Deemed Date of Allotment, to be executed and delivered
	by the Company in a form acceptable to the Debenture Trustee
	securing the due repayment of the Secured Obligations in respect of
	the Debentures
Applicant	Means a person who has submitted a completed Application Form
	to the Company
Applicable Laws	includes all applicable statutes, enactments or acts of any legislative
	body in India, laws, ordinances, rules, bye-laws, regulations,
	notifications, guidelines, policies, directions, directives and orders
	of any Governmental Authority and any modifications or re-
	enactments thereof
Application Form	Means the application form in the Debt Disclosure Document
Application Money	Means the subscription monies paid by the Applicants at the time
	of submitting the Application Form
Arranger	Such Person(s)/entities as have been authorized by the Issuer for
0	the marketing of the Issue in this case Vivriti Capital Private
	Limited.
Assets	Means, for any date of determination, the assets of the Company on
	such date as the same would be determined in accordance with
	Indian GAAP at such date
Beneficial Owners	means the holder(s) of the Debentures in dematerialized form
	whose name is recorded as such with the Depository in the Register
	of Beneficial Owners
BSE	Means the BSE Limited
Business Day	Means any day, other than a public holiday under Section 25 of the
	Negotiable Instruments Act, 1881 or a Sunday, on which banks are
	open for general business in Chennai
Call Option	has the meaning given to it in Section XXI
Call Option Interest Rate	means, if the Call Option is exercised, 10.40% per annum payable
	monthly, gross of withholding taxes
Capital Adequacy Ratio	Means the capital adequacy ratio prescribed by the RBI for non-
	banking financial companies from time to time, currently being the
	aggregate of Tier I Capital and Tier II Capital divided by Risk
	Weighted Assets
CERSAI	means Central Registry of Securitisation Asset Reconstruction and
	Security Interest of India
CDSL	Means Central Depository Services Limited
CITES	Means the Convention on International Trade in Endangered
	Species or Wild Fauna and Flora, including the protected flora and
	faunae as demonstrated on the website: www.cites.org

(This Information Memorandum is neither	a prospectus nor a statement in lieu of a prospectus)
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Charged Receivables	means the book debts / loan receivables of the Company over which a first ranking exclusive and continuing charge has to be created pursuant to an unattested Deed of Hypothecation, dated on or about the Deemed Date of Allotment, executed or to be executed and delivered by the Company in a form acceptable to the Debenture Trustee.
Client Loan	Means each loan made by the Company as a lender
Companies Act or Act Credit Rating Agency/ Credit Rating Agencies	<ul> <li>means the Companies Act, 2013 ("2013 Act"), and for any matters or affairs prior to the notification of the relevant provisions of the Companies Act, 2013, the Companies Act, 1956 ("1956 Act"), and shall include any re-enactment, amendment or modification of the Companies Act, 2013, as in effect from time to time</li> <li>Any SEBI registered Rating Agency appointed from time to time</li> </ul>
Control	Means and includes the right to appoint a majority of directors, or to control the management or policy decisions exercisable by a person or persons acting individually or in concert, directly or indirectly, including by virtue of their shareholding or management rights or shareholders agreements or voting agreements or in any other manner
Constitutional	Means the memorandum of association and the articles of
Documents	association of the Company
Debentures/NCDs/Debt	Means collectively, The Series A Debentures, Series B Debentures,
Securities/Securities	Series C Debentures and Series D Debentures, comprising:
	<ul> <li>a) 50 rated, secured, senior, redeemable, taxable, transferable, listed, non-convertible debentures denominated in Indian Rupees ('INR') each having a face value of INR 10,00,000/- (Indian Rupees Ten Lakh Only) aggregating to a face value of INR 5,00,00,000/- (Indian Rupees Five Crore Only) (the "Series A Debentures");</li> </ul>
	<ul> <li>b) 650 rated, secured, senior, redeemable, taxable, transferable, listed, non-convertible debentures denominated in INR each having a face value of INR 10,00,000/- (Indian Rupees Ten Lakh Only) aggregating to a face value of INR 65,00,00,000/- (Indian Rupees Sixty Five Crore Only) (the "Series B Debentures"),</li> </ul>
	c) 650 rated, secured, senior, redeemable, taxable, transferable, listed, non-convertible debentures denominated in INR each having a face value of INR 10,00,000/- (Indian Rupees Ten Lakh Only) aggregating to a face value of INR 65,00,00,000/- (Indian Rupees Sixty Five Crore Only) (the "Series C Debentures"); and
	<ul> <li>d) 650 rated, secured, senior, redeemable, taxable, transferable, listed, non-convertible debentures denominated in INR each having a face value of INR 10,00,000/- (Indian Rupees Ten Lakh Only) aggregating to a face value of INR 65,00,00,000/- (Indian Rupees Sixty Five Crore Only) (the "Series D Debentures").</li> </ul>

Debenture Holders	Mean collectively, the Series A Debenture Holders, the Series B
	Debenture Holders, the Series C Debenture Holders and the Series
	D Debenture Holders
Debenture Trustee	Trustee for the Debenture holders, in this case being Catalyst
	Trusteeship Limited
Debenture Trustee	The Debenture Trustee and the Company have entered into a
Agreement	debenture trustee agreement executed by and between the
	Debenture Trustee and the Company ("Debenture Trustee Agreement"), whereby the Company has appointed the Debenture
	Trustee and the Debenture Trustee has agreed to be appointed as a
	debenture trustee on behalf of and for the benefit of the Debenture
	Holder(s) and for purposes related thereto, including for holding the
	security to be created by the Company in favour of the Debenture
	Trustee to secure the payment and other obligations of the
	Company in respect of the issuance of the Debentures, for the
	benefit of the Debenture Holder(s)
Debenture Trust Deed or	Shall mean the debenture trust cum mortgage deed executed/to be
DTD	executed by and between the Debenture Trustee and the Company
	which will set out the terms upon which the Debentures are being
	issued and shall include the representations and warranties and the
	covenants to be provided by the Issuer
Debenture Trustees	Means the Securities Exchange Board of India (Debenture
Regulations	Trustees) Regulations, 1993 (as amended or restated from time to time)
Debt	Means the aggregate of:
Debt	Wears the aggregate of.
	a) all long-term outstanding, whether secured or unsecured;
	b) all contingent liabilities pertaining to corporate or financial
	guarantees given on behalf of any company, special
	purpose vehicle, subsidiary, or affiliate of the Company (to
	the extent of outstanding of such guaranteed debt);
	c) any short term debt outstanding whether secured or
	unsecured, availed of in lieu of long term debt or by way of
	bridge financing for long term debt;
	d) any amount raised by acceptance under any acceptance credit facility;
	e) receivables sold or discounted (other than receivables to the
	e) receivables sold of discounted (other than receivables to the extent they are sold on a non-recourse basis);
	f) any put option, shortfall/liquidity support undertaking, debt
	service reserve account undertaking, keep fit letter(s) which
	give or may give rise to any financial obligation(s); and
	g) any amount raised under any other transaction (including
	any forward sale or purchase agreement) having the
	commercial effect of a borrowing.
Debt Disclosure	Means the information memorandum dated April 27, 2018 issued
Document	by the Company for the issue of the Debentures on a private
	placement basis
Debt Listing Regulations	Means the Securities Exchange Board of India (Issue and Listing of Debt Securities) Regulations, 2008 (as amended or restated from
	Debt Securities) Regulations, 2008 (as amended or restated from time to time)
	time to time)

Deed of Hypothecation	The deed of hypothecation entered into/to be entered into between the Issuer and the Debenture Trustee, pursuant to which hypothecation over Hypothecated Assets shall be created by the Issuer in favour of the Debenture Trustee (acting for and on behalf of the Debenture Holder(s)).
Depository	Means the depository with whom the Company has made arrangements for dematerializing the Debentures, being CDSL and NSDL
Designated Proceeds Account	Means the account number 409000464102 maintained with RBL Bank Limited in the name of Company, being the separate bank account opened by the Company for receipt of and utilization of the proceeds of the Issue
DRR	Debenture Redemption Reserve
Due Date	Means the date on which any interest or liquidated damages, any Redemption Instalment and all other monies payable, are due and payable. If the due date in respect of any interest or liquidated damages and all other monies payable under this Deed falls on a day which is not a Business Day, then the immediately succeeding Business Day shall be the due date for such payment. Further, if the due date in respect of any Redemption Installment falls on a day which is not a Business Day, then the immediately preceding Business Day shall be the due date for such payment
Equity	Means (A) the aggregate of the issued and paid up equity shares of the Company, all compulsorily convertible instruments and preference share capital of the Company, and all reserves (excluding revaluation reserves) of the Company, less (B) the aggregated of any dividend declared, any deferred tax liability, deferred tax assets, intangibles (including but not restricted to brand valuation, goodwill etc) as per the latest audited financials of the Company
Event of Default	Means each of the events specified in the Mortgage cum Debenture Trust Deed
Exclusion List	Means any activity including (a) production or trade in any product or activity deemed illegal under host country laws or regulations or international conventions and agreements, or subject to international bans, such as pharmaceuticals, pesticides/herbicides, ozone depleting substances, PCBs, wildlife or products regulated under CITES, (b) production or trade in weapons and munitions, (c) production or trade in alcoholic beverages (excluding beer and wine), (d) production or trade in tobacco, (e) gambling, casinos and equivalent enterprises, (f) production or trade in radioactive materials (this does not apply to the purchase of medical equipment, quality control (measurement) equipment), (g) production or trade in unbonded asbestos fibers (this does not apply to purchase and use of bonded asbestos cement sheeting where the asbestos content is less than 20%), (h) drift net fishing in the marine environment using nets in excess of 2.5 km. in length, (i) production or activities involving harmful or exploitative forms of forced labor, or harmful child labour, (j) production, trade, storage, or transport of significant volumes of hazardous chemicals, or

	commercial scale usage of hazardous chemicals (hazardous
	chemicals include gasoline, kerosene, and other petroleum
	products), (k) production or activities that impinge on the lands
	owned, or claimed under adjudication, by indigenous peoples,
	without full documented consent of such peoples, (1) which may
	result in funding or supporting any individual or organization
	designated as: (i) terrorists or terrorist organizations by the United
	Nations, the European Union and any other applicable country; (ii)
	persons, groups or entities which are subject to United Nations,
	European Union and the US Office of Foreign Asset Control
	(OFAC) sanctions'
Exercise Date	Means the Series A Exercise Date, the Series B Exercise Date, the
	Series C Exercise Date and the Series D Exercise Date and
	"Exercise Date" shall mean any one of them
Final Redemption Date	Mean the Series A Final Redemption Date, the Series B Final
	Redemption Date, the Series C Final Redemption Date and the
	Series D Final Redemption Date and "Final Redemption Date" shall
	mean any one of them
Final Settlement Date	Means the date on which all obligations of the Company have been
	irrevocably and unconditionally paid and discharged in full to the
	satisfaction of the Debenture Holders
Financial Year	Means each period of 12 (twelve) months commencing on April 1
	of any calendar year and ending on March 31 of the subsequent
	calendar year
Governmental Authority	Shall mean any government (central, state or otherwise) or any
	governmental agency, semi-governmental or judicial or quasi- indicial or administrative antity department or authority agency or
	judicial or administrative entity, department or authority, agency or
	authority including any stock exchange or any self-regulatory
Gross Loan Portfolio	organization, established under any Law Means the outstanding principal balance of all of the Company's
GLOSS LUAII FOFUOIIO	outstanding Client Loans including current, delinquent and
	restructured Client Loans, and includes principal balance of all
	Client Loans securitized, assigned, originated on behalf of other
	institutions or otherwise sold off in respect of which the Company
	has provided credit enhancements in any form or manner
	whatsoever, but not Client Loans that have been charged off. It
	does not include interest receivables and accrued interest
Gross NPA	Shall mean the entire outstanding principal value of the relevant
01055 111 A	portfolio of the Issuer that has one or more instalments of payments
	(including principal or interest) overdue for 90 days or more and
	any restructured loans;
Hypothecated Property	Shall have the meaning given to it in the Agreement of
in poincated i toperty	Hypothecation
Immovable Property	Means the identified immovable property of the Company more
	particularly described in Schedule VIII of the Mortgage cum
	Debenture Trust Deed
Indebtedness	Means any obligation of the Company (whether incurred as
	principal, independent guarantor or as surety) for the payment or
	repayment of borrowed money, whether present or future, actual or
	contingent
	- contangent

Indian GAAP	Means the generally accepted accounting principles, standards and
	practices in India or any other prevailing accounting standard in
	India as may be applicable
Initial Debenture Holders	Means any one or more of the funds whose asset management
	company is Franklin Templeton Asset Management (India) Private
	Limited, including without limitation, the Franklin India Short
	Term Income Plan and the Franklin India Income Opportunities
	Fund.
Interest Expense	Means all interest payable by the Company on all borrowings of the
	Company and all financial assistance availed by the Company from
	any bank, financial institution or any other person
Interest Payment Date	Mean collectively, the Series A Interest Payment Dates, the Series
_	B Interest Payment Dates, the Series C Interest Payment Dates and
	the Series D Interest Payment Dates and "Interest Payment Date"
	shall be construed accordingly
Interest Rate	Means 10.21% per annum, compounded monthly, payable quarterly
Issue	The Company has proposed to issue 650 (Six Hundred and Fifty)
	Secured, Rated, Senior, Redeemable, Taxable, Transferable, Listed
	Non-Convertible Debentures of face value of Rs. 10,00,000/-
	(Rupees Ten Lakhs Only) each, aggregating up to Rs.
	65,00,00,000/- (Rupees Sixty Five Crores Only) issued on a fully
	paid basis and on a private placement basis (the "Issue") as part of
	the second series ("Series B Debentures") of the proposed issue of
	2,000 (Two Thousand) Secured, Rated, Redeemable, Listed Non-
	Convertible Debentures of face value of Rs. 10,00,000/- (Rupees
	Ten Lakhs Only) each, aggregating up to Rs. 200,00,000/-
	(Rupees Two Hundred Crores Only)
Law	Means any applicable law, code, ordinance, interpretation,
Law	guideline, directive, judgment, injunction, decree, treaty,
	regulation, rule or order of any court, tribunal or Governmental
	Authority, in force in India
Lighility	
Liability	Means, for any date of determination, the liabilities of the Company on such date as the same would be determined in accordance with
	the Indian GAAP at such date
Local Currency	Means Indian Rupees (denoted as "INR" or "Rs."), the lawful
	currency of India
LODR Regulations	Means the SEBI (Listing Obligations and Disclosure
	Requirements) Regulations, 2015 as may be amended from time to
Majority Debenture	Means such number of Debenture Holders collectively holding
Holders	more than 50% (Fifty percent) of the value of the Outstanding
	Principal Amounts of the Debentures
Majority Resolution	Means resolution approved by such number of Debenture Holders
	that represent more than 50% (Fifty percent) of the value of the
	Outstanding Principal Amounts of the Debentures held by the
	Debenture Holders who are present and voting or if a poll is
	demanded, by such number of Debenture Holders that represent
	more than 50% (Fifty percent) of the value of the Outstanding
	Principal Amounts of the Debentures held by the Debenture
	Holders who are present and voting in such poll

Motorial Advance Defe	Manna the offect or concernance of an event circumstance
Material Adverse Effect	Means the effect or consequence of an event, circumstance, occurrence or condition which has caused, as of any date of
	determination, or could reasonably be expected to cause a material
	and adverse effect on (a) the financial condition, business or
	operation of the Company, environmental, social or otherwise or
	prospects of the Company; (b) the ability of the Company to
	perform its obligations under the Transaction Documents; or (c) the
	validity or enforceability of any of the Transaction Documents
	(including the ability of any party to enforce any of its remedies
	thereunder)
Mortgage-cum-debenture	Agreement between the Issuer and the Debenture Trustee will be
<b>Trust Deed or Debenture</b>	executed on or before March 28, 2018
Trust Deed	
Net Income	Shall mean, for any particular period and with respect to the
	Company, all revenue (including Donations and grants) less all
	expenses (including taxes, if any for such period)
Net Owned Funds	Has the meaning ascribed to it under Section 45IA of the RBI Act,
	1934
Nominee Director	As defined in the Securities and Exchange Board of India
	(Debenture Trustee) Regulations
NBFC Master Directions	Means the master directions issued by the RBI on Non-Banking
	Financial Company - Systemically Important Non-Deposit taking
	Company and Deposit taking Company (Reserve Bank) Directions,
	2016 or Non-Banking Financial Company –Non-Systemically
	Important Non-Deposit taking Company (Reserve Bank)
	Directions, 2016 as may be applicable for the Company (as amended or modified or restated from time to time)
NSDL	Means National Securities Depository Limited
Off Balance Sheet	Shall mean principal balance of loans securitized, assigned to,
Portfolio	originated on behalf of other institutions in respect of which the
1 01 110110	Issuer has provided credit enhancements in any form or manner
	whatsoever
Outstanding Principal	Means, at any date, the Local Currency principal amount
Amounts	outstanding under the Debentures
Outstanding Amounts	Means the Outstanding Principal Amounts, together with all
	interest, fees, costs, commissions, charges, Trustee fees and other
	amounts due and payable by the Company under or in respect of
	this Deed or any Transaction Document
Payment Default	Shall mean any event, act or condition which with notice or lapse
	of time, or both, would constitute an Event of Default
Person	Shall mean any individual, partnership, joint venture, firm,
	corporation, association, limited liability company, trust or other
	enterprise or any government or political subdivision or any
	agency, department or instrumentality thereof
Portfolio At Risk Over 90	Shall mean the outstanding principal amounts of all Client Loans
Days	that have one or more installments of principal, interest, penalty
	interest, fees or any other expected payments past due more than
	90 (Ninety)days
Private Placement Offer	Document as per Section 42 of the Companies Act, 2013 read with the Companies(Prospectus and allotment of Securities) Rules, 2014
Letter	LING L OMMANIAC PROSPACIUS AND All of MANT AT NACURITIAS   RULAS (2017)

Promoter	Means collectively Lakshmipathy. D, Hema. L, Deenathayalan. R,
	Varalakshmi. D and Sritha. L
Purpose	To raise debt to augment long term resources of the Company
-	towards general corporate purposes in its ordinary course of
	business including repayment/re-financing of the existing debt
Put Option	has the meaning given to it in Section XXI
Put Option Interest Rate	Means, if the Put Option is exercised, 10.00% per annum payable
-	monthly, gross of withholding taxes
Quarterly Date	Means each of January 31, April 30, July 31 and October 31 and
	Quarterly Dates shall be construed accordingly
Rating Agency	Means CARE Limited or any rating agency approved by SEBI for
	carrying out debt ratings in India
Rating Downgrade	Means the rating of the Company is downgraded to "BBB+" or
5 5	below (or its equivalent rating)
RBI	Means the Reserve Bank of India
Receivables	Has the meaning ascribed to it in the Agreement of Hypothecation
<b>Redemption Payment</b>	Means the payment of the Outstanding Principal Amounts of the
- •	Debentures on the Exercise Date or the respective Final
	Redemption Dates
Register of Beneficial	Means the register of beneficial owners of the Debentures
Owners	maintained in the records of the Depository, as the case may be
<b>Register of Debenture</b>	Means the register maintained by the Company at its registered
Holders	office and containing the names of the Debenture Holders
Registrar	Shall mean the registrar and transfer agent appointed for the issue
_	of Debentures, being NSDL Database Management Limited
Restructured Portfolio	Means with respect to the Company, the outstanding principal
	balance of all past due Client Loans that have been renegotiated or
	modified to either lengthen or postpone the originally scheduled
	installments of principal, or to substantially alter the original terms,
	of such Client Loans
Revised Interest Rate	Means the Put Option Interest Rate or the Call Option Interest Rate.
<b>Risk Weighted Assets</b>	Shall be calculated as per the method prescribed in the NBFC
	Master Directions
ROC	Means the jurisdictional Registrar of Companies
SEBI	Means the Securities and Exchange Board of India
Secured Obligations	Means all present and future obligations (whether actual or
	contingent and whether owed jointly or severally or in any capacity
	whatsoever) obligations of the Company to the Debenture Holders
	or the Debenture Trustee under this Deed and shall include the
	obligation to redeem the Debentures in terms thereof, any
	outstanding remuneration of the Debenture Trustee, default interest
	payable, if any, and all fees, costs, charges and expenses and other
~ . ~	monies payable by the Company under the Transaction Documents
Security Cover	Means the ratio of Receivables comprising the Hypothecated
	Property to the Outstanding Principal Amounts to be maintained in
	accordance with the provisions of the Agreement of Hypothecation
Series A Debenture	Means the Applicants whose names and addresses are set out in the
Holders	Application Form and who have agreed to subscribe to the Series A
	Debentures, and for any subsequent Series A Debenture Holders,

	each person that fulfils the following requirements:
	(a) Persons who are registered as Beneficial Owners; and
	(b) Persons who are registered as a debenture holder in the Register of Debenture Holders.
	Sub-paragraphs (a) and (b) shall be deemed to include transferees of the Series A Debentures registered with the Company and the Depository from time to time, and in the event of any inconsistency between sub-paragraph (a) and (b) above, sub paragraph (a) shall prevail
Series A Deemed Date of Allotment	Means March 28, 2018
Series A Interest	Means the dates as specified in Annexure VI on which payment of
Payment Dates	Interest shall be made in respect of the Series A Debentures
Series A Offer Schedule	Means the schedule of offer and allotment of Series A Debentures
	as specified in Annexure VII
Series A Outstanding	Means, at any date, the principal amounts outstanding under the
Principal Amounts	Series A Debentures
Series A Private	Means the private placement offer letter dated March 28, 2018
Placement Offer Letter	Manual the datas accurate on the service of 51 54 57 1 50
Series A Redemption Date	Means the dates occurring on the expiry of 51, 54, 57 and 60 months from the Series A Deemed Date of Allotment unless the Put Option or Call Option in respect of the Series A Debentures in which case the Series A Redemption Dates shall be Series A
	Exercise Date and as more particularly specified in Annexure VI
Series A Exercise Date	Means the date occurring on the expiry of 34 months from the
Conton D Data antana	Series A Deemed Date of Allotment
Series B Debenture Holders	Means the Applicants whose names and addresses are set out in the Application Form and who have agreed to subscribe to the Series B Debentures, and for any subsequent Series B Debenture Holders, each person that fulfils the following requirements:
	(a) Persons who are registered as Beneficial Owners; and
	(b) Persons who are registered as a debenture holder in the Register of Debenture Holders.
	Sub-paragraphs (a) and (b) shall be deemed to include transferees of the Series B Debentures registered with the Company and the Depository from time to time, and in the event of any inconsistency between sub-paragraph (a) and (b) above, sub paragraph (a) shall prevail
Series B Deemed Date of	Means April 27, 2018
Allotment	
Series B Interest	Means the dates as specified in Annexure VI on which payment of
Payment Dates	Interest shall be made in respect of the Series B Debentures
Series B Information Memorandum	Means the debt disclosure document in relation to the Series B Debentures to be prepared and issued in accordance with the Series B Offer Schedule

Series B Offer Schedule	Means the schedule of offer and allotment of Series B Debentures
	as specified in Annexure VII
Series B Outstanding	Means, at any date, the principal amounts outstanding under the
Principal Amounts	Series B Debentures
Series B Private	Means the private placement offer letter in relation to the Series B
Placement Offer Letter	Debentures to be prepared as per Section 42 of the Companies Act,
	2013 read with the Companies (Prospectus and Allotment of
	Securities) Rules, 2014 and to be issued in accordance with the
	Series B Offer Schedule
Series B Redemption	Means the dates occurring on the expiry of 51, 54, 57 and 60
Date	months from the Series A Deemed Date of Allotment, unless the
	Put Option or Call Option in respect of the Series B Debentures are
	exercised, in which case the Series B Redemption Dates shall be
	Series B Exercise Date and as more as more particularly specified in Annexure VI
Series B Exercise Date	Means the date occurring on the expiry of 34 months from the
DUILO D L'AULISC DAIL	Series A Deemed Date of Allotment
Series C Debenture	Means the Applicants whose names and addresses are set out in the
Holders	Application Form and who have agreed to subscribe to the Series C
	Debentures, and for any subsequent Series C Debenture Holders,
	each person that fulfils the following requirements:
	(a) Persons who are registered as Beneficial Owners; and
	(b) Demons who are resistant as a debauture holder in the
	(b) Persons who are registered as a debenture holder in the Register of Debenture Holders.
	Register of Debenture Holders.
	Sub-paragraphs (a) and (b) shall be deemed to include transferees
	of the Series C Debentures registered with the Company and the
	Depository from time to time, and in the event of any inconsistency
	between sub-paragraph (a) and (b) above, sub paragraph (a) shall
	prevail
Series C Deemed Date of	Means May 28, 2018
Allotment	
Series C Interest	Means the dates as specified in Annexure VI on which payment of
Payment Dates	Interest shall be made in respect of the Series C Debentures
Series C Information	Means the debt disclosure document in relation to the Series C
Memorandum	Debentures to be prepared and issued in accordance with the Series C Offer Schedule
Series C Offer Schedule	Means the schedule of offer and allotment of Series C Debentures
	as specified in Annexure VII
Series C Outstanding	Means, at any date, the principal amounts outstanding under the
Principal Amounts	Series C Debentures
Series C Private	Means the private placement offer letter in relation to the Series C
Placement Offer Letter	Debentures to be prepared as per Section 42 of the Companies Act,
	2013 read with the Companies (Prospectus and Allotment of
	Securities) Rules, 2014 and to be issued in accordance with the
	Series C Offer Schedule
Series C Redemption	means the dates occurring on the expiry of 51, 54, 57 and 60
Date	months from the Series A Deemed Date of Allotment, unless the

	Det Ording of Orll Ording in second of the Sector C Delegation
	Put Option or Call Option in respect of the Series C Debentures are exercised, in which case the Series C Redemption Dates shall be Series C Exercise Date and as more particularly specified in Annexure VI
Series C Exercise Date	Means the date occurring on the expiry of 36 months from the Series A Deemed Date of Allotment
Series D Debenture Holders	Means the Applicants whose names and addresses are set out in the Application Form and who have agreed to subscribe to the Series D Debentures, and for any subsequent Series D Debenture Holders, each person that fulfils the following requirements:
	(a) Persons who are registered as Beneficial Owners; and
	(b) Persons who are registered as a debenture holder in the Register of Debenture Holders.
	Sub-paragraphs (a) and (b) shall be deemed to include transferees of the Series D Debentures registered with the Company and the Depository from time to time, and in the event of any inconsistency between sub-paragraph (a) and (b) above, sub paragraph (a) shall prevail
Series D Deemed Date of	Means June 28, 2018
Allotment	
Series D Interest	Means the dates as specified in Annexure VI on which payment of
Payment Dates	Interest shall be made in respect of the Series D Debentures
Series D Information	Means the debt disclosure document in relation to the Series D
Memorandum	Debentures to be prepared and issued in accordance with the Series
Carrier D. Offers Cales deals	D Offer Schedule Means the schedule of offer and allotment of Series D Debentures
Series D Offer Schedule	
Series D Outstanding	as specified in Annexure VII Means, at any date, the principal amounts outstanding under the
Principal Amounts	Series D Debentures
Series D Private	Means the private placement offer letter in relation to the Series D
Placement Offer Letter	Debentures to be prepared as per Section 42 of the Companies Act, 2013 read with the Companies (Prospectus and Allotment of Securities) Rules, 2014 and to be issued in accordance with the
	Series D Offer Schedule
Series D Final	Means the dates occurring on the expiry of 51, 54, 57 and 60
<b>Redemption Date</b>	months from the Series A Deemed Date of Allotment, unless the
-	Put Option or Call Option in respect of the Series D Debentures are
	exercised, in which case the Series D Redemption Dates shall be
	Series D Exercise Date as more particularly specified in Annexure
	VI
Series D Exercise Date	Means the date occurring on the expiry of 38 months from the
<b>C</b> • <b>I N</b> • • •	Series A Deemed Date of Allotment
Special Majority	Means such number of Debenture Holders collectively holding
<b>Debenture Holders</b>	more than 75% (seventy five percent) of the value of the
Special Decel-4:	Outstanding Principal Amounts of the Debentures
Special Resolution	Means resolution approved by such number of Debenture Holders that represent more than $75\%$ (secondly five percent) of the value of
	that represent more than 75% (seventy five percent) of the value of

	the Outstanding Principal Amounts of the Debentures held by the
	Debenture Holders who are present and voting or if a poll is
	demanded, by such number of Debenture Holders that represent
	more than 75% (seventy five percent) of the value of the
	Outstanding Principal Amounts of the Debentures held by the
	Debenture Holders who are present and voting in such poll
Subordinated Debt	Means any financial obligation of the Company, which is
	unsecured and subordinated to the claims of other creditors and is
	free from restrictive clauses and is not redeemable at the instance of
	the holder/provider of the subordinated debt, or without the consent
	of the supervisory authority of the non-banking financial company
Tangible Net Worth	Means the net worth (as defined in the Act) of the Company
_	according to the latest available audited balance sheet, net of
	redeemable capital, intangible assets and deferred tax assets
Tax	Means any present or future tax, levy, duty, charge, fees,
	deductions, withholdings, turnover tax, transaction tax, stamp tax or
	other charge of a similar nature (including any penalty or interest
	payable on account of any failure to pay or delay in paying the
	same), now or hereafter imposed by Law by any Governmental
	Authority and as maybe applicable in relation to the payment
	obligations of the company under this Deed
Testing Date	Means each of March 31 and September 30 and "Testing Dates"
	shall be construed accordingly
Tier I Capital	Has the meaning ascribed to it in the NBFC Master Directions
Tier II Capital	Has the meaning ascribed to it in the NBFC Master Directions
Top-up Date	Shall have the meaning given to it in the Agreement of
	Hypothecation
Total Assets	Means, for any date of determination, the total Assets of the
	Company on such date, including owned, securitised and managed
	(non-owned) portfolio
Transaction Documents	Mortgage cum Debenture Trust Deed, the Debt Disclosure
	Document, the Agreement of Hypothecation, Debenture Trustee
	Agreement, the letters issued by the Rating Agency and the
	Registrar, resolutions passed by the board of directors and members
	of the Company and all other documents in relation to the issuance
	of the Debentures shall be collectively referred to as the
	"Transaction Documents"

### III. LIST OF DOCUMENTS TO BE FILED WITH THE STOCK EXCHANGE

List of disclosures to be filed along with the listing application to the stock exchange:

- A. Memorandum and Articles of Association and necessary resolution(s) for the allotment of the debt securities;
- B. Copy of last three years audited Annual Reports;
- C. Statement containing particulars of, dates of, and parties to all material contracts and agreements;

- D. Copy of the Board / Committee Resolution authorizing the borrowing and list of authorized signatories.
- E. An undertaking from the issuer stating that the necessary documents for the creation of the charge, where applicable, including the Trust Deed would be executed within the time frame prescribed in the relevant regulations/act/rules etc and the same would be uploaded on the website of the Designated Stock exchange, where the debt securities have been listed, within five working days of execution of the same.
- F. Any other particulars or documents that the recognized stock exchange may call for as it deems fit.
- G. An undertaking that permission / consent from the prior creditor for a second or *pari passu* charge being created, where applicable, in favor of the trustees to the proposed issue has been obtained.

### IV. LIST OF DOCUMENTS TO BE DISCLOSUED TO THE DEBENTURE TRUSTEE

List of disclosures to be submitted to the Debenture Trustee in electronic form (soft copy) at the time of allotment of the debt securities:

- A. Memorandum and Articles of Association and necessary resolution(s) for the allotment of the debt securities;
- B. Copy of last three years' audited Annual Reports;
- C. Statement containing particulars of, dates of, and parties to all material contracts and agreements;
- D. Latest Audited / Limited Review Half Yearly Consolidated (wherever available) and Standalone Financial Information (Profit & Loss statement, Balance Sheet and Cash Flow statement) and auditor qualifications, if any;
- E. An undertaking to the effect that the Issuer would, till the redemption of the debt securities, submit the details mentioned in point (D) above to the Trustee within the timelines as mentioned in Simplified Listing Agreement issued by SEBI vide circular No.SEBI/IMD/BOND/1/2009/11/05 dated May11, 2009 as amended from time to time, for furnishing / publishing its half yearly/ annual result. Further, the Issuer shall within 180 days from the end of the financial year, submit a copy of the latest annual report to the Trustee and the Trustee shall be obliged to share the details submitted under this clause with all 'Qualified Institutional Buyers' (QIBs) and other existing debenture-holders within two working days of their specific request.

### V. NAME AND ADDRESS OF THE FOLLOWING:

### (i) **Registered office of the Issuer**

39, Outer Circular Road, Kilpauk Garden Colony, Chennai, Tamil Nadu – 600 010
Phone No.: 044- 23460963
Fax No.: 044- 23460963

- (ii) Corporate office of the Issuer New No.27, Old No.4, Taylors Road, Kilpauk, Chennai – 600 010. Phone No. : 044-46106200
- (iii) Compliance officer of the Issuer Ms. Shalini B Phone No.: 044-46106200 Fax No.: 044-46106200
- (iv) CFO of the Issuer Mr. Srikanth G Phone No.: 044-46106200 Fax No.: 044-46106200

### (v) Arrangers of the issue

Vivriti Capital Private Limited 12th floor, Prestige Polygon, Anna Salai, Rathna Nagar, Teynampet, Chennai, Tamil Nadu – 600035 Website: <u>http://vivriticapital.com/</u>

### (vi) Trustee of the issue

Catalyst Trusteeship Limited Office No. 83 – 87, 8th Floor, 'Mittal Tower', B' Wing, Nariman Point Mumbai – 400021 T: (91) (20) 2528 0081 Mail ID: <u>dt@ctltrustee.com</u>

#### (vii) Registrar of the issue

NSDL Database Management Limited (NDML) 4th Floor, Trade World, 'A' Wing Kamala Mills Compound Lower Parel, Mumbai - 400 013 Tel: 91-22-24994200 Mail ID: <u>info\_ndml@nsdl.co.in</u>

### (viii) Credit Rating Agency of the issue

CARE Ratings Limited 4<sup>th</sup> Floor, Godrej Coliseum, Somaiya Hospital Road, Off Eastern Express Highway, Sion (E), Mumbai – 400 022. <u>Tel:91-22-67543456</u> Mail ID: care@careratings.com

(ix) Auditors of the Issuer BRAHMAYYA & CO 48, Masilamani Road, Balaji Nagar, Royapettah, Chennai – 600 014

## VI. A brief summary of the business/ activities of the Issuer and its line of business containing atleast following information:-

### i. Overview

Five-Star Business Finance Limited (formerly known as Five-Star Business Credits Limited) is a Systemically Important Non-Deposit taking Non-Banking Financial Company ("NBFC-ND-SI") registered with the Reserve Bank of India. The company was established in 1984 and has been operating in the financial services space for over the last 30 years.

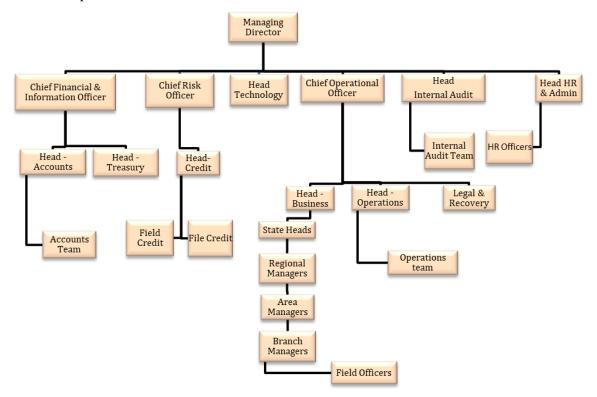
The company was originally promoted by Mr V K Ranganathan and is currently being managed by Mr D Lakshmipathy, who joined the Board of the company in 2002, and is currently its Chairman and Managing Director. Under his leadership, over the last 8 years, the company has grown from a branch network of 6 to more than 120 today and from an AUM of Rs.18 Crores to about Rs.835 Crores (consolidated) in this period. The management comprises of professionals who have longstanding experience and expertise in the financial services industry and have the necessary skills to carry out their responsibilities.

The company is currently engaged mainly in providing Collateralized Small Business Loans to its customers in urban, semi-urban and fast-growing rural geographies. All its loans are collateralised and fully secured against property. The collaterals are usually the residential house property of the borrower(s) (self-occupied in a majority of cases) with exclusive charge resting with Five-Star. The loans disbursed by the company are to small businessmen engaged predominantly in service oriented businesses with loans typically ranging from Rs.1 Lakh to Rs.10 Lakh and Average Loan Ticket Size of about Rs.4 Lakhs and tenor of upto 7 years.

As at end-December 2017, Five-Star operates 121 branches in 4 states – Tamil Nadu (51 branches), Andhra Pradesh (39 branches), Telangana (19 branches) and Karnataka (12 branches) with a borrower base of about 27,000 customers and a total portfolio under management of about Rs.835 Crores (consolidated).

The company has a wholly owned subsidiary Five-Star Housing Finance Private Limited that is registered as a Housing Finance Company (HFC) with the National Housing Bank (NHB), which commenced lending operations in Q3FY2017.

ii. Corporate Structure



iii. Key Operational and Financial Parameters for the last 3 Audited years

<b>D</b>	Audited	Audited	Audited
Parameters	31-Mar-15	31-Mar-16	31-Mar-17
Net Worth	712,515,444	911,664,224	2,244,910,246
Total Debt	876,986,354	1,287,561,229	4,518,596,749
- Non current maturities of long term Borrowings	347,201,603	800,228,098	3,387,155,261
- Short term borrowings	157,454,001	138,215,578	468,774,796
- Current maturities of long term Borrowings	372,330,750	349,117,553	662,666,692
Net Fixed Assets	7,774,575	19,087,887	64,046,555
Non-Current Assets	907,080,475	1,653,078,057	4,104,744,644
Cash and Cash equivalents	27,74,35,082	2,46,57,625	1,80,02,70,840
Current Investments	1,875,000	40,000,000	-
Current Assets	739,602,580	595,176,860	2,797,977,873
Current Liabilities	578,565,858	527,398,946	1,244,893,178

Assets Under Management	1,315,145,125	1,981,253,629	4,834,153,067
Off balance sheet assets	-		
Interest Income	309,167,391	410,783,452	738,987,530
Interest Expense	103,711,509	140,728,963	237,324,652
Provisioning & Write Offs	4,445,844	7,276,578	27,953,775
РАТ	99,219,623	134,148,780	193,748,451
Gross NPA (%)	1.81%	1.82%	2.52%
Net NPA (%)	1.47%	1.53%	2.11%
Tier I Capital Adequacy Ratio (%)	52.17%	39.14%	43.78%
Tier II Capital Adequacy Ratio (%)	0.00%	0.00%	0.00%

Gross Debt: Equity Ratio of the Company as on December 31, 2017:-

Before the issue of debt securities	0.82
After the issue of debt securities	1.16

Calculations:

As on December 31, 2017 debt-to-equity ratio is calculated as follows:-

Debt (Rs. Crores)	469.22
Equity (Rs. Crores)	575.10
Debt/Equity	0.82

Subsequent to the issue, debt-to-equity ratio shall be calculated as follows:-

Debt (Rs. Crores)	669.22
Equity (Rs. Crores)	575.10
Debt/Equity	1.16

iv. Project cost and means of financing, in case of funding of new projects Not Applicable.

# VII. BRIEF HISTORY OF THE COMPANY SINCE ITS INCORPORATION GIVING DETAILS OF THE FOLLOWING ACTIVITIES

i. Details of Share Capital as on last quarter end (being December 31, 2017):-

Share Capital	Rs.
Authorised	
2,00,00,000 shares of Rs.10 each	20,00,00,000
TOTAL	20,00,00,000
Issued, Subscribed and Fully Paid- up	
1,91,68,854 shares of Rs.10 each	19,16,88,540

Preference Shares	NIL
TOTAL	19,16,88,540

ii. Changes in its capital structure as on last quarter end (being December 31, 2017), for the last five years:-

Date of Change (AGM/EGM)	Authorised Capital in Rs.	Particulars
12-April-2016 (EGM)	20,00,00,000	Increase in Authorised Capital from Rs.
		12,00,00,000 to Rs. 20,00,00,000
21-February-2014 (EGM)	12,00,00,000	Increase in Authorised Capital from Rs.
		7,00,00,000 to Rs. 12,00,00,000

iii. Equity Share Capital History of the Company as on last quarter end (being December 31, 2017), for the last five years:-

							Cumulative	Paid Up Ca	pital
Date of Allotm ent	Name of Investor	No of Equity Shares	Face Val ue ( in Rs )	Issu e Pric e ( in Rs )	Conside ration	Nature of Allotme nt	No of Equity Shares	Equity Share Capital ( Rs in Crore)	Equity Share Premium ( Rs in Crore)
23-					42,500.0		1,91,68,85		
Aug-17	Mr. R M Veerappan	500	10	85	42,500.0	ASOP	4	19.17	0.003
18- Aug-17 18- Aug-17 18- Aug-17 18- Aug-17 18- Aug-17	Norwest Venture Partners X – Mauritius SCI Investments V NHPEA Chocolate Holding B.V. Matrix Partners India Investment Holdings II LLC Matrix Partners India Investments II Extension, LLC	18,90,569 18,90,569 9,04,508 20,759 8,897	10 10 10 10	674. 4 674. 4 674. 4 674. 4 674. 4 674. 4	1,27,49, 99,733.6 0 1,27,49, 99,733.6 0 61,00,00 ,195.20 1,39,99, 869.60 60,00,13 6.80	Private Placeme nt Private Placeme nt Private Placeme nt Private Placeme nt	1,91,68,35 4	19.17	313.28
09-Jun- 17 09-Jun- 17	Mr. Rangarajan Krishnan Mr. G Srikanth	1,28,000	10	10	12,80,00 0.00 4,00,000 .00	ASOP			
09-Jun- 17	Mr. Seshadri	10,000	10	10	1,00,000	ASOP	1,44,53,05	14.45	-
09-Jun- 17	Mr. K Arun kumar	10,000	10	10	1,00,000	ASOP			
30-Jun- 16	NHPEA Chocolate Holding B.V.	35,65,052	10	319. 63	1,13,94, 97,571.0 0	Private Placeme nt	1,42,65,05 2	14.27	110.38

30-	Mr. D Lakshmipathy					Private			
Nov-15	1 5				1,95,00,	Placeme	1,07,00,00		
		1,50,000	10	130	000.00	nt	0	10.70	1.80
29-Sep-	Mr. D Lakshmipathy					Private			
15					4,55,00,	Placeme	1,05,50,00		
		3,50,000	10	130	000.00	nt	0	10.55	4.20
03-Feb-	Matrix Partners India					Private			
15	Investment Holdings				15,60,00	Placeme	1,02,00,00		
	II LLC	12,00,000	10	130	,000.00	nt	0	10.20	14.40
21-Feb-	Matrix Partners India					Private			
14	Investment Holdings				17,00,00	Placeme			
	II LLC	20,00,000	10	85	,000.00	nt	90,00,000	9.00	15.00

iv. Details of any Acquisition or Amalgamation in the last 1 year. - NIL

iv. Details of any Reorganization or Reconstruction in the last 1 year - NIL

# VIII. DETAILS OF THE SHAREHOLDING OF THE COMPANY AS ON THE LATEST QUARTER END (BEING DECEMBER 31, 2017):-

Sr. No.	Name of the Shareholder / Particulars	Total Number of equity shares	Total percentage (%) of Shareholding	Number of shares held in Demat Form
	Promoter Group			
1	D. Lakshmipathy (Chairman & MD)	23,76,150	12.40%	-
2	L. Hema (Spouse)	20,75,760	10.83%	-
3	R. Deenadayalan (Father)	1,63,200	0.85%	-
4	D. Varalakshmi (Mother)	44,770	0.23%	-
5	L. Sritha (Daughter)	20,000	0.10%	-
	Domestic Investors			
1	Company Directors	1,85,200	0.97%	-
2	Other Individual Shareholders	16,60,760	8.66%	-
	Foreign Investors			
1	Matrix Partners India Investment Holding II, LLC	41,00,999	21.39%	41,00,999
2	Matrix Partners India Investments II Extension, LLC	68,897	0.36%	68,897
3	NHPEA Chocolate Holding B.V (Morgan Stanley)	44,69,560	23.32%	44,69,560
4	Norwest Venture Partners X - Mauritius	20,01,779	10.44%	-
5	SCI Investments V	20,01,779	10.44%	20,01,779
	Total	1,91,68,854	100.00%	

i. Shareholding pattern of the Company as on last quarter end:-

Notes:- Shares pledged or encumbered by the promoters (if any) - NIL

ii. List of top 10 holders of equity shares of the Company as on the latest quarter end:-

Sr. No.	Name of the Shareholder / Particulars	Total Number of equity shares	Total percentage (% ) of Shareholding	Number of shares held in Demat Form
1	NHPEA CHOCOLATE HOLDING B.V	4469560	23.32%	4469560
2	MATRIX PARTNERS INDIA INVESTMENT	4100999	21.39%	4100999

3	LAKSHMIPATHY.D	2376150	12.40%	-
4	HEMA.L	2075760	10.83%	-
5	NORWEST VENTURE PARTNERS X-MAURITIUS	2001779	10.44%	-
6	SCI INVESTMENTS V	2001779	10.44%	2001779
7	ATMA RAM BUILDERS (P) LTD.	425510	2.22%	-
8	JAYACHANDRAN.R	174780	0.91%	-
9	DEENATHAYALAN.R	163200	0.85%	-
10	RANGARAJAN.K	128900	0.67%	128900

## IX. FOLLOWING DETAILS REGARDING THE DIRECTORS OF THE COMPANY:

i. Details of the current directors of the Company\*

S. N o.	Name of the Directors	Designation	Age	Address	DIN	PAN	Director of the company since	Director in other company
1	D. LAKSHM IPATHY	Chairman & Managing Director	44	39, Outer Circular, Road,Kilpauk Garden Colony, Kilpauk, Chennai – 600 010	01723269	AATPL4799C	2002	FIVE-STAR HOUSING FINANCE PRIVATE LIMITED
2	B. HARI BABU	Independent Director	59	39, Gajapathy St., Shenoy Nagar, Chennai – 600 030	01509249	AAAPH2814F	1996	FIVE-STAR HOUSING FINANCE PRIVATE LIMITED
3	L.R. RAVIPR ASAD	Director	56	New No.40, Old No.34,II Main Road, E-Block, Anna Nagar East, Chennai – 600 102	01522796	AACPR9982N	2002	VASUMATHI PROPERTIES PRIVATE LIMITED
4	VIKRAM VAIDYA NATHAN	Nominee Director	37	B-602, Zen Gardens, No.6, Artilarry Road, Ulsoor, Behind Cambridge Hospital, Bengaluru Certified True	06764019	AFSPV0332H	2015	VER SE INNOVATION PRIVATE LIMITED, MSWIPE TECHNOLOGIES PRIVATE LIMITED, BIRDS EYE SYSTEMS PRIVATE LIMITED, OFB TECH PRIVATE LIMITED, & SARVALOKA SERVICES-ON- CALL PRIVATE LIMITED
5	RAMAN ATHAN ANNAM ALAI	Independent Director	70	"No. 28, Tansi Nagar, 18th Street Velacherry Chennai - 600 042"	02645247	AEHPA1356C	2016	GO DAIRY PRIVATE LIMITED, VILLAGE FINANCIAL SERVICES PVT. LTD., SAMASTA MICROFINANCE LIMITED, UNNATI MICROFIN PRIVATE LIMITED, ASIRVAD MICRO FINANCE LIMITED, NIGHTINGALE

6	KALPAN	Independent	53	"NO.601/701	01874130	ААҮРК6340В	2016	FINVEST PRIVATE LIMITED, M POWER MICRO FINANCE PRIVATE LIMITED & HINDUSTHAN MICROFINANCE PRIVATE LIMITED SHAREKHAN
0	A IYER	Director		Annabode, St Martin Road,Bandara West Mumbai - 400050"				FINANCIAL SERVICES PRIVATE LIMITED, INDIAN SCHOOL FINANCE COMPANY PRIVATE LIMITED, AU HOUSING FINANCE LIMITED, ASIRVAD MICRO FINANCE LIMITED, INCVALUE ADVISORS PRIVATE LIMITED, FULCRUM PAYMENT SOLUTIONS & SERVICES PRIVATE LIMITED & SHAREKHAN LIMITED
7	BHAMA KRISHN AMURT HY	Independent Director	64	"No. B1/23, Tecnocrat, Cooperative Housing Society, Twin Tower Lane Veer Savarkar Marg, Prabhadevi, Mumbai - 400025"	02196839	AAPPK0269A	2016	RELIANCE INDUSTRIAL INFRASTRUCTURE LIMITED, JAIN SONS FINLEASE LIMITED, RELIANCE PAYMENT SOLUTIONS LIMITED, IDBI CAPITAL MARKETS & SECURITIES LIMITED, SIDBI VENTURE CAPITAL LIMITED, INDIA SME ASSET RECONSTRUCTION COMPANY LIMITED & KOLTE- PATIL I-VEN TOWNSHIPS (PUNE) LIMITED
8	ONG LING WEI	Nominee Director	44	"Flat B, 33 Floor, One Pacific Heights No.1, Wo Fung Street Hong Kong"	02405458		2016	JANALAKSHMI FINANCIAL SERVICES LIMITED & JANA
9	R ANAND	Independent Director	57	"No. 22/1,Warren Road Mylapore	00243485	AACPA1877D	2016	CAPITAL LIMITED MMTC LIMITED, CHENNAI INTERNATIONAL

				Chennai - 600004"				CENTRE & NANI PALKHIVALA ARBITRATION CENTRE
10	ARJUN SAIGAL	Alternate Director	39	"No. 536 Sainik Farms, New Delhi - 110062."	07556188	BMQPS5224R	2016	NONE
11	VASAN THIRUL OKCHA ND	Nominee Director	42	No.1, 11th Block, MMDA Colony, Mogappair East, Chennai - 600 037	07679930	ADVPT9462H	2016	NONE
12	Ganapath yagrahara m Venkatara man Ravishank ar	Nominee Director	40	17A, ETA Binny Cresent APTS, Benson Cross Road, Benson Town, Bangalore - 560046	02604007	ADKPR1138F	2017	

\*Company to disclose name of the current directors who are appearing in the RBI defaulter list and/or ECGC default list, if any.- NONE

Name	Designation	DIN	Date of Appointment/ Resignation	Director of the Company since (in case of resignation)
M K Ganeshram	Director	01385144	30-01-2015	24-04-1985
Rishi Navani	Nominee Director	01758427	05-08-2015	12-03-2014
M Anandan	Chairman	00033633	21-08-2015	21-04-2010
Vikram Vaidyanathan	Nominee Director	06764019	21-08-2015	-
M K Mohan	Independent Director	00481064	09-06-2016	20-09-1984
Ramanathan Annamalai	Independent Director	02645247	26-02-2016	-
Kalpana Iyer	Independent Director	01874130	12-04-2016	-
Bhama Krishnamurthy	Independent Director	02196839	12-04-2016	-
Ling Wei Ong	Nominee Director	02405458	30-06-2016	-
Arjun Saigal	Alternate director to Mr. Ling Wei Ong	07556188	28-07-2016	-
Anand Raghavan	Independent Director	00243485	28-07-2016	-
Vasan Thirulokchand	Non Executive Director	07679930	15-12-2016	-
Ganapathyagraharam Venkataraman Ravishankar	Nominee Director	01522796	18-08-2017	-

ii. Details of change in directors since last three years:-

## X. FOLLOWING DETAILS REGARDING THE AUDITORS OF THE COMPANY:-

i. Details of the auditor of the Company:-	
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Name	Address	Auditor since	Remark
M/S Brahmayya & Co.	No.48, Masilamani Road, Balaji Nagar,	August 2014	NIL
	Royapettah, Chennai - 600 014.		

ii. Details of change in auditor since last three years:- NOT APPLICABLE

## XI. DETAILS REGARDING THE EXTERNAL INTERNAL AUDITORS OF THE COMPANY:-

		I ··· J ·
Name	Address	Auditor since
M/S Sundaram & Srinivasan	New No:4, (23), C.P Ramaswamy Road,	April 2017
	Alwarpet, Chennai - 600 018.	

### i. Details of the external internal auditor of the Company:-

# XII. DETAILS OF BORROWINGS OF THE COMPANY, AS ON THE LATEST QUARTER END:-

			Sanctione				Secu	ırity
Sl. No	Name of Bank / NBFC	Facility	d Rs. Crores	Availed Rs. Crores	Bal. O/s As On 31.12.2017 Rs. Crores	Period (Months )	Primary Security	Cash Collatera l
1	HDFC Bank	Term Loan	10.00	10.00	8.05	36	Exclusive Charge on the receivable s of the Company	
	HDFC Bank	Car Loan	0.53	0.53	0.34	60		
2	Federal Bank	Term Loan	10.00	10.00	8.13	48	Exclusive Charge on the receivable s of the Company	
3	SBM Bank	Term Loan	5.00	5.00	4.17	39	Exclusive Charge on the receivable s of the Company	NIL
4	State Bank of India	Term Loan	40.00	40.00	34.35	60	Exclusive Charge on the receivable s of the Company	
5	DCB Bank	Term Loan	15.00	10.00	9.33	48	Exclusive Charge on the receivable s of the Company	
	DCB Bank	Term Loan	10.00	10.00	7.83	60	Exclusive Charge on the	

i. Details of Secured Loan Facilities:-

							receivable s of the Company
	DCB Bank	Term Loan	10.00	10.00	6.00	60	Exclusive Charge on the receivable s of the Company
6	South Indian Bank	Term Loan	5.00	5.00	5.00	60	Exclusive Charge on the receivable s of the Company
	South Indian Bank	Term Loan	5.00	5.00	3.64	60	Exclusive Charge on the receivable s of the Company
7	Karnataka Bank	Term Loan	5.00	5.00	3.73	60	Exclusive Charge on the receivable s of the Company
8	Bank of Baroda	Term Loan	7.50	7.50	3.57	48	Exclusive Charge on the receivable s of the Company
9	Lakshmi Vilas Bank	Term Loan	5.00	5.00	1.98	48	Exclusive Charge on the receivable s of the Company
10	RBL Bank	Term Loan	50.00	30.00	26.47	36	Exclusive Charge on the receivable s of the Company
	RBL Bank	Term Loan	7.00	7.00	0.58	36	Exclusive Charge on the receivable s of the Company
I	RBL Bank	Term Loan	15.00	15.00	8.18	36	Exclusive

	`			1 1		1 1	,	
							Charge on the receivable s of the Company	
11	AU Small Finance Bank	Term Loan	30.00	30.00	30.00	48	Exclusive Charge on the receivable s of the Company	
	AU Small Finance Bank	Term Loan	20.00	20.00	16.25	48	Exclusive Charge on the receivable s of the Company	
1	Federal Bank	Cash Credit	5.00	5.00	3.61	12	Exclusive Charge on the receivable s of the Company	
2	South Indian Bank	Cash Credit	5.00	5.00	2.89	13	Exclusive Charge on the receivable s of the Company	
3	SBM Bank (Mauritius)	Cash Credit	5.00	5.00	2.03	12	Exclusive Charge on the receivable s of the Company	NIL
4	RBL Bank	Cash Credit	5.00	5.00	0.24	12	Exclusive Charge on the receivable s of the Company	
5	City Union Bank	Cash Credit	7.50	7.50	6.89	12	Exclusive Charge on the receivable s of the Company	
1	MAS Financial Services	Term Loan	10.00	10.00	6.67	53	Exclusive Charge on the receivable	NIL

	(11			·· ······	stus nor a statement in n	eu or u prosp	
							s of the Company
	MAS Financial Services	Term Loan	25.00	25.00	12.19	48	Exclusive Charge on the receivable s of the Company
	MAS Financial Services	Term Loan		25.00		48	Exclusive Charge on the receivable s of the Company
2	Cholamandala m Investment & Finance Co.	Term Loan	5.00	5.00	2.92	60	Exclusive Charge on the receivable s of the Company
	Cholamandala m Investment & Finance Co.	Term Loan	5.00	5.00	3.74	60	Exclusive Charge on the receivable s of the Company
3	Sundaram Finance	Term Loan	5.00	5.00	3.12	60	Exclusive Charge on the receivable s of the Company
	Sundaram Finance	Term Loan	15.00	15.00	13.22	60	Exclusive Charge on the receivable s of the Company
4	Nabkisan Finance	Term Loan	13.00	13.00	10.56	48	Exclusive Charge on the receivable s of the Company

### ii. Details of Unsecured Loan Facilities:-

Lender's Name Type of Facili		AmountPrincipal AmountSanctionedOutstanding		Repayment Date/Schedule	
Loan from Directors	Unsecured Loan	-	0.94		

### iii. Details of NCDs-

Debenture Holders	Tenor/Pe riod of Maturity	Coupon (Rate of Interest)	Amount (Rs in Lacs)	Date of allotment	Maturity Date	Credit Rating	Secured/ Unsecured	Security
INE128S07010	60 months	13.60%	3000	17-12- 2015	06-12-2020	CRISI L BBB	Secured	Exclusive Charge on the receivables of the Company
INE128S07275	48 months	11.50%	4500	28-12- 2016	28-12-2020	CARE A-	Secured	Exclusive Charge on the receivables of the Company
INE128S07259	48 months	11.50%	3000	28-12- 2016	28-12-2020	CARE A-	Secured	Exclusive Charge on the receivables of the Company
INE128S07069, INE128S07077, INE128S07085, INE128S07093, INE128S07101, INE128S07119, INE128S07127, INE128S07135 & INE128S07143	48 months	11.45%	2500	07-02- 2017	07-02-2021	CARE A-	Secured	Exclusive Charge on the receivables of the Company
INE128S07168, INE128S07176, INE128S07184, INE128S07192, INE128S07200, INE128S07218, INE128S07226, INE128S07234 & INE128S07242	48 months	11.45%	1500	15-03- 2017	15-03-2021	CARE A-	Secured	Exclusive Charge on the receivables of the Company
INE128S07267	48 months	11.25%	2400	28-02- 2017	26-02-2021	ICRA BBB+ *	Secured	Exclusive Charge on the receivables of the Company
INE128S07309	72 months	11.50%	2500	12-04- 2017	30-03-2023	ICRA BBB+ *	Secured	Exclusive Charge on the receivables of the Company

\*Upgraded to ICRA A- (Single A Minus) in January 2018.

### iv. List of Top 10 Debenture Holders (as on December 31, 2017)

S.	Name of Debenture Holders	Amount
No.		(Rs. in
		Crores)
1	IFMR CAPITAL FINANCE PRIVATE LIMITED	45.00
2	HINDUJA LEYLAND FINANCE LIMITED	30.00
3	NEDERLANDSE FINANCIERINGS-MAATSCHAPPIJ VOOR ONTWIKKELINGSLANDEN N.V. (FMO)	25.71
4	IFMR FIMPACT LONG TERM CREDIT FUND	25.00
5	AK CAPITAL FINACIAL SERVICES LIMITED	25.00
6	AU SMALL FINANCE BANK LIMITED	24.00
7	AK CAPITAL FINACIAL SERVICES LIMITED	15.00
8	Other Individual Holders	0.29
	Total	190.00

- v. The amount of corporate guarantee issued by the Issuer along with name of the counterparty (like name of the subsidiary, JV entity, group company, etc) on behalf of whom it has been issued. NIL
- vi. Details of Commercial Paper:- The total Face Value of Commercial Papers Outstanding as on the latest quarter end to be provided and its breakup in following table:-

S No.	Name of the Subscriber	Amount (Rs. in Crores)
1	Mahindra & Mahindra Financial Services Ltd	24.47
	Total	24.47

vii. Details of Rest of the borrowing (if any including hybrid debt like FCCB, Optionally Convertible Debentures / Preference Shares) as on December 31, 2017

Party Name ( in case of Facility ) / Instrum ent Name	Type of Facility / Instrument	Amt Sanctioned / Issued	Principal Amt outstanding	Repaym ent Date / Schedule	Credit Rating	Secured / Unsecured	Secur ity
NIL	NIL	NIL	NIL	NIL	NIL	NIL	NIL

viii. Details of all default/s and/or delay in payments of interest and principal of any kind of term loans, debt securities and other financial indebtedness including corporate guarantee issued by the Company, in the past 5 years.

NIL

ix. Details of any outstanding borrowings taken/ debt securities issued where taken / issued (i) for consideration other than cash, whether in whole or part, (ii) at a premium or discount, or (iii) in pursuance of an option

NIL

### XIII. DETAILS OF PROMOTERS OF THE COMPANY:-

i. Details of Promoter Holding in the Company as on the latest quarter end:-

Sr No	Name of the shareholders	Total No of Equity shares	No /of shares in Demat form	Total shareholding as % of total no of equity shares	No of shares Pledged	% of shares pledged with respect to shares owned
1	LAKSHMIPATHY.D	23,76,150	-	12.40%		
2	HEMA.L	20,75,760	-	10.83%		
3	DEENATHAYALAN.R	1,63,200	-	0.85%		
4	VARALAKSHMI.D	44,770	-	0.23%		
5	SRITHA.L	20,000	-	0.10%		

Abridged version of Audited Consolidated (wherever available) and Standalone Financial Information (like Profit & Loss statement, Balance Sheet and Cash Flow statement) for at least last three years and auditor qualifications, if any\*.

Profit and Loss	31.03.2015	31.03.2016	31.03.2017
Statement (INR)	Audited	Audited	Audited
Interest Income	32,98,87,387	46,28,18,141	83,07,68,598
Less: Interest Expenses	10,37,11,509	14,07,28,963	23,73,24,652
Net Interest Income	22,61,75,878	32,20,89,178	59,34,43,946
Other Income	61,49,138	1,02,62,272	2,83,20,561
Total Income	23,23,25,016	33,23,51,450	62,17,64,507
Operating Expenses	7,22,86,359	11,67,74,045	27,67,32,146
Provisions & Write Offs	44,45,844	72,76,578	2,79,53,775
Operating Profit	15,55,92,813	20,83,00,827	31,70,78,586
Depreciation	36,18,843	51,13,527	92,30,453
Profit Before Tax	15,19,73,970	20,31,87,300	30,78,48,133
Provisions for tax	5,27,54,347	6,90,38,520	11,40,99,682
Profit After Tax	9,92,19,623	13,41,48,780	19,37,48,451

Balance Sheet (INR)	31.03.2015	31.03.2016	31.03.2017
Equity capital	10,20,00,000	10,70,00,000	14,26,50,520
Reserve & Surplus	61,05,15,444	80,46,64,224	2,10,22,59,726
TNW (A)	71,25,15,444	91,16,64,224	2,24,49,10,246
Total Debt	35,56,01,753	80,91,91,747	3,41,29,19,093
Current Liabilities+ Provisions	57,85,65,858	52,73,98,946	1,24,48,93,178
Total Outside Liabilities (B)	93,41,67,611	1,33,65,90,693	4,65,78,12,271
Total Liabilities (A + B)	1,64,66,83,055	2,24,82,54,917	6,90,27,22,517

Final accests (Nat)	72 05 104	1 94 20 700	1 16 20 055
Fixed assets (Net)	73,05,184	1,84,30,760	4,46,38,056
Investments	18,75,000	4,00,00,000	0
Gross Advances	1,31,51,45,125	1,98,12,53,628	4,83,41,53,067
Cash / Liquid Investments	28,71,85,083	3,06,57,625	1,80,96,71,195
Non-Current assets	1,07,71,232	97,54,578	16,78,95,366
Other current assets	1,80,39,517	15,67,95,529	25,08,860
Deferred Tax Assets	55,78,059	1,00,87,770	2,44,47,474
Intangible Assets	4,69,391	6,57,127	1,94,08,499
Other Long Term Assets	3,14,464	6,17,900	0
Total Assets	1,64,66,83,055	2,24,82,54,917	6,90,27,22,517
Cash Flow Statement (INR)	31.03.2015	31.03.2016	31.03.2017
A)CASH FLOW FROM OPERATING			
ACTIVITIES			
Net Profit	9,92,19,623	13,41,48,780	19,37,48,451
Provision for Taxation	5,27,54,347	6,90,38,520	11,40,99,682
Total	15,19,73,970	20,31,87,300	30,78,48,133
		, , , - , *	, -, -, -, -,
Add: Financial Expences	10,37,11,510	14,07,28,963	23,73,24,652
Depreciation	36,18,843	51,13,527	92,30,453
Provision against Non - Performing assets	13,47,390	14,85,008	1,39,67,084
General Provision on Standard Assets	7,71,067	16,35,373	1,39,86,691
Provision for Gratuity	13,01,151	13,54,604	19,92,658
(Profit)/loss on sale of Fixed Assets	-59,371	0	-2,41,767
Interest/Dividend Income			· · ·
Operating Profit Before Working Capital		25 25 04 555	<b>50 41 05 004</b>
Changes	26,26,64,560	35,35,04,775	58,41,07,904
Add:			
(Increase) Decrease in Loans and Advances	-307135246	-666108504	-2,85,28,99,439
(Increase) Decrease in Other Receivables	25,50,426	93,37,758	-50,90,736
(Increase) Decrease in Other Current Assets	-21,35,686	32,78,499	-22,44,162
(Increase) Decrease in Other Non Current	2 (0.95)	2 02 426	C 17 000
Assets	3,60,856	-3,03,436	6,17,900
Increase (Decrease) in Current Liabilities	40,62,706	1,84,968	82,94,968
Increase (Decrease) in Other Current	-14,18,681	-61,437	2,08,49,571
Liabilities	-14,10,001	-01,437	
Financial Expences	-10,69,88,787	-13,36,92,818	-21,80,21,416
Direct Taxes Paid	-5,03,30,536	-7,35,24,496	-11,73,43,534
Net Cash from Operating Activities (A)	-19,83,70,388	-50,73,84,691	-2,58,17,28,944
P) CASH ELOW EDOM INVESTINC			
B) CASH FLOW FROM INVESTING ACTIVITIES			
Purchase of Fixed Assets	-42,14,869	-1,64,26,838	5,46,51,357
Sale of Fixed Assets	1,51,500	-1,04,20,838	7,04,000
Investments in Fixed Deposit	-50,00,000	37,50,000	80,424
Sale of Investments	57,33,257	-18,84,80,615	4,00,00,000
Net Cash from Investing Activities (B)	-33,30,112	-20,11,57,453	-1,38,66,933
	-55,50,112	-40,11,57,755	-1,00,00,700
C) CASH FLOW FROM FINANCING			
ACTIVITIES			
Long Term & Medium Term	1 20 00 000	50.00.000	0.5 4 50 500
Increase in Share Capital	1,20,00,000	50,00,000	3,56,50,520

(This Information Memorandum is neither	a prospectus nor a statement in lieu of	a prospectus)
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Increase in Share Premium	14,40,00,000	6,00,00,000	1,10,38,47,051
Proceeds from Issue of Debentures	1,75,00,000	30,00,00,000	1,37,27,25,000
Debentures Redeemed	-6,81,79,000	-6,49,70,000	0
Increase (Decrease) in Term Loans from	15 (( 4( 700	10 44 05 405	1 10 45 97 162
Banks & Others	15,66,46,700	19,44,95,495	1,19,45,87,163
Increase (Decrease) in Loan from Directors	10,66,000	-48,11,000	-1,38,93,000
Increase (Decrease) in Other Borrowings	6,71,23,218	-6,71,23,218	22,66,24,544
Short Term			
Increase (Decrease) in Bank Borrowings	6,00,13,015	5,30,70,599	45,16,67,814
Dividend paid (Including Corporate Dividend	-1,51,91,401	-1,98,97,189	0
Tax)	-1,51,91,401	-1,90,97,109	0
Net Cash from Financing Activities (C)	37,49,78,532	45,57,64,687	4,37,12,09,092
Net Increase in Cash and Cash	17 22 79 022	25 27 77 457	1 77 56 12 015
Equivalents $(A) + (B) + (C)$	17,32,78,032	-25,27,77,457	1,77,56,13,215
Cash and Cash Equivalents at the	10 41 57 050	27 74 25 082	2 16 57 625
Beginning of the Year	10,41,57,050	27,74,35,082	2,46,57,625
Cash and Cash Equivalents at the End of	27 74 35 082	2 46 57 625	1 90 02 70 940
the Year	27,74,35,082	2,46,57,625	1,80,02,70,840
Components of Cash and Cash			
Equivalents at the end of the Year			
Cash on Hand	52,76,939	31,08,914	1,01,85,935
Cash with Scheduled Banks	27,21,58,143	2,15,48,711	1,79,00,84,905
Cash and Cash Equivalents	27,74,35,082	2,46,57,625	1,80,02,70,840

Abridged version of Latest Audited / Limited Review Half Yearly Consolidated (wherever available) and Standalone Financial Information (like Profit & Loss statement, and Balance Sheet) and auditors qualifications, if any\*.

Profit and Loss Statement (in INR)	For the period ended 31-Mar-17
Revenue from Operations	830,768,598
Other Income	28,320,561
Total Revenue	859,089,159
Expenses:	
Finance Costs	237,324,652
Employee Benefit Expense	185,820,781
Other Expenses	90,911,365
Provision, Loan loss and other charges	27,953,775
Depreciation	9,230,453
Total expenses	551,241,026
Profit / (Loss) for the period before Tax	307,848,133
- Current tax	128,459,386
- Deferred tax expense/(benefit)	(14,359,704)

Profit after tax	193,748,451
Balance Sheet (in INR Cr)	31-Mar-17
EQUITY AND LIABILITIES	
Shareholder's funds	
Share capital	142,650,520
Reserves and surplus	2,102,259,726
Non-current Liabilities	
Long-term borrowings	3,387,155,261
Other long-term liabilities	66,622
Long-term provisions	25,697,210
Current liabilities	
Short-term borrowings	468,774,796
Trade Payable	12,271,680
Other current liabilities	727,425,596
Short-term provisions	36,421,106
Total	6,902,722,517
ASSETS	
Non-current assets	
Fixed assets	
(i) Tangible Assets	44,638,056
(ii) Intangible Assets	19,408,499
Deferred tax assets, net	24,447,474
Non-Current Investments	150,355,615
Loan portfolio	3,848,355,249
Long-term loans and advances	17,539,751
Other non-current assets	- ,,,,
Current assets	
Current Investments	-
Cash and bank balances	1,806,401,914
Loan portfolio	985,797,818
Short-term loans and advances	3,269,281
Other current assets	2,508,860
Total	6,902,722,517

\* The Issuer undertakes that it shall provide latest Audited or Limited Review Financials in line with timelines as mentioned in Simplified Listing Agreement issued by SEBI vide circular No.SEBI/IMD/BOND/1/2009/11/05 dated May 11, 2009 as amended from time to time , for furnishing / publishing its half yearly/ annual result. Further, the Issuer shall within 180 days from the end of the financial year, submit a copy of the latest annual report to the debenture

trustee and the debenture trustee shall be obliged to share the details submitted under this clause with all 'Qualified Institutional Buyers' (QIBs) and other existing debenture-holders within two working days of their specific request.

XIV. Any material event/ development or change having implications on the financials/credit quality (e.g. any material regulatory proceedings against the Issuer/promoters, tax litigations resulting in material liabilities, corporate restructuring event etc) at the time of issue which may affect the issue or the investor's decision to invest / continue to invest in the debt securities.

NIL

# XV. RISK FACTORS

The following are the risks relating to the Company, the Debentures and the market in general envisaged by the management of the Company. Potential investors should carefully consider all the risk factors in this Information Memorandum and/or the Private Placement Offer Letter for evaluating the Company and its business and the Debentures before making any investment decision relating to the Debentures. The Company believes that the factors described below represent the principal risks inherent in investing in the Debentures, but does not represent that the statements below regarding risks of holding the Debentures are exhaustive. The ordering of the risk factors is intended to facilitate ease of reading and reference and does not in any manner indicate the importance of one risk factor over another. Investors should also read the detailed information set out elsewhere in this Information Memorandum and/or the Private Placement Offer Letter and reach their own views prior to making any investment decision.

# **REPAYMENT IS SUBJECT TO THE CREDIT RISK OF THE ISSUER.**

Potential investors should be aware that receipt of the principal amount (i.e. the redemption amount) and any other amounts that may be due in respect of the Debentures is subject to the credit risk of the Issuer. Potential investors assume the risk that the Issuer will not be able to satisfy their obligations under the Debentures. In the event that bankruptcy proceedings or composition, scheme of arrangement or similar proceedings to avert bankruptcy are instituted by or against the Issuer, the payment of sums due on the Debentures may not be made or may be substantially reduced or delayed.

#### THE SECONDARY MARKET FOR DEBENTURES MAY BE ILLIQUID.

The Debentures may be very illiquid and no secondary market may develop in respect thereof. Even if there is a secondary market for the Debentures, it is not likely to provide significant liquidity. Potential investors may have to hold the Debentures until redemption to realize any value.

#### **CREDIT RISK & RATING DOWNGRADE RISK**

The Rating Agency has assigned the credit ratings to the Debentures. In the event of deterioration in the financial health of the Issuer, there is a possibility that the rating agency may downgrade the rating of the Debentures. In such cases, potential investors may incur losses on revaluation of

their investment or make provisions towards sub-standard/ non-performing investment as per their usual norms.

# CHANGES IN INTEREST RATES MAY AFFECT THE PRICE OF NCDs.

All securities where a fixed rate of interest is offered, such as this Issue, are subject to price risk. The price of such securities will vary inversely with changes in prevailing interest rates, i.e. when interest rates rise, prices of fixed income securities fall and when interest rates drop, the prices increase. The extent of fall or rise in the prices is a function of the existing coupon, days to maturity and the increase or decrease in the level of prevailing interest rates. Increased rates of interest, which frequently accompany inflation and/or a growing economy, are likely to have a negative effect on the pricing of the Debentures.

#### TAX CONSIDERATIONS AND LEGAL CONSIDERATIONS

Special tax considerations and legal considerations may apply to certain types of investors. Potential investors are urged to consult with their own financial, legal, tax and other advisors to determine any financial, legal, tax and other implications of this investment.

# ACCOUNTING CONSIDERATIONS

Special accounting considerations may apply to certain types of taxpayers. Potential investors are urged to consult with their own accounting advisors to determine implications of this investment.

#### **ENFORCEMENT OF SECURITY**

In the event that the Company is unable to meet its payment and other obligations towards Investors under the terms of the Debentures, the Debenture Trustee may enforce the Security as per the terms of the Security Documents, and other related documents. The Investors recovery in relation to the Debentures will be subject to (i) the market value of such secured property, (ii) finding willing buyers for the Security at a price sufficient to repay the potential investors amounts outstanding under the Debentures.

# MATERIAL CHANGES IN REGULATIONS TO WHICH THE ISSUER IS SUBJECT COULD IMPAIR THE ISSUER'S ABILITY TO MEET PAYMENT OR OTHER OBLIGATIONS.

The Issuer is subject generally to changes in Indian law, as well as to changes in government regulations and policies and accounting principles. Any changes in the regulatory framework could adversely affect the profitability of the Issuer or its future financial performance, by requiring a restructuring of its activities, increasing costs or otherwise.

### LEGALITY OF PURCHASE

Potential investors of the Debentures will be responsible for the lawfulness of the acquisition of the Debentures, whether under the laws of the jurisdiction of its incorporation or the jurisdiction in which it operates or for compliance by that potential investor with any law, regulation or regulatory policy applicable to it.

# POLITICAL AND ECONOMIC RISK IN INDIA

The Issuer operates only within India and, accordingly, all of its revenues are derived from the domestic market. As a result, it is highly dependent on prevailing economic conditions in India and its results of operations are significantly affected by factors influencing the Indian economy. An uncertain economic situation, in India and globally, could result in a further slowdown in economic growth, investment and consumption. A slowdown in the rate of growth in the Indian economy could result in lower demand for credit and other financial products and services and higher defaults. Any slowdown in the growth or negative growth of sectors where the Issuer has a relatively higher exposure could adversely impact its performance. Any such slowdown could adversely affect its business, prospects, results of operations and financial condition.

# **RISKS RELATED TO THE BUSINESS OF THE ISSUER**

(a) If the Issuer is unable to control the level of non-performing loans ("NPAs") in the future, or if the Issuer's loan loss reserves are insufficient to cover future loan losses, the financial condition and results of operations may be materially and adversely affected.

The Issuer's financial condition is directly correlated to its ability to control the level of Non-Performing Assets ("NPAs") in the future and if the Issuer's loan loss reserves are insufficient to cover future loan losses, its financial condition and results of operations may be materially and adversely affected.

As at December 31, 2017, the gross NPA was Rs. 18.11 Crores on a gross portfolio of Rs. 808.31 Crores (including managed / securitized portfolio of Rs. [0] Crores).

The Issuer cannot assure that it will be able to effectively control the level of the NPAs of its client loans. The amount of its reported NPAs may increase in the future as a result of growth of client loans, and due to other factors beyond its control. If the Issuer is unable to manage its NPAs or adequately recover its loans, the results of its operations will be adversely affected.

The current loan loss reserves of the Issuer may not be adequate to cover an increase in the amount of NPAs or any future deterioration in the overall credit quality of Client Loans. As a result, if the quality of its total loan portfolio deteriorates the Issuer may be required to increase its loan loss reserves, which will adversely affect its financial condition and results of operations.

# (b) The Issuer is exposed to certain political, regulatory and concentration of risks

Due to the nature of its operations, the Issuer is exposed to political, regulatory and concentration risks.

# (c) The Issuer intends to expand into new cities, with no guarantee that these operations will be successful

The Issuer plans to expand its operations in all the four (4) states in which it has a presence currently and new states across India. The Issuer believes that this strategy is advisable from a financial perspective and that it will provide risk diversification benefits and enable it to achieve its corporate objectives. However, if the Issuer is not effectively able to manage such operations and expansion, it may lose money invested in such expansion, which could adversely affect its business and results of operations.

### (d) Competition from other financial institutions may adversely affect the Issuer's profitability

The Issuers considers that commercial banks and other NBFCs have generally not targeted its client base effectively. However, banks and NBFCs do offer loans to individual proprietors either on an unsecured basis or against the value of their personal property. There are also housing finance companies that provide loans to this customer group. It is possible that their activities in this sector could increase, resulting in competition that adversely affects its profitability and financial position.

The Issuer believes that its sector expertise, credit analysis and portfolio management capabilities are all sources of competitive strength and are a mitigant to this risk.

#### (e) Changes in interest rates of the loans that the Issuer can borrow could reduce profit margins

If the cost of the loans that the Issuer receives increases, due to either market or credit movements, the net interest margin might reduce and adversely affect the Issuer's financial condition.

# (f) Large scale attrition, especially at the senior management level, can make it difficult for the Issuer to manage its business.

If the Issuer is not able to attract, motivate, integrate or retain qualified personnel at levels of experience that are necessary to maintain the Issuer's quality and reputation, it will be difficult for the Issuer to manage its business and growth. The Issuer depends on the services of its executive officers and key employees for its continued operations and growth. In particular, the Issuer's senior management has significant experience in the banking and financial services industries.

The loss of any of the Issuer's executive officers, key employees or senior managers could negatively affect its ability to execute its business strategy, including its ability to manage its rapid growth.

The Issuer's business is dependent on its team of personnel who directly manage its relationships with its borrowers. The Issuer's business and profits would suffer adversely if a substantial number of such personnel left the Issuer or became ineffective in servicing its borrowers over a period of time.

The Issuer's future success will depend in large part on its ability to identify, attract and retain highly skilled managerial and other personnel. Competition for individuals with such specialized knowledge and experience is high, and the Issuer may be unable to attract, motivate, integrate or retain qualified personnel at levels of experience that are necessary to maintain its quality and reputation or to sustain or expand its operations. The loss of the services of such personnel or the inability to identify, attract and retain qualified personnel in the future would make it difficult for the Issuer to manage its business and growth and to meet key objectives.

# (g) The Issuer's business and results of operations would be adversely affected by strikes, work stoppages or increased wage demands by employees

The employees are not currently unionized. However, there can be no assurance that they will not unionize in the future. If the employees unionize, it may become difficult to maintain flexible labour policies, and could result in high labour costs, which would adversely affect the Issuer's business and results of operations.

# (h) The Issuer's insurance coverage may not adequately protect it against losses. Successful claims that exceed its insurance coverage could harm the Issuer's results of operations and diminish its financial position

The Issuer maintains insurance coverage of the type and in the amounts that it believes are commensurate with its operations and other general liability insurances. The Issuer's insurance policies, however, may not provide adequate coverage in certain circumstances and may be subject to certain deductibles, exclusions and limits on coverage.

In addition, there are various types of risks and losses for which the Issuer does not maintain insurance, such as losses due to business interruption and natural disasters, because they are either uninsurable or because insurance is not available to the Issuer on acceptable terms. A successful assertion of one or more large claims against the Issuer that exceeds it's available insurance coverage or results in changes in its insurance policies, including premium increases or the imposition of a larger deductible or co-insurance requirement, could adversely affect the Issuer's business, financial condition and results of operations.

# (i) The Issuer requires certain statutory and regulatory approvals for conducting its business and the failure to obtain or retain them in a timely manner, or at all, may adversely affect operations

NBFCs in India are subject to strict regulation and supervision by the RBI. Pursuant to guidelines issued by the RBI (circular dated August 3, 2012) the Issuer is required to maintain its status as a NBFC. The Issuer requires certain approvals, licenses, registrations and permissions for operating its business, including registration with the RBI as a NBFC. Further, such approvals, licenses, registrations and permissions must be maintained/renewed over time, applicable requirements may change and the Issuer may not be aware of or comply with all requirements all of the time. In particular, the Issuer is required to obtain a certificate of registration for carrying on business as a NBFC that is subject to numerous conditions.

# XVI. TRUSTEES

Catalyst Trusteeship Limited has agreed to act as the trustees for and on behalf of the Debenture holder vide their letter dated March 14, 2018 and have given their consent to the Company for their appointment as the trustee under regulation 4 (4) of the SEBI (Issue and Listing of Debt Securities) Regulations, 2008 dated June 6, 2008, as amended from time to time and in all the subsequent periodical communications sent to the holders of debt securities.

The consent letter of the trustee has been provided in Annexure II.

# XVII. RATING RATIONALE ADOPTED BY THE RATING AGENCIES

The Company proposes to issue 650 (Six Hundred and Fifty) Secured, Rated, Senior, Redeemable, Taxable, Transferable, Listed Non-Convertible Debentures of face value of Rs. 10,00,000/- (Rupees Ten Lakhs Only) each, aggregating up to Rs. 65,00,00,000/- (Rupees Sixty Five Crores Only) issued on a fully paid basis and on a private placement basis (the "Issue") as part of the second series ("Series B Debentures") of the proposed issue of 2,000 (Two Thousand) Secured, Rated, Redeemable, Listed Non-Convertible Debentures of face value of Rs. 10,00,000/- (Rupees Ten Lakhs Only) each, aggregating up to Rs. 200,00,000/- (Rupees Two Hundred Crores Only).

Rating: The NCDs are rated 'A-/Positive' by CARE vide their letter dated March 17, 2018. Instruments with this rating are considered to have adequate degree of safety regarding timely servicing of financial obligations. Such instruments carry low credit risk.

Please note that the rating is not a recommendation to buy, sell or hold securities and investors should take their own decision. The rating may be subject to revision or withdrawal at any time by the assigning rating agency and each rating should be evaluated independently of any other rating. The rating obtained is subject to revision at any point of time in the future. The rating agencies have a right to suspend, withdraw the rating at any time on the basis of new information etc.

The rating rationale has been provided in Annexure III.

# **XVIII. SECURITY**

The Debentures issued by the Company shall be secured by

(i) a first ranking charge created by way of hypothecation over the Hypothecated Property in terms of the Security Documents, and

(ii) a first ranking pari passu charge created over each of the Company Mortgaged Properties in terms of this Deed, in favour of the Trustee (acting for the benefit of the Debenture Holders).

# XIX. LISTING

The Issuer shall list the Debentures at the WDM segment of BSE Limited within 20 (twenty) calendar days from the Deemed Date of Allotment failing which the Company shall be required to redeem or buy back the Debentures issued along with all interest accrued till such redemption or buy back and the Issuer shall also maintain continuous listing till the term of the Debentures. The Issuer shall comply with all the listing requirements including payment of listing fee to ensure continued listing of the Debentures during the tenor of the Debentures.

# XX. DRR

The Company undertakes that, if required to do so, it would create a Debenture Redemption Reserve ("DRR") as per the provisions of the Act and the guidelines issued by SEBI, and if during the currency of the Debentures, any guidelines are formulated (or modified or revised) by any government agency having authority under Law in respect of creation of DRR, the Company shall abide by such guidelines and execute all such supplemental letters, agreements and deeds of modifications as may be required by the Trustee. Where applicable, the Company shall submit to the Trustee, within 45 (forty five) days from the end of each Financial Year, a certificate issued by its auditors certifying that the Company has created and maintained the DRR in accordance with the provisions of the Act.

# XXI. ISSUE/INSTRUMENT SPECIFIC REGULATIONS – RELEVANT DETAILS

The issue of Debentures is in compliance with/governed by the relevant provisions of applicable law including the following:

- a) Companies Act, 1956, to the extent applicable;
- b) Companies Act, 2013, to the extent applicable;
- c) Companies (Share Capital and Debentures) Rules, 2014;

- d) Companies (Prospectus and Allotment of Securities) Rules, 2014;
- e) RBI circular on *Raising Money through Private Placement of Non-Convertible* Debentures (NCDs) by NBFCs, dated February 20, 2015
- f) Securities and Exchange Board of India (Issue and Listing of Debt Securities) Regulations, 2008, as amended from time to time; and
- g) The Securities and Exchange Board of India (Debenture Trustees) Regulations, 1993, as amended from time to time.
- h) Securities and Exchange Board of India (Listing Obligations and Disclosure) Requirements Regulations, 2015, as applicable

Security Name	10.21% Five Star Business Finance Limited 2023		
Issuer	Five-Star Business Finance Limited		
Type of Instrument	Non-Convertible Debentures		
Nature of Instrument	Secured, Rated, Senior, Redeemable, Taxable, Transferable, Listed Non-Convertible Debentures		
Seniority	Senior Secured		
Mode of Issue	Private placement		
Eligible Investors	As per Clause XXV below		
Listing (including name of	To be listed on the wholesale debt market segment of the BSE Limited		
stock Exchange(s) where it			
will be listed and timeline	(a) Within 15 calendar days of the relevant Deemed Date of Allotment,		
for listing)	the Company shall submit all duly completed documents to the		
	BSE, SEBI, ROC or any other Governmental Authority, as are		
	required under Applicable Law and obtain the listing of the		
	Debentures within 20 (Twenty) calendar days from the Deemed		
	Date of Allotment ("Listing Period"). PROVIDED THAT, if any		
	of the Debenture Holders are foreign portfolio investors then the		
	Listing Period shall be deemed to be 15 (Fifteen) calendar days		
	from the Deemed Date of Allotment and if the Debentures are not		
	listed within the Listing Period for any reason whatsoever, then the		
	Company will immediately redeem and/or buyback the Debentures		
	from the Debenture Holders that are foreign portfolio investors.		
	(b) If the Company fails to redeem or buyback the Debentures in		
	accordance with (a) above, then any Debenture Holder that is a		
	foreign portfolio investor, may, at its option, sell the Debentures to		
	a third party. The Company shall (i) indemnify such Debenture		
	Holders for any loss, damage, costs, charges, expenses and liability		
	that the Debenture Holder(s) may incur in relation to such sale to a		
	third party, and (ii) co-operate in such sale by taking all necessary		
	corporate actions, and other actions required by Applicable Law.		
	(c) The Company shall ensure that the Debentures continue to be listed		
	on the wholesale debt market segment of the BSE.		

# XXII. DETAILS OF THE ISSUE

Security Name	10.21% Five Star Business Finance Limited 2023
	(d) The Company shall ensure that the Debentures at all times are rated in accordance with the provisions of the Transaction Documents and that the rating of the Debentures is not downgraded or withdrawn throughout the tenor of the Debentures.
	In the event there is any delay in listing of the Debentures beyond 20 (twenty) calendar days from the relevant Deemed Date of Allotment, the Company will pay to the Debenture Holders, penal interest of 1% per annum over the Interest Rate, from the expiry of 30 (thirty) calendar days from the Deemed Date of Allotment till the listing of the Debentures is completed.
Rating of the Instrument	A- (Positive) by CARE Limited
Issue Size	Rs 650,000,000/- (Rupees Sixty Five Crores only)
Number of debentures	650
Option to retain oversubscription (Amount)	N.A.
Objects of the Issue	To raise senior secured debt to the extent up to Rs 650,000,000/- (Rupees Sixty Five Crores only)
Details of the utilization of the Proceeds	<ul> <li>The proceeds of the Issuance will be utilized for the following purposes:</li> <li>General corporate purposes</li> <li>for the ordinary course of business of the Issuer including repayment/re-financing of existing debt</li> </ul>
	No part of the proceeds shall be utilized directly/indirectly towards capital markets (debt and equity), land acquisition or usages that are restricted for bank financing.
Coupon Rate	10.21% Coupon, monthly compounding, payable quarterly
Step Up/Step Down Coupon Rate	(a) Step Up
	<ul> <li>(i) If the Company fails to issue any of the Series B Debentures, Series C Debentures, and/or the Series D Debentures in accordance with the respective Offer Schedule to the Initial Debenture Holders, the Interest Rate shall be increased by 5% per annum ("Step Up Rate") and such increased Interest Rate (i.e. 15.21% per annum) shall be applicable on the Outstanding Principal Amounts from the date on which any of the Series B Debentures, Series C Debentures, and/or the Series D Debentures were proposed to be issued as set out in the respective Offer Schedule to the Initial Debenture Holders. Step Up shall not require any notice, intimation or action on behalf of the Debenture Trustee or the Debenture Holders.</li> </ul>
	<ul> <li>(ii) The Company and the Debenture Holders agrees that the Step Up shall occur automatically in case of default by the Company to issue any of the Series B Debentures, Series C Debentures, and/or the Series D Debentures in accordance with the Offer</li> </ul>

Security Name	10.21% Five Star Business Finance Limited 2023
	Schedule and the Debenture Trustee shall not be required to give any notice thereof to the Company.
	(b) Step Down
	<ul> <li>(i) If the Company issues any of the Series B Debentures, Series C Debentures, and/or the Series D Debentures in accordance with the respective Offer Schedule, and the Initial Debenture Holders fails to subscribe to the relevant series of Debentures in accordance with the respective Offer Schedule, the Interest Rate shall be decreased by 5% per annum ("Step Down Rate") and such decreased Interest Rate (i.e. 5.21% per annum) shall be applicable on the Outstanding Principal Amounts from the date on which any of the Series B Debentures, Series C Debentures, and/or the Series D Debentures were proposed to be subscribed by the Initial Debenture Holders as set out in the respective Offer Schedule. Step Down shall not require any notice, intimation or action on behalf of the Company.</li> </ul>
	<ul> <li>(ii) The Company and the Debenture Holders agrees that the Step Down shall occur automatically in case of default by the Initial Debenture Holders to subscribe to any of the Series B Debentures, Series C Debentures, and/or the Series D Debentures in accordance with the Offer Schedule and the Company shall not be required to give any notice thereof to the Debenture Trustee or the Initial Debenture Holders.</li> </ul>
Coupon Payment Frequency	Quarterly
Coupon payment dates	As mentioned in Schedule XXVIII below
Coupon Type	Fixed Coupon Rate
Coupon Reset Process	(i) Put Option Interest Rate
	In the event the Put Option with respect to any of the Series A Debentures, the Series B Debentures, Series C Debentures, and/or the Series D Debentures is exercised on the Exercise Date, in accordance with Clause 2.10(a) of Debenture Trust Deed:
	(A) Interest payable on the relevant Debentures shall be determined on the basis of the Put Option Interest Rate for the entire tenure of the Series A Debentures, the Series B Debentures, Series C Debentures, and/or the Series D Debentures (as the case may be); and
	(B) the difference of the amounts of Interest payable on the relevant Debentures being the difference between the Interest determined on the

Security Name	10.21% Five Star Business Finance Limited 2023
	basis of the Interest Rate and the Interest determined on the basis of the Put Option Interest Rate for the entire tenure of the Series A Debentures, the Series B Debentures, Series C Debentures, and/or the Series D Debentures (as the case may be), shall be paid by the Debenture Holders to the Company by way of a one-time payment on exercise of the option by the Debenture Holders on the relevant Final Redemption Date as more particularly set out in Schedule IV.
	(C) For the avoidance of doubt, Put Option Interest Rate will not be applicable in the scenario where Put Option is exercised in the event of a Rating Downgrade
	(ii) Call Option Interest Rate
	In the event the Call Option with respect to any of the Series A Debentures, the Series B Debentures, Series C Debentures, and/or the Series D Debentures is exercised on the Exercise Date, in accordance with Clause 2.10(b) of the Debenture Trust Deed:
	(A)Interest payable on the relevant Debentures shall be determined on the basis of the Call Option Interest Rate for the entire tenure of the Series A Debentures, the Series B Debentures, Series C Debentures, and/or the Series D Debentures (as the case may be); and
	(B)the difference of the amounts of Interest payable on the relevant Debentures being the difference between the Interest determined on the basis of the Call Option Interest Rate and the Interest determined on the basis of the Interest Rate for the entire tenure of the Series A Debentures, the Series B Debentures, Series C Debentures, and/or the Series D Debentures (as the case may be), shall be paid by the Company to the Debenture Holders by way of a one-time payment on the relevant Final Redemption Date as more particularly set out in Schedule IV.
Day Count Basis	Actual/ Actual
Interest on Application Money	10.21% Coupon, monthly compounding, payable quarterly
Default Interest Rate	<ul> <li>(a) The Company agrees to pay a default interest rate of 2% (Two per cent) per annum above the applicable Interest Rate on the Outstanding Principal Amounts from the date of the occurrence of a Payment Default or any other Event of Default until such Payment Default or Event of Default is cured.</li> </ul>
	(b) The Company agrees to pay an additional interest rate of 2% (Two per cent) per annum above the applicable Interest Rate on the Outstanding Principal Amounts from the date of the occurrence of any breach of its

Security Name	10.21% Five Star Business Finance Limited 2023		
	obligations set out under the Transaction Documents until such breach is cured.		
	(c) If the Company fails to create and perfect security on the Hypothecated Receivables within 30 (Thirty) days from the Series B Deemed Date of Allotment, the Company will either refund the subscription amounts with interest at the Interest Rate, or the Company will pay default interest at the rate of 2% (Two Percent) per annum above the Interest Rate on the Outstanding Principal Amounts until the security is created in accordance with the DTD and the security is perfected in accordance with Applicable Law.		
Tenor	60 Months from the Deemed Date of Allotment for the Series B Debentures		
Redemption Dates	If neither the Put Option nor the Call Option are exercised on the Exercise Date, (a) the Series A Debentures shall be redeemed on a pari passu basis by the Company by way of four equal installments of INR 1,25,00,000 (Indian Rupees One Crore Twenty Five Lakh) each on the Series A Redemption Dates, (b) the Series B Debentures shall be fully redeemed on a pari passu basis by the Company by way of four equal installments of INR 16,25,00,000 (Indian Rupees Sixteen Crore Twenty Five Lakh) each on the Series B Redemption Dates, (c) the Series C Debentures shall be fully redeemed on a pari passu basis by the Company by the Company by way of four equal installments of INR 16,25,00,000 (Indian Rupees Sixteen Crore Twenty Five Lakh) each on the Series B Redemption Dates, (c) the Series C Debentures shall be fully redeemed on a pari passu basis by the Company by way of four equal installments of INR 16,25,00,000 (Indian Rupees Sixteen Crore Twenty Five Lakh) each on the Series D Debentures shall be fully redeemed on a pari passu basis by the Company by way of four equal installments of INR 16,25,00,000 (Indian Rupees Sixteen Crore Twenty Five Lakh) each on the Series D Debentures shall be fully redeemed on a pari passu basis by the Company by way of four equal installments of INR 16,25,00,000 (Indian Rupees Sixteen Crore Twenty Five Lakh) each on the Series D Debentures shall be fully redeemed on a pari passu basis by the Company by way of four equal installments of INR 16,25,00,000 (Indian Rupees Sixteen Crore Twenty Five Lakh) each on the Series D Redemption Dates		
Redemption Amount	The sum of the principal outstanding on the Debentures, accrued Coupon, Default Interest payable (if any) and other charges and fees payable.		
Redemption Premium /Discount	Not Applicable		
Issue Price	At par		
Discount at which security is issued and the effective yield as a result of such discount.	Not Applicable		
Put option Date	<ul> <li>The Debenture Trustee (acting on the instruction of the Special Majority Debenture Holders) shall (a) on the Exercise Date or (b) in the event of a Rating Downgrade, have the right to seek redemption of any of the Series A Debentures, the Series B Debentures, Series C Debentures, and/or the Series D Debentures by exercising the "Put Option" on behalf of the Debenture Holders.</li> </ul>		
	ii. To exercise the Put Option on the Exercise Date, the Debenture Trustee (acting on the instructions of the Special Majority		

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	Debenture Holders) or the Special Majority Debenture Holders shall send a notice to the Company (with a copy to the Debenture Trustee) in writing at least 60 (Sixty) calendar days prior to the Exercise Date informing the Company of the exercise of the Put Option. If the Put Option is exercised, the relevant series of Debentures will be redeemed on the Exercise Date.
	<ul> <li>iii. To exercise the Put Option in the event of a Rating Downgrade, the Debenture Trustee (acting on the instructions of the Special Majority Debenture Holders) or the Special Majority Debenture Holders shall send a notice to the Company (with a copy to the Debenture Trustee) in writing at least 30 (Thirty) calendar days prior to the date on which the Debentures are to be redeemed ("Early Redemption Date"), and informing the Company of the exercise of the Put Option. If the Put Option is exercised under this sub-Clause (iii), the relevant series of Debentures will be redeemed on the Early Redemption Date.</li> </ul>
Put option Price	INR 10,00,000 (Rupees Ten Lakh only) per Debenture
Call Option Date	<ul> <li>i. The Company shall on the Exercise Date have the right to redeem any of the Series A Debentures, the Series B Debentures, Series C Debentures, and/or the Series D Debentures, by exercising the "Call Option".</li> <li>ii. To exercise the Call Option on the Exercise Date, the Company shall send a notice to the Debenture Trustee and all Debenture Holders in writing at least 60 (Sixty) calendar days prior to the</li> </ul>
	Exercise Date informing them of the exercise of the Call Option. If the Call Option is exercised under this sub-Clause (ii), the relevant series of Debentures will be redeemed on the Exercise Date.
Call Option Price	INR 10,00,000 (Rupees Ten Lakh only) per Debenture
Put Notification Time	At the end of 32 months from the Series A Deemed Date of AllotmentSeries A Debentures and Series B Debentures
	At the end of 34 months from the Series A Deemed Date of AllotmentSeries C DebenturesAt the end of 36 months from the Series A Deemed Date ofSeries D Debentures
	Allotment
Call Notification Time	At the end of 32 months from the Series A Deemed Date of AllotmentSeries A Debentures and Series B Debentures
	At the end of 34 months from the Series A Deemed Date of AllotmentSeries C Debentures
	At the end of 36 months from Series D Debentures

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	the Series A Deemed Date of Allotment
Face Value	Rs. 10,00,000/- (Rupees Ten Lakhs Only) per Debenture
Minimum Application and	1 Debentures and in multiple of 1 Debentures thereafter.
in	L L
multiples of 1 Debt	
securities	
thereafter	
Issue Timing	
1. Issue Opening Date	April 27, 2018
2. Issue Closing Date	April 27, 2018
3. Pay-in Date	April 27, 2018
4. Deemed Date of	April 27, 2018
Allotment	
Issuance mode of the	Demat only
Instrument	
Trading mode of the Instrument	Demat only
Settlement mode of the	RTGS
Instrument	K105
Depository	NSDL/CDSL
Business Day Convention	If any coupon payment date falls on a day that is not a working day, the
Dusiness Day Convention	payment shall be made on the immediately succeeding working day. If the
	redemption date/exercise date/maturity date (also being the last coupon
	payment date) of the Debentures falls on a day that is not a working day,
	the redemption proceeds shall be paid on the immediately preceding
	working day.
Record Date	3 (Three) days prior to each Coupon Payment / Redemption date.
Security (where applicable)	(a) The Debentures shall be secured (i) by way of a first ranking
(Including description, type	exclusive and continuing charge to be created pursuant to an
of security, type of charge,	unattested deed of hypothecation, dated on or about the Series A
likely date of creation of	Deemed Date of Allotment, executed or to be executed and
security, minimum security	delivered by the Company in a form acceptable to the Debenture
cover, revaluation,	Trustee over the book debts / loan receivables of the Company as
replacement of security).	described therein and (ii) a first ranking <i>pari passu</i> mortgage
	created over the Immovable Property by and under the DTD and
	such other security interest as may be agreed between the Company
	and the Debenture Holders ((i) and (ii) above are hereinafter
	collectively referred to as the " <b>Security</b> ").
	(b) The charge over the Hypothecated Receivables at all times be (i) at
	least 1.10 (One Decimal One Zero) times the value of the
	Outstanding Amounts; and (ii) the principal receivables of the
	Client Loans comprising the Hypothecated Receivables shall be at
	least 1.10 (One Decimal One Zero) times the value of the
	Outstanding Amounts (collectively, the "Security Cover") and

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		shall be maintained at all times until all the Obligations are satisfied by the Company. The value of the Hypothecated Receivables for this purpose (for both initial and subsequent valuations) shall be the amount reflected as the value thereof in the books of accounts of the Company.
	(c)	The Company is hereunder creating the mortgage over the Immovable Property in terms of the DTD and shall register the DTD with the jurisdictional sub-registrar of assurances and shall file Form CHG-9 with the ROC and Form I with CERSAI in respect of the mortgage over the Immovable Property within 30 (Thirty) days of the Deemed Date of Allotment.
	(d)	The Company shall create the charge over the Hypothecated Receivables and perfect such security by filing Form CHG-9 with the ROC and Form I with CERSAI in respect thereof within 30 (Thirty) calendar days from the Deemed Date of Allotment.
	The Company hereby agrees, declares and covenants with the Debenture Trustee as follows:	
	(i)	the Debentures shall be secured by (A) a first ranking exclusive continuing security by way of a first ranking exclusive charge on the Hypothecated Receivables in favour of the Debenture Trustee for the benefit of the Debenture Holders, and (B) a first ranking <i>pari passu</i> charge over the Immovable Property created by way of a mortgage (without possession) under the DTD in favour of the debenture Trustee in favour of the Debenture Holders;
	(ii)	all the Hypothecated Receivables that will be charged to the Debenture Trustee shall always be kept distinguishable and held as the exclusive property of the Company specifically appropriated to this Security and be dealt with only under the directions of the Debenture Trustee. The Company shall not create any charge, lien or other encumbrance upon or over the Hypothecated Receivables or any part thereof except in favour of the Debenture Trustee nor will it do or allow anything that may prejudice this Security. The Debenture Trustee shall be at liberty to incur all costs and expenses as may be necessary to preserve this Security and to maintain the same undiminished and claim reimbursement thereof;
	(iii)	to create the security over the Hypothecated Receivables as contemplated in the Transaction Documents by executing the required duly stamped documents/instruments and to register and

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		perfect the security interest created thereunder by filing Form CHG- 9 with the concerned ROC and Form I with CERSAI in relation thereto as soon as practicable and no later than 30 (Thirty) calendar days after the date of execution thereof;
	(iv)	to create the security over the Immovable Property as contemplated in the DTD by duly stamping, executing and registering the DTD and to perfect the security interest created under the DTD by filing Form CHG-9 with the concerned ROC and Form I with CERSAI in relation thereto as soon as practicable and no later than 30 (Thirty) calendar days after the date of execution of the DTD;
	(v)	until the Final Settlement Date, the Company shall, within 10 (ten) calendar days of the end of each month, provide a list of specific loan receivables / identified book debt to the Debenture Trustee over which charge is created and subsisting by way of hypothecation in favour of the Debenture Trustee (for the benefit of the Debenture Holders) and sufficient to maintain the Security Cover (" <b>Monthly Hypothecated Assets Report</b> ");
	(vi)	to keep the Application Money in a designated bank account in the event the Transaction Documents are not executed on or before the relevant Deemed Date of Allotment or in the event the value of the Security Cover is not maintained/provided;
	(vii)	the Company shall, on each Top-up Date (as defined in the Deed of Hypothecation), add fresh receivables to the Hypothecated Receivables so as to ensure that the Security Cover is maintained or to replace such Hypothecated Receivables that do not satisfy the eligibility criteria prescribed in the Transaction Documents;
	(viii)	the Company shall, on a half yearly basis, as also whenever required by the Debenture Trustee, give full particulars to the Debenture Trustee of all the Hypothecated Receivables from time to time and shall furnish and verify all statements, reports, returns, certificates and information from time to time and as required by the Debenture Trustee and furnish and execute all necessary documents to give effect to the Hypothecated Receivables;
	(ix)	the security interest created on the Hypothecated Receivables shall be a continuing security; and
	•	the Hypothecated Receivables shall satisfy the eligibility criteria set out in the Transaction Documents.

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Financial Covenants	<ul> <li>a) Until the Final Settlement Date, the Company shall maintain such Capital Adequacy Ratio as may be prescribed by the Reserve Bank of India from time to time.</li> </ul>
	<ul> <li>b) Until the Final Settlement Date, the Company shall maintain a Debt to Equity Ratio of less than 4 (Four) times.</li> </ul>
	<ul> <li>c) Until the Final Settlement Date, ensure and procure that the Gross NPA of the Company shall be less than 5% (Five percent) of the Gross Loan Portfolio.</li> </ul>
	Commencing from March 31, 2018 until the Final Settlement Date, the covenants prescribed in sub-Clauses (a) to (c) above shall be tested for each Testing Date on the basis of consolidated and standalone balance sheets of the Company.
	The Company shall provide a certificate confirming compliance of the Company with the financial covenants within 45 (Forty Five days) from each Testing Date.
Transaction Documents	Shall mean collectively the Mortgage-cum-Debenture Trust Deed, the Offer Documents, the Debenture Trustee Agreement, the Security Documents, the letters issued by the credit rating agency and the registrar and transfer agent, in principle approval of the Stock Exchange, listing agreement with the Stock Exchange, fee letter, all other letters, arrangements and documents in relation to the issuance of the Debentures and any other document designated as a Transaction Document by the Trustee or the Debenture Holders.
Conditions Precedent to Disbursement	The Company shall fulfil the following conditions precedent, to the satisfaction of the Debenture Trustee/the Applicants, prior to the Series A Deemed Date of Allotment, and to the extent required/applicable, prior to each of the Series B Deemed Date of Allotment, the Series C Deemed Date of Allotment, and the Series D Deemed Date of Allotment:
	<ul> <li>(a) submit to the Debenture Trustee and the Applicants, a copy of resolution of the Company's board of directors and any resolution of any committee of directors authorizing the execution, delivery and performance of the Transaction Documents certified as correct, complete and in full force and effect by an appropriate officer of the Company;</li> </ul>
	<ul> <li>(b) submit to the Debenture Trustee and the Applicants, copies of the resolution of the shareholders of the Company under 180(1)(c) and180(1)(a) of the Act, certified as correct, complete and in full force and effect by an appropriate officer of the Company;</li> </ul>
	(c) submit to the Debenture Trustee and the Applicants, copies of the resolution of the shareholders of the Company under Section 42 of

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	the Act, certified as correct, complete and in full force and effect by an appropriate officer of the Company;	
	<ul><li>(d) submit to the Debenture Trustee and the Applicants, a copy of the Company's Constitutional Documents certified as correct, complete and in full force and effect by the appropriate officer;</li></ul>	
	<ul> <li>(e) provide such other information, documents, certificates, opinions and instruments as the Debenture Trustee and the Applicants may reasonably request;</li> </ul>	
	(f) execution, delivery and stamping of the Transaction Documents in a form and manner satisfactory to the Debenture Trustee and the Applicants;	
	(g) receipt and submission of the rating letter and the rating rationale issued by the Rating Agency in relation to the Debentures;	
	<ul><li>(h) receipt of consent from the Debenture Trustee to act as the debenture trustee for the issue of Debentures;</li></ul>	
	<ul> <li>(i) submission of all 'know your customer' requirements to the satisfaction of the Debenture Trustee and the Applicants;</li> </ul>	
	<ul> <li>(j) submit to the Debenture Trustee and the Applicants, the audited financial statements of the Company for the Financial Year ended March 31, 2017;</li> </ul>	
Condition Subsequent to Disbursement	The Company shall fulfil the following conditions subsequent, to the satisfaction of the Debenture Trustee, following the Series A Deemed Dat of Allotment, and to the extent applicable, following each of the Series B Deemed Date of Allotment, Series C Deemed Date of Allotment, and the Series D Deemed Date of Allotment:	
	<ul> <li>(a) the Company shall ensure that the Debentures are credited into the demat accounts of the respective Debenture Holders (of each series of Debentures) within 2 (Two) Business Days from the relevant Deemed Date of Allotment;</li> </ul>	
	<ul> <li>(b) the Company shall, inter alia, file a copy of Form PAS-4 of the Companies (Prospectus and Allotment of Securities) Rules, 2014 in respect of the issue of each of the series of Debentures with the ROC and SEBI with the prescribed fee within 30 (thirty) days from the date of the relevant Private Placement Offer Letters and file a return of allotment of securities under Form PAS-3 of the</li> </ul>	

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	Companies (Prospectus and Allotment of Securities) Rules, 2014 with the ROC within 30 (thirty) days of the allotment of Debentures along with a list of the Debenture Holders and with the prescribed fee;
	<ul> <li>(c) the Company shall file a copy of Form PAS-5 of the Companies (Prospectus and Allotment of Securities) Rules, 2014 in respect of the issue of the Debentures along with a copy of the relevant Private Placement Offer Letters with ROC and SEBI within 30 (thirty) days from the date of the relevant Private Placement Offer Letters;</li> </ul>
	(d) the Company shall file Form CHG 9 with the ROC and Form I with CERSAI within 30 (Thirty) days of Deemed Date of Allotment; and
	<ul><li>(e) the Company shall obtain listing of each series of the Debentures within 20 (twenty) days of Deemed Date of Allotment.</li></ul>
Events of Default	As mentioned in the Transaction Documents
Affirmative covenants	The Company shall:
	(a) Use of Proceeds
	Use the proceeds of the Issue only for the Purpose and in accordance
	with Transaction documents;
	(b) Notice of winding up or other legal process
	Promptly, and in any case not later than 10 (Ten) Business Days, inform the Debenture Trustee if it has notice of any application for winding up having been made or any statutory notice of winding up under the provisions of the Act or any other notice under any other statute relating to winding up or otherwise of any suit or other legal process intended to be filed or initiated against the Company;
	(c) <i>Loss or damage by uncovered risks</i> promptly inform the Debenture Trustee of any material loss or
	significant damage which the Company may suffer due to any force majeure circumstances or act of God, such as earthquake, flood, tempest or typhoon, etc. against which the Company may not have insured its properties;
	(d) Costs and expenses
	pay all costs, charges and expenses in any way incurred by the Debenture Trustee towards protection of Debenture Holders' interests, including traveling and other allowances and such taxes, duties, costs, charges and expenses in connection with or relating to the Debentures subject to such expenses, costs or charges being approved in writing by the Company before they are incurred and shall not include any foreign travel costs;
	(e) Payment of Rents, etc.
	punctually pay all rents, royalties, taxes, rates, levies, cesses, assessments, impositions and outgoings, governmental, municipal or

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	<ul> <li>otherwise imposed upon or payable by the Company as and when the same shall become payable and when required by the Debenture Trustee produce the receipts of such payment and also punctually pay and discharge all debts and obligations and liabilities which may have priority over the Debentures and observe, perform and comply with all covenants and obligations which ought to be observed and performed by the Company under the DTD;</li> <li>(f) <i>Preserve corporate status</i></li> </ul>
	<ul> <li>diligently preserve and maintain its corporate existence and status and all rights, contracts, privileges, franchises and concessions now held or hereafter acquired by it in the conduct of its business and comply with each and every term of the said franchises and concessions and all acts, authorizations, consents, permissions, rules, regulations, orders and directions of any legislative, executive, administrative or judicial body applicable to its Assets or any part thereof provided that the Company may contest in good faith the validity of any such acts, rules, regulations, orders and directions and pending the determination of such contest may postpone compliance therewith if the rights enforceable under the Debentures are not thereby materially endangered or impaired. The Company will not do or voluntarily suffer or permit to be done any act or thing whereby its right to transact its business might or could be terminated or whereby payment of the principal of or interest on the Debentures might or would be hindered or delayed;</li> <li>(g) Pay stamp duty</li> </ul>
	<ul> <li>pay all such stamp duty (including any additional stamp duty), other duties, taxes, charges and penalties, if and when the Company may be required to pay according to the applicable state laws and in the event of the Company failing to pay such stamp duty, other duties, taxes and penalties as aforesaid, the Debenture Trustee will be at liberty (but shall not be bound) to pay the same and the Company shall reimburse the same to the Debenture Trustee on demand;</li> <li>(h) <i>Furnish information to trustee</i></li> <li>(i) provide to the Debenture Trustee or its nominee(s)/ agent(s) such</li> </ul>
	<ul> <li>information/copies of relevant extracts as they may require on any matters relating to the business of the Company or to investigate the affairs of the Company. The Company shall allow the Debenture Trustee to make such examination and investigation as and when deemed necessary and shall furnish the Debenture Trustee with all such information as they may require and shall pay all reasonable costs, charges and expenses incidental to such examination and investigation. Without prejudice to the foregoing, the Company undertakes that it will permit the Debenture Trustee to examine the books and records of the Company and to discuss the affairs, finances and accounts of the Company with, and be advised as to the same by, officers and independent accountants of the Company, all upon reasonable prior notice and at such reasonable times and intervals as the Debenture Trustee may reasonably request;</li> <li>(ii) shall furnish quarterly report to the Debenture Trustee (as may be</li> </ul>

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	<ul> <li>required in accordance with SEBI/BSE guidelines or regulations) containing the following particulars:</li> <li>(A) updated list of the names and addresses of the Debenture Holders;</li> <li>(B) details of the interest due, but unpaid and reasons thereof;</li> <li>(C) the number and nature of grievances received from the Debenture Holders and (a) resolved by the Company (b) unresolved by the Company and the reasons for the same; and</li> <li>(D) a statement that the Charged Receivables are sufficient to discharge the claims of the Debenture Holders as and when they become due;</li> <li>(iii) inform and provide the Debenture Trustee with applicable documents in respect of the following:</li> <li>(A) notice of any Event of Default or potential Event of Default; and</li> <li>(B) any and all information required to be provided to the Debenture Holders under the listing agreement to be entered into between the Company and the BSE;</li> <li>(iv) <i>Redressal of grievances</i> promptly and expeditiously attend to and redress the grievances, if any, of the Debenture Holders. The Company further undertakes that it shall promptly comply with the suggestions and directions that may be given in this regard, from time to time, by the Debenture Trustee and shall advise the Debenture Trustee periodically of the</li> </ul>
	<ul> <li>compliance.</li> <li>(v) Comply with Investor Education and Protection Fund requirements</li> <li>comply with the provisions of the Act relating to transfer of unclaimed/ unpaid amounts of interest on Debentures and redemption of Debentures to Investor Education and Protection Fund ("IEPF"), if applicable to it.</li> <li>The Company hereby further agrees and undertakes that during the currency of this DTD it shall abide by the guidelines/listing requirements if any, issued from time to time by the SEBI/RBI.</li> <li>(vi) Corporate Governance comply with any corporate governance requirements applicable to the Company (as may be prescribed by the RBI, SEBI, or any stock provide the function of the func</li></ul>
	<ul> <li>exchange) and the fair practices code prescribed by the Supervisory Authorities.</li> <li>(vii) <i>Further assurances</i></li> <li>(A) The Company shall ensure and cause to be ensure that at all times during the tenor of the Debentures, Mr. Lakshmipathy D will continue to hold his position as the Managing Director of the Company.</li> <li>(B) provide details of any litigation, arbitration or administrative proceedings that if determined adversely could have a Material Adverse Effect on the Company;</li> <li>(C) comply with any monitoring and/or servicing requests from Debenture Holders;</li> <li>(D) comply and execute and/or do, at their own expense, all such deeds, assurances, documents, instruments, acts, matters and things, in such form and otherwise as the Debenture Trustee may reasonably or by</li> </ul>

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	<ul> <li>law require or consider necessary in relation to enforcing or exercising any of the rights and authorities of the Debenture Trustee;</li> <li>(E) obtain, comply with the terms of and do all that is necessary to maintain in full force and effect all authorisations necessary to enable it to lawfully enter into and perform its obligations under this DTD or to ensure the legality, validity, enforceability or admissibility in evidence in India of this DTD;</li> <li>(F) comply with:</li> </ul>
	<ul> <li>(1) all laws, rules, regulations and guidelines (including but not limited to environmental, social and taxation related laws), as applicable in respect of the Debentures and obtain such regulatory approvals as may be required from time to time;</li> </ul>
	<ul> <li>(2) the Securities and Exchange Board of India (Debenture Trustee) Regulations, 1993 as in force from time to time, in so far as they are applicable to the Debentures and furnish to the Debenture Trustee such data, information, statements and reports as may be deemed necessary by the Debenture Trustee in order to enable them to comply with the provisions of Regulation 15 thereof in performance of their duties in accordance therewith to the extent applicable to the Debentures;</li> </ul>
	<ul> <li>(3) the provisions of the Act in relation to the issue of the Debentures;</li> <li>(4) procure that the Debentures are rated and a rating is continued until redemption of the Debentures; and</li> </ul>
	(5) ensure that, at time of making any payment of interest or repayment of the principal amount of the Debentures in full or in part, the Company shall do so in the manner that is most tax efficient for the Debenture Holders but without, in any way requiring the Company to incur any additional costs, expenses or taxes and the Company shall avail of all the benefits available under any treaty applicable to the Company and/or the Debenture Holders.
	<ul> <li>(i) Security The Company hereby further agrees, declares and covenants with the Debenture Trustee as follows:</li> </ul>
	<ul> <li>(x) the Debentures shall be secured by (A) a first ranking exclusive continuing security by way of a first ranking exclusive charge on the Charged Receivables in favour of the Debenture Trustee for the benefit of the Debenture Holders, and (B) a first ranking <i>pari passu</i> charge over the Immovable Property created by way of a mortgage (without possession) under this DTD in favour of the debenture Trustee in favour of the Debenture Holders;</li> <li>(xi) that all the Charged Receivables that will be charged to the</li> </ul>
	Debenture Trustee shall always be kept distinguishable and held as the exclusive property of the Company specifically appropriated to this Security and be dealt with only under the directions of the Debenture Trustee. The Company shall not create any charge, lien or other encumbrance upon or over the Charged Receivables or any part thereof except in favour of the Debenture Trustee nor will it do or allow anything that may prejudice this Security. The Debenture Trustee shall be at liberty to incur all costs and expenses as may be

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Security Name	<ul> <li>10.21% Five Star Business Finance Limited 2023 <ul> <li>necessary to preserve this Security and to maintain the same undiminished and claim reimbursement thereof;</li> <li>(xii) to create the security over the Charged Receivables as contemplated in the Transaction Documents on or before the Deemed Date of Allotment by executing the required duly stamped documents/instruments and to register and perfect the security interest created thereunder by filing Form CHG-9 with the concerned ROC and Form I with CERSAI in relation thereto as soon as practicable and no later than 30 (Thirty) calendar days after the date of execution thereof;</li> <li>(xiii) to create the security over the Immovable Property as contemplated in this DTD on or before the Deemed Date of Allotment by duly stamping, executing and registering this DTD and to perfect the security interest created under this DTD by filing Form CHG-9 with the concerned ROC and Form I with CERSAI in relation thereto as soon as practicable and no later than 30 (Thirty) calendar days after the date of execution of this DTD;</li> <li>(xiv) until the Final Settlement Date, the Company shall, within 10 (ten) calendar days of the end of each month, provide a list of specific loan receivables / identified book debt to the Debenture Trustee over which charge is created and subsisting by way of hypothecation in favour of the Debenture Trustee (for the benefit of the Debenture Holders) and sufficient to maintain the Security Cover ("Monthly Hypothecated Assets Report");</li> <li>(xv) the Company shall, on each Top-up Date (as defined in the Deed of Hypothecation), add fresh receivables to the Charged Receivables so as to ensure that the Security Cover is maintained or to replace such Charged Receivables that do not satisfy the eligibility criteria prescribed in the Transaction Documents;</li> <li>(xvii) the Company shall, on a half yearly basis, as also whenever required by the Debenture Trustee, give full particulars to the Debenture Trustee of all the Charged Receiv</li></ul></li></ul>
	<ul> <li>(xix) the Charged Receivables shall satisfy the eligibility criteria set out in the Transaction Documents;</li> <li>(xx)nothing contained herein shall prejudice the rights or remedies of the Debenture Trustee and/ or the Debenture Holders in respect of any present or future security, guarantee obligation or decree for any indebtedness or liability of the Company to the Debenture Trustee and/ or the Debenture Holders;</li> </ul>

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	<ul> <li>(xxi) the Debenture Holders shall have a beneficial interest in the moveable Assets of the Company which have been charged to the Debenture Trustee to the extent of the Outstanding Amounts of the Debentures under this DTD; and</li> <li>(xxii) forthwith upon demand by the Debenture Trustee, reimburse to the Debenture Trustee all amounts paid by the Debenture Trustee to reasonably protect the Charged Receivables and such amounts shall be deemed to be secured by the Charged Receivables;</li> <li>(xxiii) The Company shall provide on a yearly basis a certificate from a practising Chartered Accountant giving the value of Charged Receivables.</li> </ul>
	<ul> <li>(j) <i>Filings; Compliance with BSE requirements</i> The Company hereby further agrees, declares and covenants with the Debenture Trustee as follows:</li> <li>(i) while submitting half yearly / annual financial results in accordance with Regulation 52 of the LODR Regulations, the Company shall file with the BSE for dissemination, along with a noting certificate of the Debenture Trustee, containing <i>inter alia</i> the following information:</li> <li>(A) credit rating (and any change thereto);</li> <li>(B) asset cover, if required, accompanied with a half yearly certificate regarding maintenance of 100% asset cover in respect of the Debentures, by either a practicing company secretary or a practicing chartered accountant, within one month from the end of the half year;</li> <li>(C) debt to equity ratio accompanied with a certificate of a practicing chartered accountant confirming such debt to equity ratio;</li> <li>(D) previous Due Date for the payment of interest/principal and whether the same has been paid or not; and</li> <li>(E) next Due Date for the payment of interest/principal;</li> <li>(F) net worth;</li> <li>(G) net profit after tax;</li> <li>(H) earnings per share;</li> <li>(ii) in accordance with Regulation 52 of the LODR Regulations, the Company shall file with the BSE the prescribed statements, financial statements and noting certificate of the Debenture Trustee within the timelines prescribed therein;</li> <li>(iii) in accordance with Regulation 56 of the LODR Regulations, the Company shall submit the following to the Debenture Trustee:</li> </ul>
	<ul> <li>(A) a copy of the annual report at the same time as it is issued and a copy of the certificate from the Company's auditors in respect of utilisation of funds raised by the issue of the Debentures, at the same time or at the end of each Financial Year until such funds have been fully utilized or the purpose for which such funds were intended has been achieved;</li> <li>(B) a copy of all notices, resolutions and circulars relating to any new issue of non-convertible debt securities (at the same time as they are sent to shareholders/holders of non-convertible debt securities), the</li> </ul>

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	<ul><li>meetings of holders of non-convertible debt securities (at the same time as they are sent to the holders of non-convertible debt securities or advertised in the media including those relating to proceedings of the meetings);</li><li>(C) intimations regarding any revision in the rating or any default in timely payment of interest or redemption or both in respect of the non-convertible debt securities issued by the Company or any failure</li></ul>
	<ul> <li>to create charge on the assets; and</li> <li>(D) a copy of the statement, if any filed with the BSE in compliance of Regulation 52(7) of the LODR Regulations indicating material deviations, if any, in the use of funds raised by the issue of the Debentures from the object stated in the Information Memorandums.</li> <li>(iv) in accordance with Regulation 58 of the LODR Regulations, the Company shall furnish the following to the Debenture Holders in the manner prescribed therein:</li> </ul>
	<ul> <li>(A) physical copies of full annual reports to those Debenture Holders who request the same;</li> <li>(B) notice of all meetings of the Debenture Holders specifically stating that the provisions for appointment of proxy in accordance with Section 105 of the Companies Act, 2013 shall be applicable for such meeting; and</li> </ul>
	<ul> <li>(C) proxy forms for the Debenture Holders clearly providing the Debenture Holders to vote for each resolution in such a manner that they may vote either for or against each resolution;</li> <li>The Company shall, forthwith upon demand by the Debenture Trustee, reimburse to the Debenture Trustee all amounts paid by the Debenture Trustee to reasonably protect the Charged Receivables and such amounts shall be deemed to be secured by the Charged Receivables.</li> </ul>
	<ul> <li>(k) <i>Execution of Security Documents</i> In the event of any delay in the execution of the documentation in respect of the Charged Receivables, the Company will, at the option of the Debenture Holders, either: <ul> <li>(i) refund the Application Money as set out in this DTD, to the</li> </ul></li></ul>
	<ul> <li>Debenture Holders; or</li> <li>(ii) pay to the Debenture Holders penal interest at the rate of 2% p.a. (two percent) charged on the Outstanding Principal Amount in addition to the Interest Rate till the aforementioned documentation is duly executed.</li> <li>(1) <i>Internal Control</i></li> </ul>
	<ul> <li>The Company shall maintain internal control for the purpose of:</li> <li>(i) preventing fraud on monies lent by the Company; and</li> <li>(ii) preventing money being used for money laundering or illegal purposes.</li> <li>(m) Audit and Inspection</li> </ul>
	The Company shall permit visits and inspection of books of records, documents and accounts to the Debenture Trustee and representatives of Debenture Holders as and when required by them. The Company hereby authorizes the Debenture Holder to institute an

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	<ul> <li>audit on the Company at the Company's cost, provided such audit and request for information does not interfere with the operations of the Company. The Company agrees to render reasonable assistance at its own cost to any enquiry, evaluation and/or audit performed by persons or institutes indicated by the Debenture Holder. The Debenture Holder shall notify the Company in writing if and when such an audit will take place. The findings of the audit will be discussed with the Company before finally being recorded in a report.</li> <li>(n) <i>Books and Records</i> The Company shall maintain its accounts and records in accordance with Applicable Law.</li></ul>
Negative covenants	The Company shall not take any action in relation to the items set out in this
	clause without the prior written permission of the Debenture Trustee. The Debenture Trustee shall give its prior written approval/dissent within 15 (fifteen) Business Days after receiving a request to provide its approval PROVIDED such request is accompanied by the relevant information substantiating the request for the Debenture Holders to make a conscious discussion. The Debenture Trustee reserves the right to take the consent of the Majority Debenture Holders prior to any such approval/dissent, if it deems necessary.
	(a) Change of business
	<ul> <li>(i) Undertake any major new business outside of financial services or diversify or change the general nature and conduct of its business outside of financial services.</li> </ul>
	<ul> <li>(ii) Any changes to its Constitutional Documents where such changes will lead to or are likely to lead to a Material Adverse Effect.</li> </ul>
	(b) Dividend Declare or pay any dividend to its shareholders during any Financial Year unless it has paid or made arrangements to pay (to the satisfaction of the Debenture Trustee) all the dues to the Debenture Holders/ Debenture Trustee upto the date on which the dividend is proposed to be declared or paid or has made satisfactory provisions thereof.
	<ul> <li>(c) <i>Merger, consolidation, etc.</i></li> <li>(i) In any Financial Year, undertake or permit any merger,</li> </ul>
	acquisition, re-structuring or amalgamation in excess of 10% of the Net Worth of the Company; and
	<ul> <li>(ii) enter into any merger, de-merger, consolidation, re-organization, scheme of arrangement or compromise with its creditors or shareholders or effect any scheme of amalgamation or reconstruction. PROVIDED HOWEVER THAT, this shall not apply in case where due to the Company not entering into any such any merger, de-merger, consolidation, re-organization, scheme of arrangement or compromise with its creditors or shareholders or effect any scheme of amalgamation or reconstruction, shall lead to an Event of Default or potential</li> </ul>

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	Event of Default.
	(d) Shareholding
	Issue any additional shares or equity interests or permit any of its
	existing shares or equity interests to be transferred, sold, pledged or otherwise encumbered which would lead to:
	(i) the shareholding of the Promoters reducing below 15% of the
	aggregate shareholding of the Company.
	(e) Role of Promoter
	The Promoters ceasing to be involved in the management of the
	Company or the Promoters ceasing to direct the management or policy decisions of the Company.
	(f) Disposal of Assets
	Sell, transfer, or otherwise dispose of in any manner whatsoever any material Assets of the Company (whether in a single
	transaction or in a series of transactions (whether related or not) or any other transactions which cumulatively have the same effect) other than any securitization/portfolio sale of assets
	undertaken by the Company in its ordinary course of business that has the effect of exiting the current business of the Company
	or re-structuring of the existing business.
	(g) Anti-money laundering and exclusion list
	Permit any of the Debenture proceeds to be used to fund any form of violent political activity, terrorists or terrorist
	organizations, nor any money laundering process or scheme to
	disguise illegally obtained funds, nor any other criminal activity
	including arms sales, drug trafficking, robbery, fraud or racketeering.
	(h) Change in Capital Structure
	<ul> <li>(i) Permit or undertake any change in capital structure that would lead to a reduction in the paid-up capital or authorized capital of the Company.</li> </ul>
	<ul> <li>(ii) Purchase or redeem any of its issued shares or reduce its share capital without the prior written consent of the Debenture Trustee (acting on the instructions of the Debenture Holders).</li> </ul>
	(i) Change in Financial Year
	Except if otherwise required by Applicable Law, change its Financial Year end from March 31 of each year to any other date.
	(j) Business
	Undertake any new major new businesses except in relation to
	financial services or diversify its business outside the financial services sector.
Provisions related to Cross	1 2
Default Clause	(i) defaults in any payment of any Indebtedness beyond the period of grace (not to exceed 30 days), if any, provided in the instrument or agreement under which such Indebtedness was created;
	(ii) defaults in the observance or performance of any agreement or condition relating to any Indebtedness or contained in any instrument or agreement evidencing, securing or relating thereto or any other event shall

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	occur or condition exist, the effect of which default or other event or condition is to cause or to permit the holder or holders of such Indebtedness to cause (determined without regard to whether any notice is required) any such Indebtedness to become due prior to its stated maturity; or
	(iii) any Indebtedness of the Company shall be declared to be due and
	payable, or required to be prepaid other than by a regularly scheduled
	required prepayment, prior to the stated maturity thereof.
Role and Responsibilities	To oversee and monitor the overall transaction for and on behalf of the
of Debenture Trustee	Debenture Holders. As provided in the Debenture Trust Deed.
Governing Law and	The Debentures and Transaction Documents will be governed by and
Jurisdiction	construed in accordance with the laws of India and the parties submit to the
	exclusive jurisdiction of the courts in Chennai, India.

# XXIII. DISCLOSURES PERTAINING TO WILFUL DEFAULT

In case of listing of debt securities made on private placement, the following disclosures are required to be made vide *SEBI (Issue and Listing of Debt Securities) (Amendment) Regulations, 2016 w.e.f. 25-05-16*:

- 1. Name of the Bank declaring the entity as a Wilful Defaulter: Not Applicable
- 2. The year in which the entity is declared as a Wilful Defaulter: Not Applicable
- 3. Outstanding amount when the entity is declared as a Wilful Defaulter: Not Applicable
- 4. Name of the entity declared as a Wilful Defaulter: Not Applicable
- 5. Steps taken, if any, for the removal from the list of wilful defaulters: Not Applicable
- 6. Other disclosures, as deemed fit by the Issuer in order to enable investors to take informed decisions: Not Applicable
- 7. Any other disclosure as specified by the Board: Not Applicable

# XXIV. MATERIAL CONTRACTS AND AGREEMENTS

# Set out below is the statement containing particulars of, dates of, and parties to all material contracts and agreements of the Company

- Memorandum & Articles of Association
- Certificate of incorporation and certificate of registration as NBFC with the RBI
- Credit Rating Letter dated March 17, 2018 from CARE.
- Consent from Catalyst Trusteeship Limited to act as trustee vide their Letter dated March 14, 2018.
- Audited Annual reports for the last 3 years starting from the Financial Year 2013
- Certified true copy of the resolution dated March 26, 2018, of the shareholders of the company u/s 42 of the Companies Act, 2013.
- Certified true copy of resolution dated February 28, 2018, of the Board of Directors u/s 179 of the Companies Act, 2013.
- List of authorized signatories under the resolutions along with their specimen signatures
- Executed Drafts of the Mortgage cum Debenture Trust Deed and the Deed of Hypothecation

The above material documents and contracts are available for inspection between 10.00 AM and 5.00 PM on all working days at the registered office of the Company as mentioned below:

Registered Office: 39, Outer Circular Road, Kilpauk Garden Colony, Chennai, Tamil Nadu – 600 010

# XXV. UNDERTAKING TO USE A COMMON TRANSFER FORM

The Debentures will be issued in dematerialized form only. However, in case of rematerialization of Debentures and transfer thereof, the Company would use a common transfer form.

# XXVI. TERMS OF OFFER OR PURCHASE/ APPLICATION PROCESS

Terms of offer are set out in Section XXI above. Below are the general terms and conditions.

# Issue:

Issue of 650 (Six Hundred and Fifty) Secured, Rated, Senior, Redeemable, Taxable, Transferable, Listed Non-Convertible Debentures of face value of Rs. 10,00,000/- (Rupees Ten Lakhs Only) each, aggregating up to Rs. 65,00,00,000/- (Rupees Sixty Five Crores Only) issued on a fully paid basis and on a private placement basis (the "Issue") as part of the second series ("Series B Debentures") of the proposed issue of 2,000 (Two Thousand) Secured, Rated, Redeemable, Listed Non-Convertible Debentures of face value of Rs. 10,00,000/- (Rupees Ten Lakhs Only) each, aggregating up to Rs. 200,00,000/- (Rupees Two Hundred Crores Only).

# Who Can Apply

Only the persons who are specifically addressed through a communication by or on behalf of the Company directly are eligible to apply for the Debentures. An application made by any other person will be deemed as an invalid application and rejected. In order to subscribe to the Debentures a person must be either

- a. Commercial Banks, Eligible Financial Institutions\* and Insurance Companies;
- b. Companies;
- c. Non Banking Finance Companies (NBFCs) and Residuary NBFCs and
- d. Mutual Funds
- e. Foreign Institutional Investors
- f. Provident Funds, Gratuity, Superannuation & Pension Funds, subject to their Investment guidelines

\*Eligible Financial Institution means such financial institutions from whom monies borrowed even under an unsecured debenture would not constitute a 'deposit' within the meaning of the term as defined under Section 2(b) of the Companies (Acceptance Of Deposits) Rules, 1975.

#### a. Application by Scheduled Commercial Banks/ Eligible Financial Institutions

The application must be accompanied by certified true copies of (i) Board Resolution authorising investments or letter of authorization or Power of Attorney and (ii) specimen signatures of authorized signatories.

#### b. Application by Insurance Companies

The applications must be accompanied by certified true copies of (i) Memorandum and Articles of Association/Constitution/Bye-laws, (ii) Resolution authorising investment and containing operating instructions, (iii) Specimen signatures of authorised signatories and (iv) Form 15 AA for claiming exemption from deduction of Tax on the interest income (including interest on application money), if applicable.

# c. Applications by Corporate Bodies/ Companies/ Statutory Corporations/ NBFCs and RNBCs

The applications must be accompanied by certified true copies of (i) Memorandum and Articles of Association (ii) resolution authorizing investment and containing operating instructions, and (iii) specimen signatures of authorized signatories.

#### d. Application by Mutual Funds

- (i) a separate application can be made in respect of each scheme of an Indian mutual fund registered with SEBI and that such applications shall not be treated as multiple applications.
- (ii) the applications made by the asset management companies or custodians of a Mutual Fund shall clearly indicate the name of the concerned scheme for which application is being made.
- (iii) The applications must be accompanied by certified true copies of (i) SEBI registration certificate and trust deed (ii) resolution authorizing investment and containing operating instructions and (iii) specimen signatures of authorized signatories.

DISCLAIMER: PLEASE NOTE THAT ONLY THOSE PERSONS TO WHOM THIS INFORMATION MEMORANDUM HAS BEEN SPECIFICALLY ADDRESSED ARE ELIGIBLE TO APPLY. HOWEVER, AN APPLICATION, EVEN IF COMPLETE IN ALL RESPECTS, IS LIABLE TO BE REJECTED WITHOUT ASSIGNING ANY REASON FOR THE SAME. THE LIST OF DOCUMENTS PROVIDED ABOVE IS ONLY INDICATIVE, AND AN INVESTOR IS REQUIRED TO PROVIDE ALL THOSE DOCUMENTS / AUTHORIZATIONS / INFORMATION, WHICH ARE LIKELY TO BE REQUIRED BY THE COMPANY. THE COMPANY MAY, BUT IS NOT BOUND TO REVERT TO ANY INVESTOR FOR ANY ADDITIONAL DOCUMENTS / INFORMATION, AND CAN ACCEPT OR REJECT AN APPLICATION AS IT DEEMS FIT. INVESTMENT BY INVESTORS FALLING IN THE CATEGORIES MENTIONED ABOVE ARE MERELY INDICATIVE AND THE COMPANY DOES NOT WARRANT THAT THEY ARE PERMITTED TO INVEST AS PER EXTANT LAWS, REGULATIONS, ETC. EACH OF THE ABOVE CATEGORIES OF INVESTORS IS REQUIRED TO CHECK AND COMPLY WITH EXTANT RULES/REGULATIONS/ GUIDELINES, ETC. GOVERNING OR REGULATING THEIR INVESTMENTS AS APPLICABLE TO THEM AND THE COMPANY IS NOT, IN ANY WAY, DIRECTLY OR INDIRECTLY, RESPONSIBLE FOR ANY STATUTORY OR REGULATORY BREACHES BY ANY INVESTOR, NEITHER IS THE COMPANY REQUIRED TO CHECK OR CONFIRM THE SAME.

#### How to Apply

Application(s) for the Debentures must be made submitting the applications forms (the "**Application Form**") which must be completed in block letters in English.

Application Form(s) must be accompanied by either a demand draft or cheque, drawn or made payable in favour of "Five Star Business Finance Limited", payable at Chennai and crossed Account Payee only. The payment can also be made by Real Time Gross Settlement (RTGS) by crediting the funds to the account given below:

Beneficiary Name	FIVE STAR BUSINESS FINANCE LIMITED
Bank Name	RBL BANK LIMITED
A/c No	409000464102
Branch Address	G.N CHETTY ROAD, T.NAGAR, CHENNAI – 600 017
IFSC Code	RATN0000113

The applications must be accompanied by certified true copies of (i) a letter of authorization, and (ii) specimen signatures of authorised signatories.

#### **Instructions For Application**

- 1) Application must be completed in BLOCK LETTERS IN ENGLISH. A blank must be left between two or more parts of the name.
- 2) Signatures should be made in English.
- 3) Minimum application shall be for 1 (One) Debenture[s] and in multiples of 1 (One) Debenture[s] thereafter.

- 4) The Debentures are being issued at par to the face value. Full amount has to be paid on application per Debenture applied for. Applications for incorrect amounts are liable to be rejected. Face Value: Rs. 10,00,000 (Rupees Ten Lakhs only)
- 5) Cheques/drafts must be made in the favour of "Five Star Business Finance Limited" and crossed "Account Payee only" payable at Chennai. Money orders or postal orders will not be accepted. The payments can be made by RTGS, the details of which are given above.
- 6) No cash will be accepted.
- 7) The Applicant should mention its permanent account number or the GIR number allotted to it under the Income Tax Act, 1961 and also the relevant Income-tax circle/ward/District.
- 8) Applications under Power of Attorney/Relevant Authority

In case of an application made under a power of attorney or resolution or authority to make the application a certified true copy of such power of attorney or resolution or authority to make the application and the Memorandum and Articles of Association and/or bye-laws of the Investor must be attached to the Application Form at the time of making the application, failing which, the Company reserves the full, unqualified and absolute right to accept or reject any application in whole or in part and in either case without assigning any reason therefore. Further any modifications / additions in the power of attorney or authority should be notified to the Company at its registered office. Names and specimen signatures of all the authorised signatories must also be lodged along with the submission of the completed application.

9) An application once submitted cannot be withdrawn. The applications should be submitted during normal banking hours at the office mentioned below:

Five Star Business Finance Limited 39, Outer Circular Road, Kilpauk Garden Colony, Chennai, Tamil Nadu – 600 010

- 10) The applications would be scrutinised and accepted as per the terms and conditions specified in this Information Memorandum.
- 11) The Company is entitled at its sole and absolute discretion to accept or reject any application, in part or in full without assigning any reason whatsoever. Any application, which is not complete in any respect, is liable to be rejected.
- 12) Applicants residing or situate at places other than in Chennai, may send their application along with cheques or demand drafts to the centre mentioned above. The demand drafts must be payable at par at Chennai. The demand draft charges will have to be borne by the Applicant.
- 13) The Investor/Applicant shall apply for the Debentures in electronic, i.e., dematerialised form only. Applicants should mention their Depository Participant's name, DP-ID and Beneficiary Account Number in the Application Form. In case of any discrepancy in the

information of Depository/Beneficiary Account, the Company shall be entitled to not credit the beneficiary's demat account pending resolution of the discrepancy.

The Applicant is requested to contact the office of the Company as mentioned above for any clarifications.

#### Succession

In case the investor is an individual, in the event of the demise of a registered Debenture holder or the first holder in the case of joint holders, the Company will recognize the executor or administrator of the deceased Debenture holder or the holder of succession certificate or other legal representative of the deceased Debenture holder as having title to the Debenture. The Company shall not be bound to recognize such executor, administrator or holder of the succession certificate unless such a person obtains probate or letter of administration or is the holder of succession certificate or other legal representation, as the case may be, from a Court in India having jurisdiction over the matter and delivers a copy of the same to the Company. The Company may at its absolute discretion, where it thinks fit, dispense with the production of the probate or letter of administration or succession certificate or other legal representation, in order to recognize such holder as being entitled to the Debenture standing in the name of the deceased Debenture holder on production of sufficient documentary proof or indemnity. In case the Debentures are held by a person other than an individual, the rights in the Debenture shall vest with the successor acquiring interest therein, including a liquidator or such any person appointed as per the applicable laws.

Over and above the aforesaid terms and conditions, the Debentures, if any issued under this Information Memorandum, shall be subject to this Information Memorandum, the relevant mortgage cum debenture trust deed and also be subject to the provisions of the Memorandum and Articles of Association of the Company.

#### **Option to Subscribe**

The Company has made arrangements for issue and holding of the Debentures in dematerialized form.

#### Nomination Facility

The Company does not offer any nomination facility to the investors of the Debentures issued under this Information Memorandum.

#### Minimum Subscription

1 Debentures and in multiples of 1 Debentures thereafter.

#### **Right to accept or reject applications**

The Company is entitled at its sole and absolute discretion, to accept or reject any application in part or in full, without assigning any reason. Incomplete Application Forms are liable to be rejected. The full amount of Debenture has to be submitted along with the Application Form. Also, in case of over subscription, the Company reserves the right to increase the size of the

placement subject to necessary approvals/certifications, and the basis of allotment shall be decided by the Company.

#### **Interest on Application Money**

At the Interest Rate (subject to deduction of tax at source, as applicable) from the date of realization of cheque(s)/ demand draft(s)/ RTGS up to one day prior to the Deemed Date of Allotment. Where pay-in Date and Deemed date of Allotment are the same, no interest on Application money is to be paid.

#### **Allotment Intimation**

The Debentures in dematerialized form, will be credited within 2 (Two) Business Days from the Deemed Date of Allotment.

#### **Register of Debenturesholder(s)**

A register of all Debenture holder(s) containing necessary particulars will be maintained by the Company at its Registered Office. A copy of the register of all Debenture holder(s) will also be maintained by the Company at its Corporate Office.

#### **Transfer / Transmission**

The Debentures shall be transferable freely; however, it is clarified that no Investor shall be entitled to transfer the Debentures to a person who is not entitled to subscribe to the Debentures. The Debenture(s) shall be transferred and/or transmitted in accordance with the applicable provisions of the Act and other applicable laws. The Debentures held in dematerialized form shall be transferred subject to and in accordance with the rules/procedures as prescribed by NSDL/CDSL and the relevant DPs of the transferred or transferee and any other applicable laws and rules notified in respect thereof. The transferee(s) should ensure that the transfer formalities are completed prior to the Record Date. In the absence of the same, amounts due will be paid/redemption will be made to the person, whose name appears in the register of debenture holders maintained by the R&T Agent as on the Record Date, under all circumstances. In cases where the transfer formalities have not been completed by the transferor, claims, if any, by the transferees would need to be settled with the transferor(s) and not with the Issuer. The normal procedure followed for transfer of securities held in dematerialized form shall be followed for transfer of these Debentures held in dematerialized form. The seller should give delivery instructions containing details of the buyer's DP account to his DP.

#### **Payment of Interest on Allotted Debenture**

The interest on allotted Debentures will be at a fixed rate of 10.21% Coupon, monthly compounding, payable quarterly. The Company shall until the final Redemption Date, pay to the Debenture holders interest on the principal amounts of the Debentures outstanding from time to time at the Coupon Rate (subject to deduction of tax where applicable at the rate prescribed from time to time under the Income-tax Act, 1961 or any statutory modification or re-enactment thereof for the time-being in force) on each Interest Payment Date.

### **Authority for the Placement**

This private placement of Debentures is being made pursuant to the resolution of the Board Committee passed at its meeting held on February 28, 2018 which has approved the placement of Debentures upto Rs 1500,00,000 (Rupees Fifteen Hundred Crores only) and shareholders resolution dated March 26, 2018 pursuant ot section 42 of the Companies Act, 2013. The present issue of Rs. 5,00,00,000 is within the general borrowing limits in terms of the resolution passed under Section 180(1)(c) of the Companies Act, 2013, at the Annual General Meeting of the shareholders of the Company held on March 26, 2018 and under Section 180 (1)(a) of the Companies Act, 2013, at the Annual General Meeting of the Shareholders of the Company held on March 26, 2018 giving their consent to the borrowing by the Directors of the Company from time to time not exceeding Rs 1500,00,000 (Rupees Fifteen Hundred Crores only) subject to any restrictions imposed by the terms of the agreement entered into from time to time for grant of loans to the Company of all monies deemed by them to be requisite or proper for the purpose of carrying on the business of the Company. The borrowings under these Debentures will be within the prescribed limits as aforesaid.

The Company can carry on its existing activities and future activities planned by it in view of the existing Approvals, and no further approvals from any Government authority are required by the Company to carry on its said activities.

#### **Record Date**

This will be the date falling 3 (Three) Business Days prior to any Due Date. The list of beneficial owner(s) provided by the Depository as at the end of day of Record Date shall be used to determine the name(s) of person(s) to whom the interest and/or principal installment is to be paid.

# Effect of Holidays

If any interest payment date falls on a day which is not a Business Day, then such interest payment date shall be automatically changed to the next Business Day.

If a day on which any payment (other than interest) is required to be made is not a Business Day, then such payment will be made on the immediately preceding Business Day. It is clarified that if the payment of amount payable is required to be made on a preceding Business Day as mentioned aforesaid, then the amounts payable shall be calculated as if the amounts payable have been paid on the actual day on which such payment is due and not on the preceding Business Day.

#### **Tax Deduction at Source**

Tax as applicable under the Income Tax Act, 1961 will be deducted at source. Tax exemption certificate/document, under Section 195(3) or Section 197(1) of the Income Tax Act, 1961, if any, must be lodged at the office of the Company before the Record date. Tax exemption certificate for interest on application money, if any, should be lodged along with the Application Form.

#### **Redemption on Maturity of Debenture**

Payment on redemption will be made by way of cheque(s)/redemption warrant(s)/demand draft(s)/credit through RTGS system/funds transfer in the name of the Debenture Holder(s) whose names appear on the list of beneficial owners given by the Depository to the Issuer as on the Record Date.

The Debentures shall be taken as discharged on payment of the redemption amount by the Issuer on maturity to the registered Debenture Holder(s) whose name appears in the Register of Debenture Holder(s) on the Record Date. On such payment being made, the Issuer will inform NSDL/CDSL and accordingly the account of the Debenture Holder(s) with NSDL/CDSL will be adjusted.

On the Issuer dispatching the amount as specified above in respect of the Debentures, the liability of the Issuer shall stand extinguished.

## **Compliance Officer**

The Investor may contact the Company in case of any pre -issue / post-issue related problems such as non-receipt of letters of allotment / Debenture certificates / refund orders / interest cheques.

## Notices

All notices to the Debenture holder(s) required to be given by the Company shall be sent to the Debenture holder(s) at the address stated in the Application Form, or at the address as notified by the Debenture holder(s) from time to time. In case of Debentures held in electronic (dematerialised) form, notices will be sent to those whose names appear on the last list of Beneficial Owner(s), provided to the Company by Depository (ies)

All notices to the Company by the Debenture holder(s) must be sent by registered post or by hand delivery to the Company at its Corporate Office or to such person(s) at such address as may be notified by the Company from time to time.

## **Debentures to Rank Pari-Passu**

The Debentures of this Issue shall rank pari-passu inter-se without preference or priority of one other or others.

# **Payments at Par**

Payment of the principal, all interest and other monies will be made to the registered Debenture holder(s)/ beneficial owner(s) and in case of joint holders to the one whose name stands first in the register of Debenture holder(s) / in the list of beneficial owner(s) provided to the Company by the Depository (NSDL). Such payments shall be made by cheque or warrant drawn by the Company on its bankers. Interest and the principal amount shall be paid through instruments payable at par at Ahmadabad, Bangalore, Calcutta, Chennai, Delhi, Hyderabad, Baroda, Mumbai, and Pune only subject to applicable RBI regulations. Investors not residing in any of the above locations are advised to indicate their preference of any one location from the above list to receive the redemption / interests warrant payable at that location otherwise their application is liable to be rejected.

The Company upon request from the investor, as stated above, may make the interest and principal payment through RTGS.

# **Future Borrowing**

The Company shall be entitled to make further issue of secured non convertible debentures and/or raise term loans or raise further funds, in any manner as deemed fit by the Company, from time to time from any persons/banks/financial institutions/body corporate or any other agency as per the prevailing guidelines/regulations of Reserve Bank of India and other authorities.

# **Tax Benefits**

There are no specific tax benefits attached to the Debentures. Investors are advised to consider the tax implications of their respective investment in the Debentures.

## Trustees

Catalyst Trusteeship Limited vide their consent letter dated March 14, 2018 has agreed to act as the trustees for and on behalf of the Debenture holder(s). All the rights and remedies of the Debenture holder(s) shall vest in and shall be exercised by the said trustees without having it referred to the Debentures holder(s).

# Loss of Letter(s) of Allotment / Principal and Interest Payment Instruments

Loss of Letter(s) of Allotment and/ or principal payment instrument / interest payment instrument should be intimated to the Company along with the request for issue of a duplicate Letter(s) of Allotment/ payment instrument(s). If any Letter(s) of Allotment/ payment instrument(s) is lost, stolen, or destroyed, then upon production of proof thereof, to the satisfaction of the Company and upon furnishing such indemnity, as the Company may deem adequate and upon payment of any expenses incurred by the Company in connection thereof, new Letter(s) of Allotment / payment instrument(s) shall be issued. A fee will be charged by the Company, not exceeding such sum as may be prescribed by law.

# Debentures subject to the Term Sheet, Mortgage cum Debenture Trust Deed, etc.

Over and above the aforesaid terms and conditions, the Debentures, issued under this Information Memorandum, shall be subject to prevailing guidelines/regulations of Reserve Bank of India and other authorities and also be subject to the provisions of the Memorandum and Articles of Association of the Company and all Transaction Documents to be entered into by the Company in relation to the issue of Debentures.

## **Governing Law**

The Debentures are governed by and will be construed in accordance with the Indian Law. The Company and Company's obligations under the Debentures shall, at all times, be subject to the directions of Department of Company Affairs, RBI, SEBI and Stock Exchanges and other applicable regulations from time to time. Applicants, by purchasing the Debentures, agree that the High Court of Judicature at Chennai shall have exclusive jurisdiction with respect to matters relating to the Debentures.

# XXVII.PERMISSION / CONSENT FROM THE PRIOR CREDITORS AND UNDERTAKING ON CREATION OF CHARGE

N/A

# XXVIII. CONFLICT

In case of any repugnancy, inconsistency or where there is a conflict between the conditions as are stipulated in this Information Memorandum and any of the Transaction Documents to be executed by the Company, the provisions as contained in the Mortgage cum Debenture Trust Deed shall override the provisions contained hereunder.

# XXIX. AN ILLUSTRATION FOR CASH FLOW STATEMENT AS PER SEBI CIRCULAR CIR/IMD/DF/18/2013 DATED OCTOBER 29, 2013

# DEBENTURES CASHFLOWS

Illustration of Bond Cash Flows to be shown in the Information Memorandum						
Company	Five-Star Business Finance Limited					
Face Value (per Security)	Rs. 10,00,000/-					
Issue Date/Deemed Date of Allotment	April 27, 2018					
	10.21% per annum, compounded monthly,					
Coupon Rate	payable quarterly gross of withholding taxes.					
Frequency of the Interest Payment with specified dates	Quarterly, as per the below schedule					
Day Count Convention	Actual/ Actual					

# Scenario 1: If Put Option and Call Option is not exercised.

<b>Coupon Payment</b>	Interval between	Principal Amount	Coupon Amount	Total
Dates	Coupon Payment	(in Rupees)	(in Rupees)	
	Dates (No. of Days)			
28-Jun-18	92	-	1,83,56,575	1,83,56,575
28-Sep-18	92	-	5,19,23,288	5,19,23,288
28-Dec-18	91	-	5,13,58,904	5,13,58,904
28-Mar-19	90	-	5,07,94,521	5,07,94,521
28-Jun-19	92	-	5,19,23,288	5,19,23,288
28-Sep-19	92	-	5,19,23,288	5,19,23,288
28-Dec-19	91	-	5,13,58,904	5,13,58,904
28-Mar-20	91	-	5,12,18,579	5,12,18,579
28-Jun-20	92	-	5,17,81,421	5,17,81,421
28-Sep-20	92	-	5,17,81,421	5,17,81,421
28-Dec-20	91	-	5,12,18,579	5,12,18,579
28-Mar-21	90	-	5,07,94,521	5,07,94,521
28-Jun-21	92	-	5,19,23,288	5,19,23,288
28-Sep-21	92	-	5,19,23,288	5,19,23,288
28-Dec-21	91	-	5,13,58,904	5,13,58,904
28-Mar-22	90	-	5,07,94,521	5,07,94,521
28-Jun-22	92	50,00,00,000	5,19,23,288	55,19,23,288
28-Sep-22	92	50,00,00,000	3,89,42,466	53,89,42,466
28-Dec-22	91	50,00,00,000	2,56,79,452	52,56,79,452
28-Mar-23	90	50,00,00,000	1,26,98,630	51,26,98,630

# Scenario 2: If Put Option is exercised:

Coupon Payment Dates	Interval between Coupon Payment Dates (No. of Days)	Principal Amount (in	Coupon Amount (in	Redemption Premium	Total
		Rupees)	Rupees)		
28-Jun-18	92	-	1,83,56,575	-	1,83,56,575
28-Sep-18	92	-	5,19,23,288	-	5,19,23,288
28-Dec-18	91	-	5,13,58,904	-	5,13,58,904
28-Mar-19	90	-	5,07,94,521	-	5,07,94,521
28-Jun-19	92	-	5,19,23,288	-	5,19,23,288
28-Sep-19	92	-	5,19,23,288	-	5,19,23,288
28-Dec-19	91	-	5,13,58,904	-	5,13,58,904
28-Mar-20	91	-	5,12,18,579	-	5,12,18,579
28-Jun-20	92	-	5,17,81,421	-	5,17,81,421
28-Sep-20	92	-	5,17,81,421	-	5,17,81,421
28-Dec-20	91	-	5,12,18,579	-	5,12,18,579
28-Jan-21	31	70,00,00,000	61,23,562	(46,60,295)	70,14,63,267
28-Mar-21	59	65,00,00,000	3,30,16,438	(44,17,350)	67,85,99,088
28-May-21	61	65,00,00,000	1,11,88,904	(45,51,000)	65,66,37,904

Scenario 3: If Call Option is exercised:

Coupon Payment Dates	Interval between Coupon	Principal Amount (in	Coupon Amount (in	Redemption Premium	Total
Dates	Payment Dates (No. of Days)	Rupees)	Rupees)	Freimum	
28-Jun-18	92	-	1,83,56,575	-	1,83,56,575
28-Sep-18	92	-	5,19,23,288	-	5,19,23,288
28-Dec-18	91	-	5,13,58,904	-	5,13,58,904
28-Mar-19	90	-	5,07,94,521	-	5,07,94,521
28-Jun-19	92	-	5,19,23,288	-	5,19,23,288
28-Sep-19	92	-	5,19,23,288	-	5,19,23,288
28-Dec-19	91	-	5,13,58,904	-	5,13,58,904
28-Mar-20	91	-	5,12,18,579	-	5,12,18,579
28-Jun-20	92	-	5,17,81,421	-	5,17,81,421
28-Sep-20	92	-	5,17,81,421	-	5,17,81,421
28-Dec-20	91	-	5,12,18,579	-	5,12,18,579
28-Jan-21	31	70,00,00,000	61,23,562	43,09,270	71,04,32,832
28-Mar-21	59	65,00,00,000	3,30,16,438	41,58,650	68,71,75,088
28-May-21	61	65,00,00,000	1,11,88,904	43,13,750	66,55,02,654

## **Declaration**

It is hereby declared that this Information Memorandum contains full disclosures in accordance with Securities and Exchange Board of India (Issue and Listing of Debt Securities) Regulations, 2008 issued vide Circular No. LAD-NRO/GN/2008/13/127878 dated June 06, 2008, as amended from time to time.

The Company also confirms that this Information Memorandum does not omit disclosure of any material fact which may make the statements made therein, in the light of the circumstances under which they are made, misleading. The Information memorandum also does not contain any false or misleading statement.

The Company accepts no responsibility for the statements made otherwise than in this disclosure document or in any other material issued by or at the instance of the Company and that any one placing reliance on any other source of information would be doing so at his/her own work.

Signed By STAR BUSINESS FINANCE LIMITED

Authorised Signatory

Authorised Signatory Five-Star Business Finance Limited

Date: April 27, 2018 Place: Chennai

# **ANNEXURE I - APPLICATION FORM**

## FIVE STAR BUSINESS FINANCE LIMITED

A private limited company incorporated under the Companies Act, 1956 Date of Incorporation: May 07, 1984 Registered Office: 39, Outer Circular Road, Kilpauk Garden Colony, Chennai, Tamil Nadu – 600 010 Telephone No: 044- 23460963 Website: www.fivestarbcl.com

DEBENTURE SERIES APPLICATION FORM SERIAL NO										
---	--	--	--	--	--	--	--	--	--	--

Issue of 650 (Six Hundred and Fifty) Secured, Rated, Senior, Redeemable, Taxable, Transferable, Listed Non-Convertible Debentures of face value of Rs. 10,00,000/- (Rupees Ten Lakhs Only) each, aggregating up to Rs. 65,00,00,000/- (Rupees Sixty Five Crores Only) issued on a fully paid basis and on a private placement basis (the "Issue") as part of the second series ("Series B Debentures") of the proposed issue of 2,000 (Two Thousand) Secured, Rated, Redeemable, Listed Non-Convertible Debentures of face value of Rs. 10,00,000/- (Rupees Ten Lakhs Only) each, aggregating up to Rs. 200,00,000/- (Rupees Two Hundred Crores Only).

DEBENTURE SERIES APPL	JED FOR:									
Number of Debentures:	In words:	In words: only								
DETAILS OF PAYMENT:										
Cheque / Demand Draft / RTGS	5									
No Drawn on_										
Funds transferred to Five Star B Dated	usiness Finance Limit	ed								
Total Amount Enclosed										
	(In words)		Only							
APPLICANT'S NAME IN FU	ULL (CAPITALS)	SPECIMEN SIGNATURE								
APPLICANT'S ADDRESS										
ADDRESS										
STREET										
CITY										

PIN				PHONE				FAX					

APPLICANT'S PAN/GIR NO. \_\_\_\_\_ IT CIRCLE/WARD/DISTRICT \_\_\_\_

WE ARE () COMPANY () OTHERS () SPECIFY \_\_\_\_\_

We have read and understood the Terms and Conditions of the issue of Debentures including the Risk Factors described in the Information Memorandum and have considered these in making our decision to apply. We bind ourselves to these Terms and Conditions and wish to apply for allotment of these Debentures. We request you to please place our name(s) on the Register of Debenture Holders.

Name of the Authorised Signatory(ies)	Designation	Signature

Applicant's Signature:

We the undersigned are agreeable to holding the Debentures of the Company in dematerialised form. Details of my/our Beneficial Owner Account are given below:

DEPOSITORY	NSDL
DEPOSITORY PARTICIPANT NAME	
DP-ID	
BENEFICIARY ACCOUNT NUMBER	
NAME OF THE APPLICANT(S)	

Applicant Bank Account :	Beneficiary Bank Name: Account No:
(Settlement by way of Cheque / Demand Draft / Pay Order / Direct Credit / ECS /	IFSC Code: Branch:
NEFT/RTGS/other permitted mechanisms)	

	FOR OFFICE USE ONLY
DATE OF RECEIPT _	DATE OF CLEARANCE

(Note: Cheque and Drafts are subject to realisation)

We understand and confirm that the information provided in the Information Memorandum is provided by the Issuer and the same has not been verified by any legal advisors to the Issuer, the Arranger and other intermediaries and their agents and advisors associated with this Issue. We confirm that we have for the purpose of investing in these Debentures carried out our own due diligence and made our own decisions with respect to investment in these Debentures and have not relied on any representations made by anyone other than the Issuer, if any.

We understand that: i) in case of allotment of Debentures to us, our Beneficiary Account as mentioned above would get credited to the extent of allotted Debentures, ii) we must ensure that the sequence of names as mentioned in the Application Form matches the sequence of name held with our Depository Participant, iii) if the names of the Applicant in this application are not identical and also not in the same order as the Beneficiary Account details with the above mentioned Depository Participant or if the Debentures cannot be credited to our Beneficiary Account for any reason whatsoever, the Company shall be entitled at its sole discretion to reject the application or issue the Debentures in physical form.

We understand that we are assuming on our own account, all risk of loss that may occur or be suffered by us including as to the returns on and/or the sale value of the Debentures and shall not look directly or indirectly to the Arranger (or to any person acting on its or their behalf) to indemnify or otherwise hold us harmless in respect of any such loss and/or damage. We undertake that upon sale or transfer to subsequent investor or transferee ("Transferee"), we shall convey all the terms and conditions contained herein and in this Information Memorandum to such Transferee. In the event of any Transferee (including any intermediate or final holder of the Debentures) suing the Issuer (or any person acting on its or their behalf) we shall indemnify the Issuer and the Arranger (and all such persons acting on its or their behalf) and also holds the Issuer and the Arranger and each of such person harmless in respect of any claim by any Transferee

# Applicant's Signature

FOR O	FFICE USE ONLY								
DATE OF RECEIPT DATE OF CLEARANCE									
(Note : Cheque and Drafts are subject to realis	sation)								
	-(TEAR HERE)								
ACKNOV	VLEDGMENT SLIP								
(To be filled in by Applicant)SERIAL NO.	1								
Received from									
Address									
Cheque/Draft/UTR # I	Drawn on for								
Rs on account of application of	of Debenture								

### ANNEXURE – II – DEBENTURE TRUSTEE CONSENT LETTER

CATALYST



CL/MUM/17-18/DEB/627

March 14, 2018

To,

Five-Star Business Finance Limited 39, Outer Circular Road, Kilpauk Garden Colony Chennai – 600010

Dear Sir,

Consent to act as Trustee for Secured, Listed, Rated, Senior, Redeemable, Non-Convertible Debentures aggregating up to Rs. 200 Crores to be issued by your Company.

The Company and the Trustee shall enter into relevant trustee agreements and other necessary documents for the aforesaid issue of NCDs and term loans and also agrees & undertakes to comply with the provisions of the SEBI (Debenture Trustees) Regulations, 1993, SEBI (Issue and Listing of Debt Securities) Regulations, 2008, SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as may be amended from time to time, SEBI Circular No. CIR/CFD/CMD/6/2015 dated October 13, 2015 and the Listing Agreement pursuant thereto to be executed with Bombay Stock Exchange(BSE)/ National Stock Exchange(NSE), the RBI Circular No. RBI/2012-13/560 dated June 27, 2013, the Companies Act, 2013 and any other applicable statutes, regulations and provisions as amended from time to time.

We are also agreeable for inclusion of our name as trustees in the Company's offer document/disclosure document/listing application/any other document to be filed with the Stock Exchange(s) or any other authority as required.

The Company shall enter into Agreement with Trustee as required by Regulation 13 of SEBI (Debenture Trustee) Regulations, 1993 thereby agreeing to create the security within three months from the date of closure of issue or in accordance with the Companies Act, 2013 or as per the provisions as prescribed by any regulatory authority as applicable and comply with the provisions of applicable laws.

Yours faithfully,

For Catalyst Trusteeship Limited

M.GOHANAWAY

We Accept the above terms For Five-Star Business Finance Limited

Authorized Signator

CATALYST TRUSTEESINP LIMITED Forester characteristerion Mumbal Office: Office No. 55 - 67 - 60 Planet, B Wing, With Tower, Nedman Point, Mumbal 400.021 Tel +51 (022) 4922 0555 - Pax +91 (022) 4822 0505 Regid. Office: COA House, Port No. 85, Brusson Colony (Pgth), Paud Houd, Pune +11 030, Tel +51 (022) 2526000; Pax +91 (022) 25260275 Delhi Office: Office: No. 213, 2nd Tison Newrang Nouse, 21 Assturbs Candit: Marg, Now Delhi -110 001, Tel -01 45029/01. CIN No. UT49359xH39174.C10452 - Email discutturates com Website www.catalsysthustan.com Pune | Mumbal | Rengelum | Dolh | Chonnel



An ISD-9003 Company

# ANNEXURE - III - RATING LETTER & RATING RATIONALE



#### CARE/CRO/RL/2017-18/1739

Mr. D. Lakshmipathy Chairman & Managing Director, Five-Star Business Finance Limited, New No. 27, Taylor's Road, Kilpauk, Chennai 600 010

March 17, 2018

#### Confidential

Dear Sir,

#### Credit rating for proposed Non-Convertible Debenture issue

Please refer to your request for rating of proposed long-term non-convertible debenture (NCD) issue aggregating to Rs.200 crore of your company. The proposed NCDs would have tenure of 60 months.

2. The following ratings have been assigned by our Rating Committee:

Instrument	Amount (Rs. crore)	- Rating <sup>1</sup>	Rating Action
Proposed Non-Convertible Debenture issue	200 (Rupees Two Hundred crore only)	CARE A-; Positive (Single A Minus; Outlook: Positive)	Assigned

 Please arrange to get the rating revalidated, in case the proposed issue is not made within a period of six months from the date of our initial communication of rating to you (that is March 16, 2018).

4. In case there is any change in the size or terms of the proposed issue, please get the

rating revalidated.

Rs

5. Please inform us the below-mentioned details of issue immediately, but not later than 7

days from the date of placing the instrument:

<sup>1</sup>Complete definitions of the ratings assigned are available at <u>www.careratings.com</u> and in other CARE publications.

CARE Ratings Limited (Formerly known as Credit Analysis & Research Limited)

CORPORATE OFFICE: 4° Floor, Godrej Coliseum, Somaiya Hospital Road, Off Eastern Express Highway, Sion (E), Mumbal - 400 022. Tal: 491-22-6754 3455 - Floor 491-22-6754 3457 Email: cure@caretatings.com + www.caretatings.com Unit No. 0-509/C, Spencer Plaza, 5th Floer, No. 769, Anna Salai, Chennai - 600 002. Tel:+91-44-2849 0811 / 13 / 76 Tel:/ Fax : +91-44-2849 7812

CIN-L67190MH1993PLC071691

NS

(This Information Memorandum is neither a prospectus nor a statement in lieu of a prospectus)

instrument type	ISIN	Issue Size (Rs cr)	Coupon Rate	Coupon Payment Dates	Terms of Redemption	Redemption date	Name and contact details of Debenture Trustee	Details of top 10 investors
--------------------	------	-----------------------------	----------------	----------------------------	------------------------	--------------------	---	-----------------------------------

- Kindly arrange to submit to us a copy of each of the documents pertaining to the NCD issue, including the offer document and the trust deed.
- 7. The rationale for the rating will be communicated to you separately. A write-up (press release) on the above rating is proposed to be issued to the press shortly, a draft of which is enclosed for your perusal as Annexure. We request you to peruse the annexed document and offer your comments if any. We are doing this as a matter of courtesy to our clients and with a view to ensure that no factual inaccuracies have inadvertently crept in. Kindly revert as early as possible. In any case, if we do not hear from you by March 19, 2018, we will proceed on the basis that you have no any comments to offer.
- CARE reserves the right to undertake a surveillance/review of the rating from time to time, based on circumstances warranting such review, subject to at least one such review/surveillance every year.
- 9. CARE reserves the right to revise/reaffirm/withdraw the rating assigned as also revise the outlook, as a result of periodic review/surveillance, based on any event or information which in the opinion of CARE warrants such an action. In the event of failure on the part of the entity to furnish such information, material or clarifications as may be required by CARE so as to enable it to carry out continuous monitoring of the rating of the debt instrument, CARE shall carry out the review on the basis of best available information throughout the life time of such instrument. In such cases the credit rating symbol shall be accompanied by "ISSUER NOT COOPERATING". CARE shall also be entitled to publicize/disseminate all the afore-mentioned rating actions in any manner considered appropriate by it, without reference to you.
- Users of this rating may kindly refer our website <u>www.careratings.com</u> for latest update on the outstanding rating.
- 11. CARE ratings are not recommendations to buy, sell or hold any securities.



Unit No. 0-509/C, Spencer Plaza, 5th Floor, No.769, Anna Salai, Chennai - 600 002 Tel : +91-44 -26490611 / 0813 / 0876 | Tel / Fax: +91-44-28497812 | Email : care@careratings.com | www.careratings.com CIN-L6/190/MH1993PE-C071651

If you need any clarification, you are welcome to approach us in this regard. We are indeed, grateful to you for entrusting this assignment to CARE.

Thanking you,

Yours faithfully,

Ble Balachandran V

Analyst balachandran.v@careratings.com

Ravi Shankar R Deputy Manager ravi.s@careratings.com

Encl.: As above

#### Disclaimer

CARE's ratings are opinions on credit quality and are not recommendations to sanction, renew, disburse or recall the concerned bank facilities or to buy, sell or hold any security. CARE has based its ratings/outlooks on information obtained from sources believed by it to be accurate and reliable. CARE does not, however, guarantee the accuracy, adequacy or completeness of any information and is not responsible for any errors or omissions or for the results obtained from the use of such information. Most entities whose bank facilities/instruments are rated by CARE have paid a credit rating fee, based on the amount and type of bank facilities/instruments. In case of partnership/proprietary concerns, the rating/outlook assigned by CARE is based on the capital deployed by the partners/proprietor and the financial strength of the firm at present. The

capital deployed by the partners/proprietor and the financial strength of the firm at present. The rating/outlook may undergo change in case of withdrawal of capital or the unsecured loans brought in by the partners/proprietor in addition to the financial performance and other relevant factors.

> 3 CARE Ratings Lim ited (Formerly, known as Credit Analysis & Research Limited)

Unit No: O-509/C, Sponcer Plaza, Sth Floor, No.769, Anna Salai, Chennal - 600 002 Tel : +91-44 -28490811 / 0613 / 0876 | Tel / Fax: +91-44-28497812 | Email : care@careratings.com | www.careratings.com

CIN-L67190MH1993PLC071691

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(This Information Memorandum is neither a prospectus nor a statement in lieu of a prospectus)

# ANNEXURE - IV - AUDITED FINANCIALS

# Balance Sheet as at 31st March 2017

Particulars	Note No.	As at 31.03.2017	As at 31.03.2016
A EQUITY AND LIABILITIES			
1. Shareholder's funds			
(a) Share Capital	3	142,650,520	107,000,000
(b) Reserves and surplus	4	2,102,259,726	804,664,224
2. Non-current liabilities		2,244,910,246	911,664,224
(a) Long term borrowings	5	3,387,155,261	800,228,098
(b) Other Long term Liabilities	6	66,622	121,694
(c) Long term provisions	7	25,697,210	8,841,955
		3,412,919,093	809,191,747
3. Current liabilities		and the state of the	
(a) Short Term borrowings	8	468,774,796	138,215,578
(b) Trade payables: Total outstanding dues of (A) Micro Enterprises & Small Enterprises	DV.	-	
(B) Creditors other than Micro enterprises & Small ent	erprises 9	12,271,680	5,717,853
(c) Other current liabilities	10	727,425,596	371,251,439
(d) Short term provisions	11	36,421,106	12,214,076
		1,244,893,178	527,398,946
	Total	6,902,722,517	2,248,254,917
B ASSETS			
1 Non- current assets			
(a) Fixed assets			
(i) Tangible assets	12	44,638,056	18,430,760
(ii) Intangible assets	12	3,597,872	657,127
(ii) Software under development	12	15,810,627	
(b) Non-Current Investments	13	150,355,615	150,355,615
	14	24,447,474	10,087,770
(c) Deferred tax assets(net)	14		
	15	3,848,355,249	1,463,174,307
(d) Long term receivables under financing activity		3,848,355,249 17,539,751	1,463,174,307 9,754,578
(d) Long term receivables under financing activity (e) Long term loans and advances	15		
(d) Long term receivables under financing activity (e) Long term loans and advances	15 16		9,754,578 617,900
(d) Long term receivables under financing activity (e) Long term loans and advances (f) Other Non Current Assets	15 16	17,539,751	9,754,578 617,900
(d) Long term receivables under financing activity (e) Long term loans and advances (f) Other Non Current Assets 2 Current assets	15 16	17,539,751	9,754,578
(d) Long term receivables under financing activity (e) Long term loans and advances (f) Other Non Current Assets 2 Current assets (a) Current Investments	15 18 17	17,539,751	9,754,578 617,900 1,653,078,057 40.000,000
(d) Long term receivables under financing activity (e) Long term loans and advances (f) Other Non Current Assets 2 Current assets (a) Current Investments (b) Cash and Bank Balances	15 16 17 18	17,539,751 - 4,104,744,644 -	9,754,578 817,900 <b>1,653,078,057</b> 40,000,000 30,869,123
(d) Long term receivables under financing activity (e) Long term loans and advances (f) Other Non Current Assets 2 Current assets (a) Current Investments (b) Cash and Bank Balances (c) Short term receivables under financing activity	15 16 17 18 19	17,539,751 	9,754,578 817,900 <b>1,653,078,057</b> 40,000,000 30,869,123 518,079,321
(d) Long term receivables under financing activity (e) Long term loans and advances (f) Other Non Current Assets 2 Current assets (a) Current Investments (b) Cash and Bank Balances (c) Short term receivables under financing activity (d) Short term loans and advances	15 16 17 18 19 20	17,539,751 	9,754,578 617,900 1,653,078,057 40,000,000 30,869,123 518,079,321 5,963,718
(c) Deferred tax assets(net) (d) Long term receivables under financing activity (e) Long term loans and advances (f) Other Non Current Assets 2 Current assets (a) Current Investments (b) Cash and Bank Balances (c) Short term receivables under financing activity (d) Short term loans and advances (e) Other Current Assets	15 18 17 18 19 20 21	17,539,751 	9,754,578 617,900 1,653,078,057

Significant Accounting Policies and Notes to the Accounts 2 to 30 As per our report of even date attached

#### For Brahmayya & Co.

Membership No. 025929

Chartered Accountants, Firm Registration Number 000511S

#### For and on behalf of Board of Directors

D Lakshmipathy Chairman & Managing Director

Kalpana lyer Director

Place : Chennai Date: 23.05.2017

L Ravi Sankar

Partner

G Srikanth Chief Financial Officer Company Secretary

**B** Shalini

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(This Information Memorandum is neither a prospectus nor a statement in lieu of a prospectus)

# Statement of Profit & Loss for the Year ended 31st March 2017

Particulars	Note No.	2016 - 2017	2015 - 2016
Revenue			
Revenue from Operations	23	830,768,598	462,818,141
Other income	24	28,320,561	10,262,272
Total Revenue		859,089,159	473,080,413
Expenses			
Finance costs	25	237,324,652	140,728,963
Employee benefit expenses	26	185,820,781	78,410,236
Other expenses	27	90,911,365	38,363,809
Provision, loan loss and other charges	28	27,953,775	7,276,578
Depreciation	12	9,230,453	5,113,527
Total Expenses		551,241,026	269,893,113
Profit Before Tax		307,848,133	203,187,300
Tax expenses			
Current tax expenses (Refer Note 30.3)		128,459,386	73,548,231
Deferred tax		(14,359,704)	(4,509,711)
		114,099,682	69,038,520
Profit for the Year		193,748,451	134,148,780
Earnings per share - (Refer Note 30.5)			
Weighted Average number of Shares (Face Value Rs	.10/- per share)	13,385,998	10,427,322
Basic (of Rs. 10/- each)		14.47	12.87
Diluted		14.47	12.87

Significant Accounting Policies and Notes to the Accounts 2 to 30 As per our report of even date attached

#### For Brahmayya & Co.

Chartered Accountants, Firm Registration Number 000511S

For and on behalf of Board of Directors

L Ravi Sankar Partner Membership No. 025929

D Lakshmipathy Chairman & Managing Director

Kalpana lyer Director

G Srikanth Chief Financial Officer Company Secretary

B Shalini

Place : Chennai Date: 23.05.2017

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(This Information Memorandum is neither a prospectus nor a statement in lieu of a prospectus)

# Cash Flow Statement for the Year ended 31st March 2017

Particulars	As at 31.03.2017	
A) CASH FLOW FROM OPERATING ACTIVITIES		
Net Profit	19,374,845	134,148,780
Provision for Taxation	114,099,682	69,038,520
	307,848,133	203,187,300
Add: Financial Expenses	237,324,652	140,728,963
	545,172,785	343,916,263
Depreciation	9,230,453	5,113,527
Provision against Non - Performing assets	13,967,084	1,485,008
General Provision on Standard Assets	13,986,691	1,635,373
Provision for Gratuity	1,992,658	1,354,604
(Profit)/ loss on sale of Fixed Assets	(241,767)	
Operating Profit Before Working Capital Changes	584,107,904	353,504,775
(Increase) Decrease in Loans and Advances	(2,852,899,439)	(666,108,504)
(Increase) Decrease in Other Receivables	(5,090,736)	9,337,758
(Increase) Decrease in Other Current Assets	(2,244,162)	3,278,499
(Increase) Decrease in Other Non Current Assets	617,900	(303,436)
Increase (Decrease) in Current Liabilities	8,294,968	184,968
Increase (Decrease) in Other Current Liabilities	20,849,571	(61,437)
	(2,830,471,898)	(653,672,152)
	(2,246,363,994)	(300,167,376)
Financial Expences	(218,021,418)	(133,692,818)
Direct Taxes Paid	(117,343,534)	(73,524,496)
	(335,364,950)	(207,217,314)
Net Cash from Operating Activities (A)	(2,581,728,944)	(507,384,691)
B) CASH FLOW FROM INVESTING ACTIVITIES		
Purchase of Fixed Assets	(54,651,357)	(16,426,838)
Sale of Fixed Assets	704,000	244
Investments in Fixed Deposit	80,424	3,750,000
(Purchase) / Sale of Current Investments	40,000,000	(38, 125,000)
(Purchase) / Sale of Non Current Investments	-	(150,355,615)
Net Cash from Investing Activities (B)	(13,866,933)	(201,157,453)

Five Star Business Finance Limited

Particulars	Note No.	As at 31.03.2016	As at 31.03.201
A EQUITY AND LIABILITIES			1
1. Shareholder's funds			
(a) Share Capital	3	107,000,000	102,000,00
(b) Reserves and surplus	4	804,664,224	610,515,44
		911,664,224	712,515,44
2. Non-current liabilities			
(a) Long term borrowings	5	800,228,098	347,201,60
(b) Other Long term Liabilities	6	121,694	2,370,41
(c) Long term provisions	7	8,841,955	6,029,73
		809,191,747	355,601,75
3. Current liabilities			
(a) Short Term borrowings	8	138,215,578	157,454,00
(b) Trade payables: Total outstanding dues of			66 - 81
(A) Micro Enterprises & Small Enterprises		-	
(B) Creditors other than Micro enterprises & small en	terprises 9	5,717,853	5,642,75
(c) Other current liabilities	10	371,251,439	385,044,34
(d) Short term provisions	11	12,214,076	30,424,76
175-5 CE 2-25-199-181 (5-2 S-1902)		527,398,946	578,565,85
	Total	2,248,254,917	1,646,683,05
BASSETS			
Non- current assets			
a) Fixed assets			
(i) Tangible assets	12	18,430,760	7,305,18
(ii) Intangible assets	12	657,127	469,39
b) Non-Current Investments	13	150.355,615	1.000
c) Deferred tax assets(net)	14	10.087.770	5.578.05
d) Long term receivables under financing activity	15	1,463,174,307	882,642,14
e) Long term loans and advances	16	9,754,578	10,771,23
f) Other Non Current Assets	17	617,900	314,46
		1,653,078,057	907,080,47
2 Current assets		Contractor States	10000
a) Current Investments	18	40,000,000	1,875.00
b) Cash and Bank Balances	19	30,657,625	287,185,08
c) Short term receivables under financing activity	20	518,079,321	432,502.98
d) Short term loans and advances	21	5,963,718	14,284,82
e) Other Current Assets	22	476,196	3,754,69
	1993 B	595,176,860	739,602,58
	Total	2,248,254,917	1,646,683.05

For Brahmayya & Co.

# Statement of Profit & Loss for the Year ended 31st March 2016

Particulars	Note No.	2015 - 2016	2014 - 2015
Revenue			
Revenue from Operations	23	462,818,141	329,887,387
Other income	24	10,262,272	6,149,138
Total Revenue		473,080,413	336,036,525
Expenses			
Finance costs	25	140,728,963	103,711,509
Employee benefit expenses	26	78,410,236	48,851,309
Other expenses	27	38,363,809	23,435,050
Provision, loan loss and other charges	28	7,276,578	4,445,844
Depreciation	12	5,113,527	3,618,843
Total Expenses		269,893,113	184,062,555
Profit Before Tax		203,187,300	151,973,970
Tax expenses			
Current tax expenses		73,548,231	54,694,831
Deferred tax		(4,509,711)	(1,940,484
		69,038,520	52,754,347
Profit for the Year		134,148,780	99,219,623
Earnings per share - (Refer Note 30.4)			
Weighted Average number of Shares (Face Value R	s.10/- per share)	10,427,322	9184,110
Basic (of Rs.10/- each)	-anan-anaka-baha -anaka-	12.87	10.80
Diluted		12.87	10.80

As per our report of even date attached

For Brahmayya & Co.

L. Ravi Sankar

Partner

Chartered Accountants Firm Registration Number 000511S

For and on behalf of Board of Directors

D. Lakshmipathy Chairman & Managing Director B. Haribabu Director

# Cash Flow Statement for the Year ended 31st March 2016

Particulars		ls at )3.2016	As 31.03	
A) CASH FLOW FROM OPERATING ACTIVITIES				
Net Profit	134,148,780		99,219,623	
Provision for Taxation	69,038,520		52,754,347	
	203,187,300		151,973,970	
Add: Financial Expenses	140,728,963		103,711,510	
		343,916,263		255,685,480
Depreciation		5,113,527		3,618,843
Provision against Non - Performing assets		1,485,008		1,347,390
General Provision on Standard Assets		1,635,373		771,067
Provision for Gratuity		1,354,604		1,301,151
Profit)/ loss on sale of Fixed Assets		-		(59,371)
Operating Profit Before Working Capital Changes		353,504,775		262,664,560
Increase) Decrease in Loans and Advances	(666,108,504)		(307,135,246)	
Increase) Decrease in Other Receivables	9,337,758		2,550,426	
Increase) Decrease in Other Current Assets	3,278,499		(2,135,686)	
Increase) Decrease in Other Non Current Assets	(303,436)		360,856	
ncrease (Decrease) in Current Liabilities	184,968		4,062,706	
ncrease (Decrease) in Other Current Liabilities	(61,437)		(1,418,681)	
		(653,672,152)		(303,715,625)
		(300,167,377)		(41,051,065)
Financial Expences	(133,692,818)		(106,988,787)	
Direct Taxes Paid	(73,524,496)		(50,330,536)	
		(207,217,314)		(157,319,323)
Net Cash from Operating Activities (A)		(507,384,691)		(198,370,388)
B) CASH FLOW FROM INVESTING ACTIVITIES				
Purchase of Fixed Assets		(16,426,838)		(4,214,869)
Sale of Fixed Assets		-		151,500
nvestments in Fixed Deposit		3,750,000		(5,000,000
Purchase) / Sale of Current Investments		(38,125,000)		5,733,257
Purchase) / Sale of Non Current Investments		(150,355,615)		
Net Cash from Investing Activities (B)		(201,157,453)		3,330,112

Particulars	As at 31.03.2016	As at 31.03 2015
C) CASH FLOW FROM FINANCING ACTIVITIES	UNDOIL UTU	01100 2010
ong Term & Medium Term		
ncrease in Share Capital	5,000,000	12,000,000
ncrease in Share Premium	60,000,000	144,000,000
Proceeds from Issue of Debentures	300,000,000	17,500,000
Debentures Redeemed	(64,970,000)	(68,179,000)
ncrease (Decrease) in Term Loans from Banks & Others	194,495,495	156,646,700
ncrease (Decrease) in Loan from Directors	(4,811,000)	1,066,000
ncrease (Decrease) in Other Borrowings	(67,123,218)	67,123,218
Short Term		
ncrease (Decrease) in Bank Borrowings	53,070,599	60,013,015
Dividend paid (Including Corporate Dividend Tax)	(19,897,189)	(15,191,401)
let Cash from Financing Activities (C)	455,764,687	374,978,532
let Increase in Cash and Cash Equivalents (A) + (B) + (C)	(252,777,457)	173,278,032
Cash and Cash Equivalents at the Beginning of the Year	277,435,082	104,157,050
Cash and Cash Equivalents at the End of the Year	24,657,625	277,435,082
Components of Cash and Cash Equivalents at the end of the 1	/ear	
Cash on Hand	3,108,914	5,276,939
Cash with Scheduled Banks	21,548,711	272,158,143
Cash and Cash Equivalents	24,657,625	277,435,082

As per our report of even date attached

For Brahmayya & Co. Chartered Accountants Firm Registration Number 000511S

I Ravi Sankar

For and on behalf of Board of Directors

D Lakshminathy B Haribabu

# ANNEXURE – V – TERM SHEET

As mentioned in Section XXI above